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Small Business Subcontracting Directory

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Directorate of
Small and Disadvantaged
Business Ultilization
Office of
The Secretary of Defense
Washington, D.C. 20301-3061

FOREWORD

This directory is published as an aid to small business and small disadvantaged business concerns seeking subcontracting opportunities with Department of Defense (DoD) prime contractors. It also has as its purpose to expand this country's industrial base by involving a greater share of this nation's small business community in providing the products and services required by the Military Departments and the Defense Logisitics Agency for national security purposes.

The DoD requires large business prime contractors and subcontractors receiving contracts valued over $1 million for construction, $500,000 for all other contracts, as a specific term and condition of such contracts, to establish plans and goals for subcontracting with small business and small disadvantaged business firms. This requirement results in a significant subcontract opportunity market. For example, in FY 1984, DoD prime contractors made $47.6 billion in subcontract awards, $18.0 billion or 37.7% of which they awarded to small business firms.

The DoD is concerned about the erosion of the Defense industrial base, particularly at the subcontractor level, which is made up primarily of small business concerns. This base can be improved, both qualitatively and quantitatively, by a larger number of small business and small disadvantaged business exploring the subcontract opportunities existing with DoD prime contractors.

To assist the small business and small disadvantaged business firm, this directory is arranged alphabetically, by state, and includes the name and address of the DoD prime contractor, the name and telephone number of the Small Business Liaison Officer, and the product or service being provided to the DoD.

Contact should be made with the Small Business Liaison Officer who has knowledge as to what the firm has purchased in the past, is presently purchasing and what it may be planning to purchase in the future. This person can inform you as to how your firm may join the prime's subcontractor vendor team.

Small business and small disadvantaged business concerns should not overlook the procurement opportunities existing on a prime contract award basis at every DoD acquisition activity. During FY 1984, the DoD awarded $23.8 billion in prime contracts to this nation's small business and small disadvantaged business firms. Information regarding such opportunities can be readily obtained by contacting the Small and Disadvantaged Business Utilization Specialist at the closest military installation. The specialist can provide information on procurement opportunities existing at that activity, and, very often can provide information regarding products and services being purchased at other military installations and activities. The specialist can also infrom you as to the procedures to be followed to have your firm placed on the military installation's bidder's mailing list.

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SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ALASKA INTERNATIONAL CONSTRUCTION INC P O BOX 1410 FAIRBANKS AK 99707	LEON VAN WYHE CONTRACTS COMPLIANCE COORD 907/452-5171	CIVIL CONSTRUCTION
MORRISON-KNUDSEN CO INC 212 EAST 51ST AVENUE ANCHORAGE AK 99503	ROBERT D. OHMAN MGR. - BUSINESS 208-386-5990	CONSTRUCTION
ROGERS & BABLER 1301 E 64TH AVENUE ANCHORAGE AK 99502	CLIFF OLMSTEAD PROJECT SUPERINTENDENT 907-344-4547	CONSTRUCTION
ALGERNON BLAIR INC P O BOX 749 MONTGOMERY AL 36192	ILA H WOOD ADMIN-PERS & OFC SVCS, EEO OFC 205-279-7300	GENERAL CONTRACTOR - CONSTRUCTION
AVCO CORPORATION ELECTRONICS DIVISION 4807 BRADFORD DRIVE NW HUNTSVILLE AL 35805	J H MOORE PURCHASING DIR-ELECTRONICS DIV 205-837-6500	DATA ACQUISITION SYSTEMS COMMERCIAL OEM PRODUCTS
BLOUNT BROTHERS CORPORATION P O BOX 949 MONTGOMERY AL 36116	GLENN PRICE CONTRACT ADMINISTRATOR 205-272-8000	CONSTRUCTION
BLOUNT INTERNATIONAL LTD 4457 EXECUTIVE PARK DRIVE MONTGOMERY AL 36116	KENNETH J SEXTON OFFICE MANAGER 601-585-3170	CONSTRUCTION
CASTLE CONSTRUCTION COMPANY INC POST OFFICE BOX 4927 MONTGOMERY AL 35197	NELYA J MCKENZIE ADMIN PERSONNEL & OFFICE SVCS 205-271-1700	GENERAL CONTRACTOR
CASTLE CONSTRUCTION COMPANY INC P O BOX 4927 MONTGOMERY AL 36197	NELYA J MCKENZIE ADMIN PERSONNEL & OFFICE SVCS 205-271-1700	GENERAL CONTRACTOR

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
CHRYSLER CORPORATION MILIT PUB ELECT SYS 102 WYNN DRIVE HUNTSVILLE AL 35805	G G TAYLOR PURCHASING SUPERVISOR 205/895-1162	ELECTRONIC SYSTEMS
DOSTER CONSTRUCTION COMPANY INC P O BOX 66326 BIRMINGHAM AL 35213	MARC H DEMPSEYBS CONTRACT MANAGER 205-956-5902	CONSTRUCTION
F M C CORP BOX 1030 ANNISTON AL 36202	VERNON THOMPSON BUYER 205-237-2841	STEEL FORGINGS STEEL CASTING
GRAHAM JOHN CO-SHERLOCK SMITH & ADAMS P O DRAWER 11006 MONTGOMERY AL 36198	ROBERT SMITH ASSISTANT PROJECT DIRECTOR 205-271-3310	ARCHITECTURE-ENGINEERING
HAYES INTERNATIONAL CORP 1943 NORTH 50TH STREET BIRMINGHAM AL 35212	RANDY HALL SMALL BUSINESS LIAISON OFFICER 205-592-0011	AIRCRAFT OVERHAUL AND MODIFICATION
HAYES INTERNATIONAL CORP DOTHAN DIVISION P O BOX 929 DOTHAN AL 36302	C H PETERSEN MANAGER OF PURCHASING 205-983-4571	OVERHAUL & REPAIR OF AIRCRAFT
HAYES INTERNATIONAL CORP TARGETS DIV 1371 BORDEN AVENUE LEEDS AL 35094	M J DENARD MGR, CONTRACT ADMINISTRATION 205-699-6151	AERIAL TOW TARGETS
INTERGRAPH CORPORATION ONE MADISON INDUSTRIAL PARK HUNTSVILLE AL 35807	LARRY BLEDSOE DIRECTOR OF PURCHASING 205/772 2374	INTERACTIVE GRAPHICS DESIGN ENGINEERING SUPPORT SERVICES
KENTRON INTERNATIONAL INC 2003 BYRD SPRING ROAD HUNTSVILLE AL 35802	Y. B. CAYWOOD LIAISON OFFICER 205-883-9690	ENGINEERING AND TECHNICAL MISSILE RANGE SUPPORT

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
NORTHROP SERVICES INC 7266 GOVERNORS DRIVE WEST P O BOX 1484 HUNTSVILLE AL 35807	R B DONOVAN MANAGER, ADMINISTRATIVE SVCS 205-837-0580	ENGINEERING SUPPORT SERVICES
P P G INDUSTRIES INC 1719 HIGHWAY 17 EAST HUNTSVILLE AL 35804	JACK ROBINSON DIRECTOR INFO & FINANCIAL SVCS 205/859-2500	GLASS CHEMICALS FIBERGLASS
ROHM & HAAS COMPANY HUNTSVILLE DEFENSE 723-A ARCADIA CIRCLE HUNTSVILLE AL 35801	JAMES G THOMAS ADMINISTRATIVE OFFICER 205/539-7784	EVALUATE PERFORMANCE & PERFORM FAILURE & SAFETY ANALYSIS OF MISSILE SYSTEMS
S C E INCORPORATED P O BOX 1656 BIRMINGHAM AL 35201	JOSEPH C HILL VICE PRESIDENT 205/251-9309	GENERAL CONTRACTORS
S C I SYSTEMS INC HUNTSVILLE DIV 5000 TECHNOLOGY DRIVE HUNTSVILLE AL 35802	BOB SALLIS SUBCONTRACT ADMINISTRATOR 205-882-4608	AVIONICS SYSTEMS TELEMETRY SYSTEMS COMPUTER SYSTEMS
SOUTHERN RESEARCH INSTITUTE P O BOX 3307-A BIRMINGHAM AL 35255	SYLVIA PUCKETT MANAGER OF PURCHASING 205-323-6592	CONTRACT RESEARCH
SPERRY CORP ELECTRONIC SYSTEMS 1112 CHURCH STREET HUNTSVILLE AL 35801	JOHN LEOPARD PURCHASING SUPERVISOR 205-533-3700	TRAINING DEVICES ELECTRONICS
TELEDYNE BROWN ENGINEERING 300 SPARKMAN DRIVE HUNTSVILLE AL 35807	M W ASHLEY SUBCONTRACT ADMINISTRATOR 205-532-1451	SYSTEMS ENGINEERING MILITARY TRAINING SYSTEMS MILITARY SYSTEMS DESIGN & MFG
TELEDYNE CONTINENTAL MOTORS P O BOX 90 MOBILE AL 36601	THOMAS W JORDAN SUBCONTRACTS ADMINISTRATOR 205-438-3411	AIRCRAFT ENGINES & PARTS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
THIOKOL CORPORATION HUNTSVILLE DIVISION REDSTONE ARSENAL HUNTSVILLE AL 35807	E E PRUITT CHIEF PURCH & SUBCONTRACTING 205-882-8129	SOLID PROPELLANT ROCKET MOTORS R & D IN SOLID PROPELLANTS
UNITED TECHNOLOGIES CORP U S BOOSTER 140 SPARKMAN DRIVE N W HUNTSVILLE AL 35807	ROBERT L HILL SMALL BUSINESS LIAISON OFFICER 205/830-1200	MARK-30 PROGRAM AIR FORCE SHUTTLE PROGRAM
WYLE LABORATORIES 7800 GOVERNORS DRIVE WEST HUNTSVILLE AL 35807	DAVE MCGUINESS PURCHASING AGENT 205/837-4411	TESTING ENGINEERING RESEARCH
ADDISON SHOE COMPANY P O BOX 38 WYNNE AR 72396	G M REEVE PURCHASING AGENT 501-238-2331	BOOTS SHOES
CANONIE CONSTRUCTION COMPANY INC PINE BLUFF ARSENAL BOX 148 JEFFERSON AR 72079	R C KAMINSKI PROJECT MANAGER 501/534-8728	EARTHWORK HAZARDOUS WASTE CLEANUP PILING
CARGO CARRIERS INC P.O. BOX 9067 PINE BLUFF AR 71611	STEVE P. LUX ASST V.P. 501/535-8372	CAUSEWAY CONSTRUCTION
FOREMOST-MCKESSON INC FOREMOST FOODS 222 EAST EMERSON PARAGOULD AR 72450	VIRGINIA R SMITH ACCOUNTANT 501/236-7618	FLUID DAIRY PRODUCTS CULTURED DAIRY PRODUCTS ICE CREAM
JONES J A CONSTRUCTION P O BOX 854 LAKE VILLAGE AR 71653	SHIRLEY BURCHFIELD SECRETARY 501-265-3841	CONSTRUCTION
LABARGE INC ELECTRONICS DIVISION P O BOX 66 HUNTSVILLE AR 72740	FARRELL MORLAN MATERIAL MANAGER 501-738-2191	ELECTRONIC ASSEMBLIES FUSE PRODUCTION

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
TRACOR INC M B ASSOCIATES P O BOX 3297 EAST CAMDEN AR 71701	E WILLIAMS PROCUREMENT MANAGER 501-574-1712	PYROTECHNICS ORDNANCE
BELL TECHNICAL OPERATIONS CORPORATION 1050 EAST VALENCIA ROAD TUCSON AZ 85706	GEORGE O JOHNSON MANAGER ADMINISTRATION 602-294-2651	ENGINEERING SCIENTIFIC AND TECHNICAL SERVICES
BURR-BROWN RESEARCH CORPORATION P O BOX 11400 TUCSON AZ 85734	LEN MALINSKI BUYER 602-746-7350	ELECTRONIC COMPONENTS
GARRETT PNEUMATIC SYSTEMS DIVISION 1300 W WARNER RD TEMPE AZ 85284	G RENNY RAPIER PURCHASING SERVICES 602/893-5254	AIRCRAFT VALVES AIRCRAFT ACTUATORS AIRCRAFT STARTERS
GARRETT TURBINE ENGINE COMPANY 111 SOUTH 34TH STREET PHOENIX AZ 85034	LOUISE RYAN ASSOCIATE PURCHASING SUPPLIER 602-267-4214	GAS TURBINE ENGINES TURBO-FAN ENGINESS TURBO-PROP ENGINES
HAMILTON TEST SYSTEMS 2301 NORTH FORBES BLVD TUCSON AZ 85745	RON TOMALKA BUYER 602/792-3260 EXT 423	AUTO TEXT EQUIPMENT
HEXCEL CORPORATION P O BOX 66 CASA GRANDE AZ 85222	HORACIO ESPINOSA PURCHASING AGENT 602-836-8761	MANUFACTURING OF STRUCTURAL HONEYCOMB
I T T CORP CANNON ELECTRIC DIVISION 2801 AIRLANE PHOENIX AZ 85034	DOUG STANTON SENIOR BUYER 602-275-4792	HERMETIC & RF CONNECTORS FILTER CONNECTORS SPECIAL PRODUCTS
KENTRON INTERNATIONAL INC P O BOX 2050 SIERRA VISTA AZ 85636	PATRICIA E KORONA SMALL BUSINESS PROGRAM ADMIN 602-458-7991	SATELLITE SYSTEMS ENGINEERING AUTOMATED DRAFTING SERVICES RISK MANAGEMENT ANALYSIS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LITTON SYSTEMS INC ELECTRON TUBE DIV 1215 SO 52ND STREET TEMPE AZ 85251	C K MURRAY MANAGER, PURCHASING 602-968-4471	NIGHT VISION GOGGLES IMAGE INTENSIFIER TUBES
MOTOROLA INC GOVERNMENT ELECTRONICS DIV 8201 EAST MCDOWELL ROAD SCOTTSDALE AZ 85257	D J PEREZ SMALL BUSINESS ADMINISTRATOR 602-949-2534	SPACE EQUIPMENT AIRBORNE ELECTRONICS TACTICAL ELECTRONICS
MOTOROLA INC SEMICONDUCTOR PRODUCTS DIV 5005 E MCDOWELL ROAD PHOENIX AZ 85008	P J MCGOLDRICK SECTOR PROCUREMENT SUBCONTRACT 602-244-6009	SEMICONDUCTOR COMPONENTS
OMNI SPECTRA INC MICROWAVE SUBSYSTEM DIV 2626 S HARDY DRIVE TEMPE AZ 85282	ROBERT PAMACHINA MATERIALS MANAGER 602-966-1471	MICROWAVE SUBSYSTEMS OSCILLATORS
PAN AM WORLD SERVICES INC FT HUACH PROJ P O BOX F FT HUACHUCA AZ 85613	D E ZIMMERMAN MGR ADMINISTRATIVE SERVICES 602/538-1723	BASE OPERATING SUPPORT SERVICES
SUNDT M M CONSTRUCTION COMPANY P O BOX 27507 TUCSON AZ 85726	CHRIS HOLMAN, OFFICE ENGINEER COST CONTROL & ESTIMATING 602-748-7000	GENERAL CONSTRUCTION
TALLEY INDUSTRIES OF ARIZONA INC P O BOX 849 MESA AZ 85201	JAMES S JONES MGR OF MATERIEL 602-898-2503	SOLID PROPELLANT ROCKET MOTORS, ROCKET CATAPULT BALLISTIC DEVICES
UNIDYNAMICS PHOENIX INC 1000 NORTH LITCHFIELD ROAD GOODYEAR AZ 85338	B E PEARCE MATERIEL MANAGER 602-935-8649	ELECTRONIC EXPLOSIVE DEVICES
UNIVERSAL PROPULSION COMPANY INC BOX 1140 BLACK CANYON STAGE #1 PHOENIX AZ 85027	BILL KROLL PURCHASING AGENT 602-869-7039	EMERGENCY BALLISTIC POWER SYSTEMS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
UNIVERSITY OF ARIZONA OPTICAL SCIENCE TUCSON AZ 85721	FLOYD LANCE MANAGER BUSINESS AFFAIRS 602-621-6996	RESEARCH & DEVELOPMENT
ABEX CORPORATION AEROSPACE DIVISION 3151 WEST FIFTH STREET OXNARD CA 93030	GEORGE MILLER PURCHASING MANAGER 805-985-0217	AIRBORNE HYDRAULIC PUMPS AND MOTORS AIRBORNE SERVOVALVE CONTROLS
ACTUS CORPORATION 103 CAMINO ORUGA NAPA CA 94558	NOT PROVIDED NOT PROVIDED UNKNOWN	NOT PROVIDED
ACUREX CORPORATION 485 CLYDE AVENUE MTN VIEW CA 94042	HARRY E STENGELE DIR, CORPORATE ADMINISTRATION 415-964-3200	ENERGY AND ENVIRONMENTAL ENGINEERING SERVICES SOLAR ENGINEERING AND HARDWARE
AEROJET-GENERAL CORP AEROJET ELECTROSYS 1100 W HOLLYVALE STREET AZUSA CA 91702	A. GOOZE DIRECTOR OF MATERIEL 818-812-1251	SENSOR SURVEILLANCE SAT SYSTMS TARGET ACTIVATED MUNITIONS SYS REAL TIME DATA SYSTEMS DEFENSE
AEROJET-GENERAL CORP AEROJET ORD & MFG 9236 E HALL ROAD DOWNEY CA 90241	L COBB SMALL BUSINESS PROGRAMS OFFCR 213-923-7511	AMMUNITIONS MUNITIONS HEAVY METALS
AEROJET-GENERAL CORP AEROJET STRAT PROP P O BOX 15699C SACRAMENTO CA 95813	M MOORE JR DIRECTOR OF PROCUREMENT 916-355-4673	SOLID FUEL ROCKET MOTORS RESEARCH AND DEVELOPMENT ON ABOVE
AEROJET-GENERAL CORP TACTICAL SYSTEMS CO P O BOX 13400 SACRAMENTO CA 95813	V L CRACKEL SMALL BUSINESS ADMINISTRATOR 916-355-5745	SOLID PROPELLANT ROCKET MOTORS
AEROJET-GENERAL CORP TECHSYSTEMS CO P O BOX 13222 SACRAMENTO CA 95813	J J RACZ MGR, SMALL BUSINESS PROGRAMS 916-355-3568	AEROSPACE-ROCKET ENGINES MARINE-PROPULSION SYSTEMS NAVAL WEAPONS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
AEROSPACE CORPORATION P O BOX 92957 LOS ANGELES CA 90009	H F PLATZ ADMIN, SML & DISADV BUSINESS 213-648-7302	GENERAL SYSTEMS ENGINEERING AND INTEGRATION TECHNICAL DIRECTION
AIRESEARCH MANUFACTURING COMPANY 2525 W 190TH STREET TORRANCE CA 90509	R A JONES PURCHASING MANAGER 213/512-2550	AEROSPACE MAJOR SUBSYSTEMS & COMPONENTS PROPULSION SYSTEMS
AIRESEARCH MANUFACTURING COMPANY 18700 CRENSHAW BOULEVARD TORRANCE CA 90509	R A JONES MANAGER OF PURCHASING 213-512-2550	AEROSPACE MAJOR SUBSYSTEMS AND COMPONENTS INDUSTRIAL POWER SYSTEMS
AMERICAN PRESIDENT LINES LTD 1950 FRANKLIN STREET OAKLAND CA 94612	JAMES A. BILUND ADMINISTRATOR, PURCHASING 415-271-8865	TRANSPORTATION
AMETEK INC STRAZA INDUSTRIES DIVISION 790 GREENFIELD DRIVE EL CAJON CA 92021	LAURIE BRAYMAN SUBCONTRACT PLAN ADMINISTRATOR 619-588-3307	AEROSPACE ELECTRONICS NUCLEAR
AMPEX CORPORATION 401 BROADWAY REDWOOD CITY CA 94063	RUSSEL C. FEY II SMALL BUSINESS LIAISON OFFICER 415-367-3760	AUDIO/VIDEO EQUIPMENT MAGNETIC TAPE EQUIPMENT DATA PROCESSING PRODUCTS
ATKINSON GUY F CONSTRUCTION CO P O BOX 593 SOUTH SAN FRAN CA 94080	J F MINNEMAN BUSINESS MANAGER 803/567-3266	CONSTRUCTION
AUSTIN COMPANY THE WESTERN DISTRICT 18800 VON KARMAN AVENUE IRVINE CA 92713	WILLIAM H TAPPAN DIRECTOR BUSINESS DEVELOPMENT 714/752-9500	FACILITIES DESIGN ENGINEERING AND CONSTRUCTION
AVANTEK INC 3175 BOWERS AVENUE SANTA CLARA CA 95051	EDWARD J BASANESE DIRECTOR OF PURCHASING 408/727-0700	SEMICONDUCTORS AMPLIFIERS & OSCILLATORS TELECOMMUNICATIONS EQUIPMENT

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
AVANTEK INC 3175 BOWERS AVENUE SANTA CLARA CA 95051	E J BASANESE PURCHASING MANAGER 408-727-0700	SEMICONDUCTORS AND AMPLIFIERS MICROWAVE COMMUNICATION SYSTEM AND TEST EQUIPMENT
AYDIN CORP ENERGY SYSTEMS DIVISION 640 CLYDE COURT MTN VIEW CA 94043	T MCGOVERN OPERATIONS MANAGER 415-968-7680	WORLDWIDE TELECOMMUNICATIONS
AYDIN CORP SYSTEM DIVISION 30 GREAT OAKS BLVD SAN JOSE CA 95119	TOM MCGOVERN OPERATIONS MANAGER 408/629-0100	TELECOMMUNICATIONS SYSTEMS
BALL BALL AND BROSAMER INC P O BOX 1007 DANVILLE CA 94526	DEBRA YOUNG SUBCONTRACTING ADMINISTRATOR 415-837-0231	GENERAL ENGINEERING CONTRAC- TORS (PAVING OF RUNWAY)
BASIC AMERICAN FOOD COMPANY 455 CALIFORNIA STREET SAN FRANCISCO CA 94104	J S JOHNSON PURCHASING MANAGER 509-765-8601	POTATOES WHITE INSTANT GRANULE
BECHTEL NATIONAL INC P O BOX 3965 SAN FRANCISCO CA 94105	ROBERT N DOWS PROCUREMENT MANAGER 415-882-1328	ENGINEERING CONSTRUCTION CONSTRUCTION MANAGEMENT SVCS
BENDIX CORPORATION ELECTRODYNAMICS DIV 11600 SHERMAN WAY NORTH HOLLYWOOD CA 91605	BRYANT OH PURCHASING ADMINISTRATOR 213-765-1010	AIRCRAFT HYDRAULIC SYSTEMS SUBMARINE HYDRAULIC SYSTEMS
BENDIX CORPORATION OCEANICS DIVISION 15825 ROXFORD STREET SYLMAR CA 91342	EDNA E SAGE SMALL BUSINESS ADMINISTRATOR 213-367-0111	UNDERWATER DETECTION AND GUIDANCE SYSTEMS
BORG WARNER CORPORATION JACKSON PUMP DIV P O BOX 2017 TERMINAL ANNEX LOS ANGELES CA 90051	R LINDA HOWARD SMALL BUSINESS LIAISON OFFICER 213-587-6171	CENTRIFUGAL PUMPS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BORG-WARNER CORPORATION FLUID CONTROLS 7500 TYRONE AVENUE VAN NUYS CA 91409	LARRY E BAUMAN PURCHASING MANAGER 213-781-4000	VALVES
BOURNS INSTRUMENTS INC 6135 MAGNOLIA AVENUE RIVERSIDE CA 92506	WES BROOKS DIRECTOR OF OPERATIONS 714/781-5148	PRESSURE TRANSDUCERS LINEAR POSITION TRANSDUCERS ACCELEROMETERS
BRUNSWICK CORPORATION DEFENSE DIVISION 3333 HARBOR BOULEVARD COSTA MESA CA 91626	PATRICK M WALSH MANAGER PROCUREMENT 714/546-8030	ELECTRONIC/AEROSPACE SYSTEMS
BRUTOCO ENGINEERING & CONSTRUCTION INC 14801 SLOVER AVENUE FONTANA CA 92335	TOM SALATA LIAISON OFFICER 714/350-3535	GENERAL ENGINEERING CONTRACTOR
BUNKER RAMO CORP ELECTRONIC SYSTEMS DIV 31717 LA TIENDA DRIVE WESTLAKE VIL CA 91359	I R KOERITZ SMALL BUSINESS ADMINISTRATOR 213-889-2211	COMMAND CONTROL SYSTEMS OCEAN SURVEILLANCE SYSTEMS ELECTRONIC WARFARE SYSTEMS
CAL CONSTRUCTORS POST OFFICE BOX 629 LANCASTER CA 93534	RICHARD C BUTLER ADMINISTRATIVE ASSISTANT 805-948-4747	GENERAL CONTRACTOR
CALIFORNIA MICROWAVE INC DEFENSE PRODS 990 ALMANOR AVENUE SUNNYVALE CA 94087	ROBERT OLDS MATERIALS MANAGER 408/720-6377	RADAR TESTERS DEFENSE COMMUNICATIONS X BAND RADAR SIMULATORS
COMARCO INC WEAPONS SUPPORT DIVISION 1417 NORTH NORMA STREET RIDGECREST CA 93555	DENNIS L BERRY BUSINESS MANAGER 619/446-4511	ENGINEERING SUPPORT WEAPONS ENGINEERING
COMPUTER SCIENCES CORP APPLIED TECH DIV 4045 HANCOCK STREET SAN DIEGO CA 92110	JILL M. SOMMER CONTRACTS ADMINISTRATORN 619-225-8401	SYSTEMS ENGINEERING COMPUTER PORGRAMMING SYSTEMS ANALYSIS GEN & SUPPORT

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
CONRAC CORPORATION SYSTEMS WEST DIVISION 1600 S MOUNTAIN AVENUE DUARTE CA 91010	M ROLNICK MATERIAL MANAGER 818/359-9141	AEROSPACE ELECTRONIC INSTRUMENTS
CONSOLIDATED CONTROLS CORP 2338 ALASKA AVENUE EL SEGUNDO CA 90245	R POST SENIOR BUYER 213/643-9938	DROP TANK VALVE AERIAL REFUELING NOZZLE PILOT VALVES
CONTINENTAL HELLER CORPORATION 555 CAPITOL MALL SUITE 801 SACRAMENTO CA 95814	D J LEWIS MANAGER SMALL BUSINESS AFFAIRS 916-444-7980	GENERAL CONSTRUCTION
CRANE COMPANY HYDRO-AIRE DIVISION 3000 WINOMA AVENUE BURBANK CA 91510	BERNIE HODGINS PROCUREMENT MANAGER 213-842-6121	AIRCRAFT ACCESSORIES INCLUDING PUMPS, VALVES, ANTI-SKID SYSTEMS
CROWLEY MARITIME SALVAGE INC PIER 1 BERTH 47-49 LONG BEACH CA 90731	DEANNE DILLENBECK CONTRACT ADMINISTRATOR 213/491-4749	DIVING & SALVAGE
CUBIC CORPORATION DEFENSE SYSTEMS DIV 9233 BALBOA AVENUE SAN DIEGO CA 92123	B G SHOOP DIRECTOR OF MATERIAL 619/277-6780	ELECTRONIC SIMULATION SYSTEMS
CUTTER LABORATORIES INC 2200 POWELL STREET EMERYVILLE CA 94662	MICHAEL MIRGON SENIOR BUYER 415-420-5390	PLASMA PRODUCTS HOSPITAL SOLUTIONS NUTRITIONAL PRODUCTS
DATA DESIGN LABORATORIES 7925 CENTER AVENUE CUCAMONGA CA 91730	D KENIN CONTRACT ADMINISTRATOR 714-987-2511	ENGINEERING SERVICES
DATRON SYSTEM E E M C O DIVISION 4585 ELECTRONICS PLACE LOS ANGELES CA 90039	KEN PALMER PURCHASING MANAGER 123-247-7060	ACTUATORS MOTORS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
DEL MONTE CORPORATION P O BOX 3575 SAN FRANCISCO CA 94119	PATRICIA L LANE DIR EEO-AFFIRMATIVE ACTION 415-442-4998	CANNED AND FROZEN FOODS FRESH FRUIT
DOUGLAS AIRCRAFT COMPANY 3855 LAKEWOOD BOULEVARD LONG BEACH CA 90846	W A ROSENTHAL MGR SM BUS DISADV BUS PROGRAMS 213-593-5021	COMMERCIAL AIRCRAFT MILITARY AIRCRAFT
DYNALECTRON CORP NORCO DIVISION P O BOX 398 NORCO CA 91760	A WHITE LIAISON OFFICER 714-735-3300	DATA PROCESSING ENGINEERING SUPPORT
E S D CORPORATION 600 MERIDIAN AVENUE SAN JOSE CA 95129	DONALD W BAKER SMALL BUSINESS LIAISON OFFICER 408/280-2586	SPECIAL MACHINERY DEVELOPMENT
EASTMAN KODAK CO DATATAPE INC 360 SIERRA MADRE VILLA PASADENA CA 91109	ALEX P KARRES SMALL BUSINESS LIAISON OFFICER 213-796-9381	TAPE RECORDERS DEGAUSSERS ELECTRONIC INSTRUMENTATION
EATON CORP DATA SYSTEMS SERVICES DIV 5875 GREEN VALLEY CIRCLE CULVER CITY CA 90230	PHILLIP P. DUERR MATERIEL MANAGER 213-215-0853	MAINTENANCE OF DATA PROCESSING EQUIPMENT
EATON CORP INFORMATION MANAGEMENT SYSTEM 31717 LATIENDA DRIVE WESTLAKE VILLAG CA 91359	E CARR ASSOCIATE SMALL BUSINESS ADMIN 213/889-2211 EXT 2941	COMMAND & CONTROL SYSTEMS ELECTRONIC WARFARE
EATON CORP MICROWAVE PRODUCTS DIVISION 610 NORTH MARY AVENUE SUNNYVALE CA 94086	EARLE F WILKINGS PROCUREMENT MANAGER 408-245-6810	SOLID STATE MICROWAVE PRODUCTS MICROWAVE COMPONENTS SEMICONDUCTOR DEVICES
EMERSON ELECTRIC CO INDUSTRIAL CONTROLS 3300 S STANDARD STREET SANTA ANA CA 92702	T A STEWART PURCHASING MANAGER 714-641-5215	INSTRUMENTATION RECORDERS UNINTERRUPTABLE POWER SUPPLY SYSTEMS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
EMERSON ELECTRIC CO RANTEC DIVISION 9401 OSO AVENUE CHATSWORTH CA 91311	S KERNESS CONTRACTS DIRECTOR 213/347-5446	POWER SUPPLIES
EMM SESCO SEVERE ENVIRONMENT SYSTEMS CO 20630 PLUMMER STREET CHATSWORTH CA 91311	C STEPHEN KAUFMAN SMALL BUSINESS LIAISON OFFICER 818-887-9090	MICROCOMPUTER SYSTEMS TAPE SYSTEMS MEMORY SYSTEMS
F M C CORP ORDNANCE DIVISION OPERATIONS 1125 COLEMAN AVENUE SAN JOSE CA 95103	BEN D GARDNER SMALL BUSINESS LIAISON OFFICER 408-289-2976	ARMORED TRACKED VEHICLES PERSONNEL CARRIERS SPARE PARTS OF ABOVE
F M C CORP ORDNANCE ENGINEERING DIVISION 1105 COLEMAN AVENUE SAN JOSE CA 95108	J D BIRD PURCHASING MANAGER 408/289-3177	TRACTOR VEHICLES DESIGN & DEVELOPMENT
FAIRCHILD CONTROL SYSTEMS COMPANY 1800 ROSECRANS AVENUE MANHATTAN BEACH CA 90266	M. L. NOAKES SMALL BUSINESS LIAISON OFFICER 213-675-9111	TURBINE ENGINES - AIRCRAFT HEAT EXCHANGERS SPACE SHUTTLE FLUID HARDWARE
FANSTEEL PRECISION SHEET METAL 5235 WEST 104TH STREET LOS ANGELES CA 90045	GEORGE L ITTNER SMALL BUSINESS OFFICER 213-670-1030	AIRCRAFT COMPONENTS MISSILE COMPONENTS
FEDERAL-MOGUL CORP ARROWHEAD PRODUCTS 4411 DATELLA AVENUE LOS ALAMITOS CA 90720	JUDY STEINER BUYER 714-828-7770	DUCTING BELLOWS FUEL LINES
FIGGIE INTERNATIONAL SCOTT AVIATION 123 E MONTECITO AVENUE SIERRA MADRE CA 91024	JOSEPH MALINKO PURCHASING AGENT 213/681-1141	FLIGHT SAFETY EQUIPMENT
FORD AERO COMM CORP AERONUTRONIC DIV FORD ROAD NEWPORT BEACH CA 92663	D W COULTER MGR,SOCIO-ECONOMIC SUBCONTRACT 714-720-4593	WEAPON SYSTEMS/AIR DEFENSE SYS OPITCAL & ORDNANCE SYSTEMS ADVANCED RESEARCH AEROSPACE

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
FORD AERO COMM CORP DIVAD DIVISION 2300 SOUTH MAIN STREET IRVINE CA 92715	J J GILLESPIE MGR, MATERIEL ANALYSIS & SVCS 714-641-2624	DIVAD GUN SYSTEM
FORD AERO COMM CORP WESTERN DEV LABS 3939 FABIAN WAY PALO ALTO CA 94303	E. D. SCHLAMAN SUPERVISOR MATERIAL ANALYSIS 415/852-6315	ANTENNAS SATELLITES COMMUNICATION SYSTEMS
G & H TECHNOLOGY INC 1649 17TH STREET SANTA MONICA CA 90404	P M WANBAUGH LIAISON OFFICER 213-450-0561	ELECTROMECHANICAL CONNECTORS
G A TECHNOLOGIES POST OFFICE BOX 81608 SAN DIEGO CA 92138	KAYE M MARION SMALL BUSINESS LIAISON OFFICER 619/455-3650	ENERGY RELATED & VARIOUS DOD RESEARCH & DEVELOPMENT
G T E COMMUNICATIONS PRODS WESTERN DIV 100 FERGUSON DRIVE MOUNTAIN VIEW CA 94042	T P HARGARTEN MANAGER OF MATERIEL 415-966-4309	ELECTRONIC SYSTEMS
GENERAL DYNAMICS CORP CONVAIR DIVISION 3302 PACIFIC HIGHWAY SAN DIEGO CA 92138	D O BERHOW SMALL BUSINESS LIAISON OFFICER 619/692-8218	AEROSPACE
GENERAL DYNAMICS CORP DATAGRAPHIX INC P O BOX 82449 SAN DIEGO CA 92138	L. ZUNDEL MANAGER OF PURCHASING 714-579-4825	COMPUTER OUTPUT MICROFILM EQPM TACTICAL DATA DISPLAYS COMPUTER TERMINAL DISPLAYS
GENERAL DYNAMICS CORP ELECTRONICS DIV 3150 PACIFIC HIGHWAY SAN DIEGO CA 92101	R J ARCHIBALD DIRECTOR OF PROCUREMENT 714-692-7118	AUTOMATIC TEST EQUIPMENT RANGE INSTRUMENTATION AND MEASUREMENT SYSTEMS
GENERAL DYNAMICS CORP POMONA DIVISION 1675 WEST MISSION BOULEVARD POMONA CA 91769	L A FLORES LIAISON OFFICER 714-620-7511	GUIDED MISSILES GUN SYSTEMS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GENERAL ELECTRIC CO AVIATION SERVICE OPN ONTARIO INTERNATIONAL AIRPORT ONTARIO CA 91761	R H SEGUY SMALL BUSINESS LIAISON OFFICER 714-986-6731	ENGINE OVERHAUL AND REPAIR COMPONENT OVERHAUL AND REPAIR
GENERAL ELECTRIC CO SPACE DIV-WESTERN 1277 ORLEANS DRIVE SUNNYVALE CA 94086	T F SCOTT PROCUREMENT AGENT 408-734-4980	COMPUTER SOFTWARE
GENERAL MOTORS CORP DELCO ELECTRONICS 6767 HOLLISTER AVENUE GOLETA CA 93117	W FARLEY PURCHASING MANAGER 805-961-5159	DIGITAL AVIONICS SYSTEMS INERTIAL GUIDANCE & NAV EQUIP COMBAT VEHICLE FIRE CONTROL EQ
GLOBAL ASSOCIATES 2010 WEBSTER STREET SUITE 300 OAKLAND CA 94604	CAROLYN A WEBER PROCUREMENT MANAGER 415-834-8242	LOGISTICS SUPPORT SERVICE CONTRACT
GOULD INC NAVCOM SYSTEMS DIVISION 4323 ARDEN DRIVE EL MONTE CA 91731	T J NULTY MANAGER OF PROCUREMENT 213-442-0123	COMMUNICATION EQUIPMENT/SYSTEM NAVIGATION EQUIPMENT/SYSTEMS ALTIMETER EQUIPMENT
GRANITE CONSTRUCTION CO HEAVY CONSTRUCT P O BOX 699 WATSONVILLE CA 95077	MATT A KELSEY DIVISION CONTRACTS MANAGER 408-722-2716	HEAVY CONSTRUCTION
GULF & WESTERN MFG CO KOCH & SONS DIV 5410 E LA PALMA AVENUE ANAHEIM CA 92807	HENRY KOWALSKI PURCHASING AGENT 714-779-7000	LIFE SUPPORT EQUIPMENT
GULTON INDUSTRIES 1644 WHITTIER AVENUE COSTA MESA CA 92627	PAT HERNANDEZ PURCHASING SUPERVISOR 714-642-2400	TRANSDUCERS CONNECTORS
GULTON INDUSTRIES ENGINEERED MAGNETICS 13041 CERISE AVENUE HAWTHORNE CA 90250	H E MITCHELL PURCHASING AGENT 213-679-0111	POWER SUPPLIES INVERTERS BATTERY CHARGERS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
H I T C O 1600 W 135TH STREET GARDENA CA 90249	WILLIAM G LYONS PURCHASING MANAGER 213/516-5819	AEROSPACE/AIRCRAFT COMMERCIAL PART AND COMPONENT FABRICATOR
HARRIS CORP BROADCAST MICROWAVE 967 STIERLIN ROAD MOUNTAIN VIEW CA 94043	DAN SWAIN MATERIALS MANAGER 415/969-9100	MICROWAVE RADIOS
HAWLEY L S CORP & HUBBS CONSTRUCTION JV P O BOX 2007 IRWINDALE CA 91706	L D HAWLEY PRESIDENT 818/334-1208	CONSTRUCTION
HI-SHEAR CORPORATION 2830 WEST LOMITA BOULEVARD TORRANCE CA 90505	ABE GULER BUYER 213-326-8110	SECURITY LOCKS
HOLMES AND NARVER INC 999 TOWN AND COUNTRY ROAD ORANGE CA 92668	D M FERRON SR SUBCONTRACT ADMINISTRATOR 714-973-1100	ARCHITECT-ENGINEERING SERVICES CONSTRUCTION MANAGEMENT
HONEYWELL INC TNG & CONTROL SYS OPNS 1200 E SAN BERNARDINO ROAD WEST COVINA CA 91790	JAMES K SKORY PROCUREMENT MANAGER 213-331-0011	TRAINING SYSTEMS A F & NAVY FIRE CONTROL SYSTEMS ASROC SYSTEMS & COMPONENTS
HUGHES AIRCRAFT COMPANY 200 N SEPULVEDA BLVD EL SEGUNDO CA 90245	J M KEARNEY CORP SMALL & DISADVT ADMINISTR 213-484-6059	AIRBORNE SYSTEMS SPACE & MISSILE SYSTEMS GROUND SYSTEMS
HUGHES HELICOPTERS INC CENTINEL AVENUE AND TEALE STREET CULVER CITY CA 90230	I M CRASNICK SMALL-MINORITY BUSINESS ADMIN 213-305-5995	HELICOPTERS ORDNANCE
I T T CORP CARTER J C COMPANY 671 W 17TH STREET COSTA MESA CA 92627	MARY C GUERRERO LIAISON OFFICER 714-548-3421	PUMPS VALVES REGULATORS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
I T T CORP GILFILLAN INC 7821 ORION AVE VAN NUYS CA 91406	R E DRESSLER SML DIS BUS LIAISON OFFICER 213-988-2600	RADAR MANUFACTURE
INDIAN BAR ARROWHEAD PRODUCTS 4411 KATELLA AVENUE LOS ALAMITOS CA 90720	KIM KEMP BUYER 714/828-7770	DUCTING BELLOWS FUEL LINES
INTERSTATE ELECTRONICS CORPORATION 1001 E BALL ROAD ANAHEIM CA 92803	EARL A MELANDER PURCHASING DIRECTOR 714-772-2811	DATA ACQUISITION SYSTEMS SIGNAL PROCESSING SYSTEMS COMPUTER PERIPHERAL
KAISER AEROSPACE & ELECTRONICS CORP 300 LAKESIDE DRIVE OAKLAND CA 94612	V L BAILEY ADMINISTRATIVE ACCOUNTANT 415/835-5554	ELECTRONIC NAVIGATION AVIONICS SOLID ROCKET MOTOR NOZZLES ROCKET MOTOR CASES
KAISER ELECTRONICS 2701 ORCHARD PARKWAY SAN JOSE CA 95134	CAROL L FRANCHI SMALL BUSINESS LIAISON OFFICER 408-946-3000	ELECTRONICS NAVIATION AVIONICS
KAISER ENGINEERS CORPORATION P O BOX 23210 OAKLAND CA 94623	J F TEMPLETON PROJECT MANAGER 415/268-6359	A & E SERVICES
KAISER ENGINEERS-KAISER STEEL CORP JV P O BOX 500 LOMPOC CA 93438	S K MILLER PROJECT PROCUREMENT MANAGER 805/734-4347	ARCHITECTURAL-ENGINEERING CONSTRUCTION
KAISER RAYMOND ENGINEERS INC P O BOX 23210 OAKLAND CA 94623	H W FLIPPEN PROJECT MANAGER 415-271-6826	ENGINEERING SERVICES
KERN FOODS INC P O BOX 1207 CITY OF INDSTRY CA 91749	RALPH ABRAHAM DIRECTOR OF PURCHASING 213-962-5111	PEANUT BUTTER CHEESE SPREAD JAMS JELLIES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LEAR SIEGLER INC ASTRONICS DIVISION 3400 AIRPORT AVENUE SANTA MONICA CA 90406	LEO F HANLON SMALL BUSINESS LIAISON OFFICER 213-452-6753	FLIGHT CONTROL COMPUTERS NORTH SEEKING GYROSCOPE MUZZLE VELOCITY RADAR
LEAR SIEGLER INC ENERGY PRODUCTS DIV 2040 E DYER ROAD SANTA ANA CA 92705	J W BARTHOLMEY SMALL BUSINESS LIAISON OFFICER 714-540-3210	NUCLEAR COMPONENTS WING TANK A/C COMPONENTS CRYOGENIC VALVES
LEAR SIEGLER INC MOBILE AIR CONDITIONING 11135 CONDOR AVENUE FOUNTAIN VALLEY CA 92708	EARL C JUST PURCHASING MANAGER 714-546-3060	MOBILE AIR CONDITIONING
LITTON SYSTEMS INC AERO PRODUCTS DIV 6700 ETON AVENUE CANOGA PARK CA 91303	W R SMITH SMALL BUSINESS LIAISON OFFICER 213-716-2550	INERTIAL NAVIGATION SYSTEMS OMEGA NAVIGATION SYSTEMS
LITTON SYSTEMS INC APPLIED TECHNOLOGY 645 ALMANOR AVENUE SUNNYVALE CA 94086	BURT A ELIAS SMALL BUSINESS LIAISON OFFICER 408-732-2710	MILITARY AIRBORNE ELECTRONIC COUNTERMEASURES EQUIPMENT
LITTON SYSTEMS INC DATA SYSTEMS DIVISION 8000 WOODLEY AVENUE VAN NUYS CA 91409	J W PUORTO MANAGER OF MATERIEL 213-781-8211	COMMAND & CONTROL TACTICAL AIR OPNS SYSTEM ADVANCED DISPLAY SYS & EQUIPMT
LITTON SYSTEMS INC ELECTRON TUBE DIV 960 INDUSTRIAL ROAD SAN CARLOS CA 94070	C SMITH PURCHASING MANAGER 415-591-8411	ELECTRONIC COMPONENTS
LITTON SYSTEMS INC GUIDANCE & CNTRL SYS 5500 CANOGA AVENUE WOODLAND HILLS CA 91365	W L WEGNER ADMINISTRATOR 213-715-3360	INERTIAL NAVIGATION SYSTEMS
LOCKHEED AIRCRAFT SERVICE COMPANY P O BOX 33 ONTARIO CA 91761	G O PADEN SMALL DISADVANTAGED BUS OFFICE 714-988-2486	AIRCRAFT MAINTENANCE AND MODIFICATION FLIGHT RECORDERS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LOCKHEED CORP ADVANCED MARINE SYSTEMS 3385 SCOTT BLVD SANTA CLARA CA 95054	G E SAMPSON MANAGER MATERIAL 408/742-9826	MARINE PRODUCTS AND SERVICES
LOCKHEED CORP LOCKHEED CALIFORNIA CO P O BOX 551 BURBANK CA 91520	H.C. JENKINS DIRECTOR OF MATERIEL 818-847-3210	AIRCRAFT COMPONENTS SUPPORT ITEMS
LOCKHEED MISSILES & SPACE COMPANY INC P O BOX 504 SUNNYVALE CA 94086	G. G. GARVIN COMPANY MATERIEL DIRECTOR 408-742-3232	GUIDED MISSILES SPACE VEHICLES DEEP SUBMERGENCE VEHICLES
LOGICON INC STRATEGIC & INFO SYS DIV 255 WEST FIFTH STREET SAN PEDRO CA 90733	T M COWGER DIRECTOR OF CONTRACTS 213/831-0611	TECHNICAL SERVICES
LOGICON INC TACTICAL & TRAINING SYS DIV 4010 SORRENTO VALLEY BOULEVARD SAN DIEGO CA 92121	NATHAN R SEGEL PURCHASING AGENT 714-455-1330	AUTOMATED TRAINING SYSTEMS ENGINEERING SERVICES
LORAL CORPORATION WAVECOM 9036 WINNETKA AVENUE NORTHRIDGE CA 91324	L KARN V P OPERATIONS 818/882-3010	DESIGN & PRODUCTION OF ELECTRONIC FILTERS
LORAL DATA SYSTEMS 9020 BALBOA AVENUE SAN DIEGO CA 92123	RON SIMENTAL SMALL BUSINESS LIAISON OFFICER 714-279-9411	TRANSMITTERS RECEIVERS SIGNAL CONDITIONING
LORAL ELECTRO OPTICAL SYSTEMS INC 600 E BONITA AVENUE POMONA CA 91767	H O CRANE MGR PROCUREMENT SERVICES 714/624-8021	ELECTRO OPTICAL ASSEMBLIES FOR MILITARY APPLICATIONS
M A COM LINKABIT INC 3033 SCIENCE PARK ROAD SAN DIEGO CA 92121	ALLEN COZART SMALL BUSINESS LIAISON OFFICER 714-453-7007	MD 1035/A UHF DUAL MODEM AN/NSC-64 TERMINAL TRI-MODEM KY883B/GSC ENCODER/DECODER

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
MAGNAVOX ADVANCED PRODUCTS & SYSTEMS CO 2829 MARICOPA STREET TORRANCE CA 90503	BOB KILPATRICK SMALL BUSINESS ADMINISTRATOR 213-618-7016	ELECTRONIC COMMINICATIONS NAVIGATION SYSTEMS
MARQUARDT COMPANY C C I 16555 SATICOY STREET VAN NUYS CA 91409	M E KECHTER SMALL BUSINESS ADMINISTRATOR 213-989-6418	AEROSPACE ORDNANCE MANUFACTURING
MCDONNELL DOUGLAS ASTRONAUTICS COMPANY 5301 BOLSA AVENUE HUNTINGTON BCH CA 92647	A J REESE MANAGER 714-896-2062	AEROSPACE PRODUCTS UNDERSEA PRODUCTS DEFENSE SYSTEMS
MCMULLEN JOHN J ASSOCIATES INC 2021 SPERRY AVENUE VENTURA CA 93003	S. R. GOULD SMALL BUSINESS, ADMINISTRATOR 805-656-3200	MARINE ENGINEERING WEAPON SYSTEM SPECIALISTS
MEDICAL RESEARCH INSTITUTE OF SAN FRAN 2200 WEBSTER STREET SAN FRANCISCO CA 94115	RUTH POOLE SMALL BUSINESS COORDINATOR 415/561-1626	BIOMEDICAL RESEARCH
MENASCO INC CALIFORNIA DIVISION FIRST & CEDAR STREETS BURBANK CA 91510	CHARLES V DEDIOS SMALL BUSINESS ADMINISTRATOR 213-847-9237	AIRCRAFT LANDING GEAR
METRIC CONSTRUCTION COMPANY INC 1322 SECOND STREET SUITE #18 SANTA MONICA CA 90401	TOM MILLER PRESIDENT 213-393-9428	GENERAL CONTRACTING
METRO YOUNG CONSTRUCTION COMPANY P O BOX 261310 SAN DIEGO CA 92126	WILLIAM J WARD SUBCONTRACT PLAN ADMINISTRATOR 619/450-9747	GENERAL ENGINEERING CONTRACTOR
N I INDUSTRIES VERNON DIVISION 5212 S BOYLE AVENUE LOS ANGELES CA 90058	JOHN R KRUPINSKI SMALL BUSINESS ADMINISTRATOR 213-588-7111	MILITARY ORDNANCE PARTS MILITARY ROCKET PARTS MILITARY TANK WHEELS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
N I INDUSTRIES INC RIVERBANK ARMY PLANT P O BOX 856 RIVERBANK CA 95367	LINDA RUSSELL SMALL BUSINESS LIAISON OFFICER 209-529-8100	OPERATION AND MAINTENANCE OF GOCO FACILITY 81MM M374A1 MORTAR PRODUCTION
NARDA MICROWAVE 214 DEVCON DRIVE SAN JOSE CA 95112	MICHELE ATCHINSON MATERIALS MANAGER 408-995-0600	MICROWAVE AMPLIFIERS
NATIONAL AIRMOTIVE CORPORATION 7200 LOCKHEED STREET OAKLAND CA 94614	R. G FOSTER VICE PRESIDENT MARKETING 415-635-1500	ENGINE OVERHAUL
NATIONAL STEEL & SHIPBUILDING CO P O BOX 80278 SAN DIEGO CA 92138	G W PHELPS PURCHASING AGENT 714-232-4011	SHIPBUILDING SHIP REPAIR
NORTHROP CORP 1800 CENTURY PARK EAST LOS ANGELES CA 90067	BARBARA HOCHSTADTER SMALL BUSINESS LIAISON OFFICER 213/553-6262	AIRCRAFT SERVICES ELECTRONICS COMMUNICATIONS
NORTHROP CORP ELECTRO-MECH DIV 500 E ORANGETHORPE AVENUE ANAHEIM CA 92801	B A DAVIS SMALL BUS PROG ADMINISTRATOR 714-871-5000	ELECTRO-OPTICAL SYSTEMS HAWK MISSILE SYSTEMS
NORTHROP CORP VENTURA DIVISION 1515 RANCHO CONEJO BOULEVARD NEWBURY PARK CA 91320	L E LOPEZ SMALL BUSINESS OFFICER 805-498-3131	UNMANNED TARGET AIRCRAFT F/A-18 SUBASSEMBLIES F-5 SUBASSEMBLIES
OCEAN TECHNOLOGY INC 2835 N NAOMI STREET BURBANK CA 91504	T D BRYANT VICE PRESIDENT 213-849-7111	SPECIAL PURPOSE SIGNAL CONVERSION & PROCESSING EQUIPMENT COMMS & HI-REL ELECTRONIC EQPT
OPTICAL COATING LABORATORY INC 2789 NORTHPOINT PARKWAY SANTA ROSA CA 95401	KENNETH D PIETRELLI CORPORATE MATERIALS MANAGER 707-525-7520	THIN FILM COATINGS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
PACIFIC DRY DOCK 321 EMBARCADERO OAKLAND CA 94606	JAMES NICKELS ACCOUNTING MANAGER 415-893-7020	SHIP REPAIR & CONVERSION
PAN AM WORLD SVCS INC CHINA LAKE SUPPORT P O BOX 1447 RIDGECREST CA 93555	J W CUMMINGS CONTRACT ADMINISTRATOR 619/446-4583	BASE SUPPORT
PAN AM WORLD SVCS INC SACRAMENTO ARMY P.O. BOX 28371 SACRAMENTO CA 95828	BERNARD G LANZ CONTRACT SPECIALIST 916-388-3170	BASE SUPPORT ACTIVITIES
PARKER HANNIFIN CORP AIR AND SPACE DIV 18321 JAMBOREE BOULEVARD IRVINE CA 92715	R W OJA DIRECTOR OF CONTRACTS 714/851-3205	FLUID CONTROL DEVICES FOR AEROSPACE APPLICATIONS
PARKER HANNIFIN CORP FUEL PRODUCTS DIV 18321 JAMBOREE BOULEVARD IRVINE CA 92715	R W OJA DIRECTOR OF CONTRACTS 714/833-3000	FLUID CONTROL DEVICES FOR AEROSPACE APPLICATIONS
PARKER-HANNIFIN CORP AEROSPACE HYDR 18321 JAMBOREE BOULEVARD IRVINE CA 92715	R W OJA DIRECTOR OF CONTRACTS 714-833-3000	FLUID CONTROL DEVICES FOR AEROSPACE APPLICATIONS
PARKER-HANNIFIN CORP CONTROL SYSTEMS DIV 18001 VON KARMAN AVENUE IRVINE CA 92715	RICHARD W OJA DIRECTOR OF CONTRACTS 714-851-3205	HYDRAULIC FLIGHT CONTROL UNITS
PARSONS CORPORATION 100 WEST WALNUT STREET PASADENA CA 91124	GEORGE F JUROSKY MANAGER OF SUBCONTRACTING 213-440-2604	ARCHITECT/ENGINEERING CONSTRUCTION MANAGEMENT
PERKIN-ELMER CORP AEROSPACE DIVISION 2771 N GAREY AVENUE POMONA CA 91769	DONALD E MCENTEE PURCHASING AGENT 714-593-3581	ANALYTICAL SYSTEMS/MASS SPECTROMETRY RECORDERS CAMERA SYSTEMS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
PHYSICS INTERNATIONAL CO 2700 MERCED STREET SAN LEANDRO CA 94577	C R TATE MANAGER PROCUREMENT & MATERIEL 415-577-7281	RESEARCH & DEVELOPMENT
POTASHNICK CONSTRUCTION INC P O BOX 1709 SAN PEDRO CA 90733	CHARLES H HOPPE M B E LIAISON OFFICER 314-334-3081	DREDGING CONTRACTOR
PUROLATOR TECHNOLOGIES INC 950 RANCHO CONEJO BOULEVARD NEWBURY PARK CA 91320	GARY FRANCIS SMALL BUSINESS ADMINISTRATOR 805-499-2661	FILTRATION EQUIPMENT ELECTRO-MECHANICAL VALVES
R & D ASSOCIATES 4640 ADMIRALTY WAY MARINA DEL REY CA 90295	ROBERT J KAPLAN MANAGER ADMINISTRATIVE SERVICE 822-1715	RESEARCH
RAND CORPORATION THE 1700 MAIN STREET SANTA MONICA CA 90406	C C COY CONTRACT OPERATIONS 202/393-0411	RESEARCH & DEVELOPMENT
RANDTRON SYSTEMS 130 CONSTITUTION DRIVE MENLO PARK CA 94025	JIM COPELAND PURCHASING SUPERVISOR 415-326-9500	MICROWAVE ANTENNA EQUIPMENT
RAYTHEON COMPANY ELECTROMAGNETIC SYSTEMS 6380 HOLLISTER AVENUE GOLETA CA 93117	MICHAEL A PEARCY PROCUREMENT SYSTEMS ADMINIST 805/683-1411	ELECTRONIC SYSTEMS
RAYTHEON COMPANY OXNARD FACILITY 4347 RAYTHEON ROAD OXNARD CA 93033	L KRINKIE PROCUREMENT SPECIALIST 805-488-4411	GROUND SUPPORT EQUIPMENT TELEMETRY MISSILE TEST STATIONS
ROCKWELL INTL CORP COLLINS COMM SYSTEMS 3731 W WARNER AVENUE SANTA ANA CA 92704	H J AGUAS SMALL & DISADVANTAGED ADMIN 714-833-4792	ELECTRONICS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ROCKWELL INTL CORP SCIENCE CENTER 1049 CAMINO DOS RIOS P O BOX 1085 THOUSAND OAKS CA 91360	W T LANAHAN MANAGER, MATERIAL 805/498-4545	RESEARCH AND DEVELOPMENT IN PHYSICAL SCIENCES
ROCKWELL INTL CORP SPACE SYSTEMS GROUP 12214 LAKEWOOD BLVD DEPT 753 ML CD SN30 DOWNEY CA 90241	R M SALDANA JR SMALL&DISADVANTAGED BUS ADMIN 213-594-3686	NAVIGATIONAL SATELLITES SATELLITE & MISSILE SENSOR SYS SHUTTLE PAYLOAD INTEGRATION
ROHR INDUSTRIES INC P O BOX 878 CHULA VISTA CA 92012	E G REED SMALL BUSINESS LIAISON OFFICER 619/691-2331	MANUFACTURER OF AEROSPACE ASSEMBLIES & COMPONENTS
ROLM CORPORATION 4900 OLD IRONSIDES DRIVE SANTA CLARA CA 95050	BONNIE B. HEAVISIDE SENIOR CONTRACTS ADMINISTRATOR 408-942-7683	MIL-SPEC COMPUTERS TELECOMMUNICATIONS
S R I INTERNATIONAL 333 RAVENSWOOD AVENUE MENLO PARK CA 94025	DOROTHY SNOWDEN SM BUSINESS COORDINATOR 415-859-4509	RESEARCH
S Y V A 900 ARASTRADE RD,PO BOX 10058 PALO ALTO CA 94303	MARY LUCIA SUPERVISOR, SALES ADMINISTRATI 415/960-0720	THERAPEUTIC DRUG ASSAYS CLINICAL ANALYZERS
SANTA FE ENGINEERS INC P O BOX 831 LANCASTER CA 93534	RICHARD C BUTLER ADMINISTRATIVE ASSISTANT 805-948-4747	CONTRACTOR
SANTA FE ENGINEERS INC P O BOX 831 LANCASTER CA 93534	RICHARD C BUTLER ADMINISTRATIVE ASSISTANT 805-948-4747	GENERAL CONTRACTOR
SARGENT INDUSTRIES HUNTINGTON PARK DIV 2533 E. 56TH ST HUNTINGTON PARK CA 90255	P. LOMBARDO SUB-CONTRACT PLAN ADMINISTRATO 213/583-4161 EXT. 376	HYDRAULIC VALVES COCKPIT CONTROLS BALL SCREW ACTUATORS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SARGENT-FLETCHER COMPANY 9400 E FLAIR DRIVE EL MONTE CA 91731	GENE GREGORY PA/SBLO 213-443-7171	EXTERNAL AIRCRAFT FUEL TANKS INFLIGHT REFUELING SYSTEMS MISCELLANEOUS TYPE PRODUCTS
SCIENCE APPLICATIONS INC 1200 PROSPECT STREET LA JOLLA CA 92038	JUDITH A JOHNSON SMALL BUSINESS LIAISON OFFICER 714-454-3811	APPLICATIONS OF SCIENCE AND TECHNOLOGY
SCIENTIFIC ATLANTA INC GOVT PRODUCTS DIV 8911 BALBOA AVENUE SAN DIEGO CA 92123	STEVE NAU PURCHASING MANAGER 619/268-7068	ELECTRONIC INSTRUMENTATION
SCIENTIFIC-ATLANTIC INC SAN DIEGO GROUP 4075 RUFFIN ROAD P O BOX 671 SAN DIEGO CA 92112	TAYLOR C DAVIS PURCHASING AGENT 714-268-7006	ELECTRONIC INSTRUMENTATION
SINGER COMPANY LIBRASCOPE DIVISION 833 SONORA AVENUE GLENDALE CA 91201	J E HACHTEL PROCUREMENT MANAGER 213-244-6541	ACOUSTIC COUNTERMEASURE SYS ARMY FIELD COMM EQUIPMENT MILITARY MASS MEMORY SYSTEMS
SINGER COMPANY LINK DIVISION 1077 E ARQUES AVENUE SUNNYVALE CA 94086	W L PETERSON PURCHASING MANAGER 408-732-3800	DIGITAL RADAR LAND MASS SYSTEM DIGITAL RADAR IMAGE GENERATN SYSTEMS FOR LINK TRAINERS
SPACE VECTOR CORP 19631 PRAIRIE STREET NORTHRIDGE CA 91324	PATRICK M GOLDEN DIRECTOR OF OPERATIONS 213-886-6500	ROCKET HARDWARE ATTITUDE CONTROL SYSTEMS GYROSCOPIC PLATFORMS
STAR-KIST FOODS INC 582 TUNA STREET TERMINAL ISLAND CA 90731	GEORGE D WARDY MILITARY SALES MGR 213-548-4411	CANNED TUNA CANNED PET FOOD CANNED MACKEREL
SUN MAID GROWERS OF CALIFORNIA 13525 S BETHEL AVENUE KINGSBURG CA 93631	CHARLES H BOHN DIRECTOR OF MATERIALS 209/896-8000	PROCESSED RAISINS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SYSTEM DEVELOPMENT CORPORTION 2500 COLORADO AVENUE SANTA MONICA CA 90406	K L BERRY DIRECTOR OF MATERIEL 213-820-4111	MAN MACHINE COMPUTER BASED SYSTEMS
SYSTEMS CONTROL TECHNOLOGY INC 1810 PAGE MILL ROAD PALO ALTO CA 94304	MICHAEL M LARKIN DIRECTOR OF ADMINISTRATION 415/494-2233	ENGINEERING AND CONSULTING SERVICES CUSTOM DESIGN OF PROTOTYPES
SYSTRON DONNER CORP INSTRUMENT DIVISION 2727 SYSTRON DRIVE CONCORD CA 94518	DOUGLASS A. HIEB SENIOR BUYER/SBLO 415-671-6441	ELECTRONIC TEST INSTRUMENTATION
SYSTRON-DONNER CORP SAFETY SYSTEMS DIV 935 DETROIT AVENUE CONCORD CA 94518	PHILIP G BOOMER PURCHASING AGENT 415-671-67110	FIRE OVERHEAT DETECTION SYSTEMS FIRE EXTINGUISHING SYSTEMS
T R E CORP COMPOSITE STRUCTURES DIVISION 801 ROYAL OAKS DRIVE MONROVIA CA 91016	G R WHITELY MANAGER OF ADMINISTRATION 213-358-3211	ADHESIVELY BONDED STRUCTURAL ASSEMBLIES
T R W INC E S L INC 495 JAVA DRIVE SUNNYVALE CA 94086	R J BLANCHFIELD SMALL BUSINESS LIAISON OFFICER 408-743-6400	DEFENSE ELECTRONICS DIRECTION FINDING SYSTEMS RECCONNAISSANCE SYSTEMS
T R W INC ELECTRONICS & DEFENSE SECTOR ONE SPACE PARK REDONDO BEACH CA 90278	H E CYPERT JR SMALL BUSINESS LIAISON OFFICER 213-535-3516	RESEARCH AND DEVELOPMENT UNMANNED SPACECRAFT SATELLITE COMMUNICATION SYSTEM
T R W MICROWAVE INC 825 STEWART DRIVE SUNNYVALE CA 94086	J H DUNCAN DIRECTOR, MATERIEL 408-732-0880	MICROWAVE COMPONENTS MICROWAVE SEMICONDUCTORS MICROWAVE SYSTEMS
TELEDYNE CAMERA SYSTEMS 131 N FIFTH AVE ARCADIA CA 91006	RICHARD HERBERT VICE PRESIDENT - MATERIAL 213-359-6691	AIRBORNE FILM CAMERAS AIRBORNE FILM RECORDERS GLASS LENSES & LENS ASSEMBLIES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
TELEDYNE CONTROLS 12333 WEST OLYMPIC BOULEVARD LOS ANGELES CA 90064	CINDY MADDEN SBLO 213-820-4616	AIRCRAFT SUBSYSTEMS COMMUNICATIONS CONTROL CONDITION MONITORING
TELEDYNE ELECTRONICS 649 LAWRENCE DRIVE NEWBURY PARK CA 91320	JOYCE ROOTS SMALL BUSINESS ADMINISTRATOR 805-498-3621	IFF EQUIPMENT ELECTRONIC EQUIPMENT
TELEDYNE INET 2750 WEST LOMITA BOULEVARD TORRANCE CA 90504	J V ESPOSITO PURCHASING MANAGER 213-325-5040	POWER CONVERTERS FREQUENCY CONVERTERS MOTOR GENERATORS
TELEDYNE MCCORMICK SELPH 3601 UNION ROAD HOLLISTER CA 95023	KIM CRUZ SMALL BUSINESS ADMINISTRATOR 408-637-3731	EXPLOSIVE ORDNANCE AIRCRAFT SAFETY SYSTEMS CHEMICALS
TELEDYNE MEC 3165 PORTER DRIVE PALO ALTO CA 94303	ANNE L FRANCO LIASON OFFICER 415-962-6859	TRAVELING WAVE TUBES HIGH POWER AMPLIFIERS MICROWAVE SUBSYSTEMS
TELEDYNE MICROELECTRONICS 12820 PANAMA STREET LOS ANGELES CA 90066	A K CONWAY MATERIAL SERVICES MANAGER 213/822-8229	HYBRIDS
TELEDYNE MICRONETICS 7155 MISSION GORGE ROAD SAN DIEGO CA 92120	JOHN C DULLAGHAN DIRECTOR OF PROCUREMENT 619-583-3525	RADAR AND MICROWAVE SYSTEMS
TELEDYNE MICROWAVE 1290 TERRA BELLA AVENUE MT VIEW CA 94043	DON ROBERTS PURCHASING SUPERVISOR 415-968-2211	COAXIAL SWITCHES OSCILLATORS FILTERS
TELEDYNE RYAN AERONAUTICAL 2701 HARBOR DRIVE SAN DIEGO CA 92138	V H RIZER MATERIAL DIRECTOR 619/291-7311	AERIAL TARGET DRONES AIRCRAFT STRUCTURES FIELD SERVICE SUPPORT

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
TELEDYNE RYAN ELECTRONICS 8650 BALBOA AVENUE SAN DIEGO CA 92123	A CURTIS JAMES DIRECTOR OF MATERIAL 619/560-6400	DOPPLER NAVIGATION SYSTEMS RADAR ANTENNAS MICRO PROCESSORS
TELEDYNE SYSTEMS COMPANY 19601 NORDHOFF STREET NORTHRIDGE CA 91324	IVY ESTRADA SMALL BUSINESS LIAISON OFFICER 213-886-2211	COMPUTERS
TEXTRON INC BELL AEROSPACE CO-DALMO VIC 1515 INDUSTRIAL WAY BELMONT CA 94002	MICHAEL E STEPHEN SMALL BUSINESS ADMINISTRATOR 415-595-1414	ELECTRONIC WARFARE
TEXTRON INC CHERRY 1224 E WARNER AVENUE SANTA ANA CA 92707	W K KESTER V P MANUFACTURING OPERATIONS 714/545-5511	BLIND RIVETS SELF LOCKING NUTS LOCKBOLTS
TEXTRON INC HYDRAULIC RESEARCH DIVISION 25200 W RYE CANYON ROAD VALENCIA CA 91355	J D CLOTHIER SMALL DISADVANTAGED BUS ADMIN 805-259-4030	HYDRAULIC CONTROLS SYSTEMS & SUBSYSTEMS
TRACOR INC FLIGHT SYSTEMS INC 1901 DOVE STREET NEWPORT BEACH CA 92660	WALTER VAN DIEN MATERIAL MANAGER 714/833-9661	ELECTRONIC SYSTEMS AIRCRAFT MODIFICATION FLIGHT TEST SERVICES
TRACOR INC M B ASSOCIATES P O BOX 196 SAN RAMON CA 94583	JOSEPH SPURLIN SM DISADVANTAGED BUS LIAISON 415-837-7201	PASSIVE COUNTERMEASURES SYTEMS ORDNANCE AUTOMATED ORDNANCE HANDLING EQ
TRANSAMERICA DELAVAL INC ENGINE & CMPRSR 550 85TH AVENUE OAKLAND CA 94621	M KLAPPERICH MANAGER, INDUSTRIAL RELATIONS 415-577-7504	DIESEL ENGINES & COMPRESSORS
TRI-VALLEY GROWERS 100 CALIFORNIA STREET SAN FRANCISCO CA 94106	C B NAGLE VICE PRESIDENT PURCHASING 209-578-0111	CANNED FOOD

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
U R S COMPANY BERGER 348 W HOSPITALITY LANE SUITE 300 SAN BERNARDINO CA 92408	JERRY H CLAYTON MANAGER, ADMIN SVCS GROUP 714/381-1674	RESEARCH AND DEVELOPMENT
UNITED AIRLINES SAN FRANCISCO INTERNATIONAL AIRPORT SAN FRANCISCO CA 94128	A R BLACKWELL BUYER 415-876-4354	TRANSPORTATION
UNITED TECHNOLOGIES CORP CHEMICAL SYS 600 METCALF ROAD SAN JOSE CA 95138	J H RUGGERI SM DISV WOM-OWND BUS LAIS OFCR 408-778-4654	PROPELLANTS PROPULSION SYSTEMS SPACE BOOSTER SYSTEMS
UNIVERSITY OF CALIFORNIA - BERKELEY 200 CALIFORNIA HALL BERKELEY CA 94720	CLAUDE E. WILSON SMALL BUSINESS COORDINATOR 415-642-8602	RESEARCH
VARIAN ASSOCIATES 611 HANSEN WAY PALO ALTO CA 94303	MATT PAULY S-SDB LIAISON OFFICER 415-493-4000	ELECTRON TUBES; VACUUM TUBES ELECTRICAL INSTRUMENTATION TRANSISTORS&MED LINEAR ACCELRS
VARIAN ASSOCIATES INSTRUMENT DIVISION 611 HANSEN WAY BLDG. #4, MAIL STOP D-81 PALO ALTO CA 94303	M. T. PAULY SMALL BUSINESS LIAISON OFFICER 415-493-4000	NMR AND EPR SPECTROMETERS UV/VIS SPECTROPHOTOMETERS
WATKINS-JOHNSON COMPANY 3333 HILLVIEW AVENUE PALO ALTO CA 94304	JOHN WOOLDRIDGE SMALL BUSINESS LIAISON OFFICER 415-493-4141	MICROWAVE SYSTEMS & DEVICES
WESTERN GEAR CORP APPLIED TECHNOLOGY DIV 14724 E PROCTOR AVENUE CTY OF INDUSTRY CA 91744	S A WINSTON PURCHASING MANAGER 213-968-6525	GEAR ACTUATING DEVICES HOISTS & WINCHES ELECTRIC MOTORS
WESTERN GEAR CORP POWER TRANSMISSION DIV 2600 E IMPERIAL HWY LYNWOOD CA 90262	GARY GREEAR PURCHASING MANAGER 213-638-7821	POWER TRANSMISSIONS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
WESTINGHOUSE ELECTRIC CORP MARINE DIV 401 E HENDY AVENUE SUNNYVALE CA 94088	D W GLOVER SMALL BUSINESS LIAISON OFFICER 408-735-2145	MISSILE LAUNCHING SYSTEMS TURBINE GENERATOR SETS MX LAUNCH CANNISTER
WHITTAKER CORP BERMITE DIVISION 22116 W SOLEDAD CANYON ROAD SAUGUS CA 91350	W R STEPHENS VICE PRESIDENT OPERATIONS 805-259-2241	SIDEWINDER/CHAPARRAL ROCKET MOTORS SIGNAL CARTRIDGE MK4 MOD 3
WHITTAKER CORP ELECTRONIC RESOURCES DIV 100 E TUJUNGA AVE BURBANK CA 91502	JOSEPH WILSON MANAGER, MATERIEL 213-843-5777	HI TEMP COAXIAL CABLE
WHITTAKER CORP TASKER SYSTEMS DIVISION 20131 SUNBURST STREET CHATSWORTH CA 91311	NORMAN PETERSON DIRECTOR OF PURCHASING 213-341-3010	RADAR SYSTEMS ELECTRONIC COUNTERMEASURE SYSTEMS
WITCO CHEMICAL CORP GOLDEN BEAR DIVISION 10100 SANTA MONICA BLVD 1470 LOS ANGELES CA 90067	S. K. HELLER MANAGER, SUPPLY & DISTRIBUTION 213/277-4511	SUPPLYING PETROLEUM PRODUCTS
XEROX CORP SPECIAL INFORMATION SYSTEMS 250 N HALSTEAD STREET PASADENA CA 91109	S T TULACZ PROCUREMENT MANAGER 213/351-2351	SPECIAL HIGH TECHNOLOGY SYSTEMS FOR SCIENCE AND INDUSTRY
BALL AEROSPACE SYSTEMS DIVISION P O BOX 1062 BOULDER CO 80306	M SWOBODA SMALL BUSINESS LIAISON OFFICER 303-441-5311	SATELLITES SPACE INSTRUMENTS SPACE AGE LUBRICATED PRODUCTS
BECHTEL NATIONAL INC P O BOX 9190 COLORADO SPRGS CO 80932	L L GIRTON PROCUREMENT MANAGER 303/683-3601	ENGINEERING CONSTRUCTION
DYNAMICS CORP OF AMERICA POWER SOURCES 3850 OLIVE STREET DENVER CO 80207	D W FORCE CONTROLLER 303/388-4836	SILVER ZINC BATTERIES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
FORD AERO COMM CORP COLORADO SPRS OPER 10440 STATE HIGHWAY 83 COLORADO SPGS CO 80908	E J CONNELL SUPV,ADMINISTRATION & ANALYSIS 303-594-1067	ANTENNAS COMMUNICATION EQUIPMENT SATELLITES
HENSEL PHELPS CONSTRUCTION COMPANY 420 SIXTH AVENUE GREELEY CO 80631	JEROME M MYER PROJECT ENGINEER 805/734-5621	CONSTRUCTION
HONEYWELL INC TEST INSTRUMENTS DIVISION 4800 EAST DRY CREEK ROAD LITTLETON CO 80122	E C MCGALLIARD PROCUREMENT MANAGER 303-773-4418	TAPE RECORDERS
KAMAN SCIENCES CORPORATION 1500 GARDEN OF THE GODS ROAD COLORADO SPRGS CO 80907	DAVID A POOLE CONTRACT ADMINISTRATOR 303-599-1704	RESEARCH & DEVELOPMENT COMPUTER SERVICES
MARTIN MARIETTA CORP AEROSPACE DIV P O BOX 179 DENVER CO 80201	H L WATKINS MGR SOCIOECONOMIC PROGRAMS 303-977-4455	SATELLITES SOLAR SYSTEMS LAUNCH VEHICLES
OLSON DAVID C INC P O BOX 688 WESTMINSTER CO 80030	DANNY WEISS PROJECT MANAGER 303/465-3711	CONSTRUCTION
SINTON DAIRY COMPANY 3801 N SINTON RD COLORADO SPRGS CO 80901	JOHN KEATING ADMINISTRATIVE ASSISTANT 303-633-3821	MILK MILK PRODUCTS
STEARNS CATALYTIC CORPORATION 4500 S CHERRY CREEK DRIVE DENVER CO 80217	A DONALD CARTER CORPORATE ADMINISTRATOR 215/864-8516	ENGINEERING CONSTRUCTION
STEARNS-ROGER ENGINEERING CORPORATION P O BOX 5888 DENVER CO 80217	J B MAGUIRE SMALL BUSINESS LIAISON OFFICER 303-692-3156	ENGINEERING CONSTRUCTION

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
T R W INC COLORADO ELECTRONICS 3650 NORTH NEVADA AVENUE COLORADO SPRGS CO 80907	WILLIAM R SNOVER DIRECTOR OF MATERIEL 303-475-0660	COMMUNICATIONS EQUIPMENT
UNITED STATES ENGINEERING COMPANY P O BOX 905 LOVELAND CO 80537	CURTIS M HUNTER VICE PRESIDENT 303-669-1666	MECHANICAL CONTRACTOR
WOODWARD GOVERNOR COMPANY 1000 EAST DRAKE ROAD FORT COLLINS CO 80525	GENE GOODALL PURCHASING MANAGER 303/482-5811	CONTROLS FOR DIESEL ENGINES STEAM TURBINES GAS TURBINES & OTHER INDUSTRIAL APPLICATIONS
YARDNEY ELECTRIC CORP POWER SOURCES DIV 3850 OLIVE ST DENVER CO 80207	D W FORCE CONTROLLER 303-388-4836	SILVER ZINC BATTERIES
ANALYSIS & TECHNOLOGY, INC. ROUTE 2 NO STONINGTON CT 06359	SUSAN M. JANKOWSKI CONTRACTS GROUP MANAGER 203-599-3910	TECHNICAL MANUALS
AUTOMATION INDUSTRIES SPERRY PRODUCTS SHELTER ROCK ROAD DANBURY CT 06810	LARRY SCHUK PURCHASING AGENT 203-796-5000	300 KVP X-RAY UNIT
AVCO CORPORATION LYCOMING DIVISION 550 SOUTH MAIN STREET STRATFORD CT 06497	J S MACDONALD SMALL DISADVANTAGED BUS OFFICE 203-385-2521	GAS TURBINE ENGINES GROUND SUPPORT EQUIP
BARDEN CORP PRECISION BEARINGS DIVISION 200 PARK AVENUE DANBURY CT 06810	PAUL A AMORY MATERIALS MANAGER 203-744-2211	MANUFACTURE OF PRECISION BALL BEARINGS
BENDIX CORPORATION CHESHIRE CORPORATION 250 KNOTTER DRIVE CHESHIRE CT 06410	WILLIAM J ANDERSON PROCUREMENT MANAGER 203/575-7741	GYROSCOPES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BOEHRINGER INGELHEIM LTD 90 EAST RIDGE RIDGEFIELD CT 06877	TIMOTHY P HOWARD SBLO NONE LISTED	ETHICAL PHARMACEUTICALS OTC DRUGS
CENTURY BRASS PRODUCTS CENTURY PARK WATERBURY CT 06720	ALFRED D MESTUZZI DIRECTOR OF PURCHASING 203-574-7700	BRASS MILL PRODUCTS MANUFACTURING
CHANDLER EVANS INC ONE CHARTER OAK BOULEVARD W HARTFORD CT 06101	A C GAUDETTE PURCHASING AGENT 202-236-0651	FUEL PUMPS FUEL CONTROLS ENGINE ACCESSORIES
COLT INDUSTRIES INC OPERATING CORP 15 JUYSHOPE AVENUE HARTFORD CT 06107	ROBERT A. SENECAL MILITARY PURCHASING SUPERVISOR 203-236-6311	M16A1 RIFLE M16A1 PARTS & ACCESSORIES
COMBUSTION ENGINEERING COMPANY INC 1000 PROSPECT HILL ROAD WINDSOR CT 06095	BYRON J. ROUND, SBLO CORPORATE PURCHASING 203-328-7645	BOILER & HEAVY INDUSTRIAL EQUI
CONDEC CORP CONDIESEL MOBILE EQUIP DIV 1700 E PUTNAM AVENUE OLD GREENWICH CT 06870	WILLIAM J BOHDAN SMALL BUSINESS LIAISON OFFICER 203-637-6063	AIR FORCE R-9 REFUELERS M39/M198 HOWITZER CARRIAGES RIBBON BRIDGE SYSTEMS
CONTROL DATA CORP PROFESSIONAL SERVICES 124 HEBRON AVENUE GLASTONBURY CT 06033	S E SUNDERLAND PLAN ADMINISTRATOR 203-633-6781	CONSULTANCY SYSTEMS ANALYSIS
DATAPRODUCTS OF NEW ENGLAND INC BARNES PARK NORTH WALLINGFORD CT 06492	BRIAN O'CONNOR PURCHASING AGENT 203-265-7151	PRINTERS TELECOMMUNICATIONS AEROSPACE
DYNAMICS CORP OF AMERICA FERMONT DIV 141 NORTH AVENUE BRIDGEPORT CT 06606	DIANE HYSLOP PURCHASING AGENT 203-366-5211	POWER GENERATING SYSTEMS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GENERAL DYNAMICS CORP ELECTRIC BOAT DIV EASTERN POINT ROAD GROTON CT 06340	D. M. FAULK - SMALL DISADVANTAGED BUS COORD. 203-446-2175	SUBMARINES
KAMAN AEROSPACE CORPORATION OLD WINDSOR ROAD BLOOMFIELD CT 06002	RALPH C FIORE SMALL BUSINESS LIAISON OFFICER 203-243-7076	AIRCRAFT PARTS
KAMATICS CORPORATION 1335 BLUE HILLS AVENUE EXIT BLOOMFIELD CT 06002	RALPH C FIORE SMALL BUSINESS LIAISON OFFICER 203-242-7076	SELF LUBRICATED BEARINGS KAFLEX DRIVE SHAFTS
L F E CORP FLUID CONTROL DIVISION 100 SKIFF ST HAMDEN CT 06517	JACK EVANS CONTRACTS ADMINISTRATOR 203-281-8099	REFRIGERATION AIR CONDITIONING SMALL HYDRAULIC PUMPS
LAPOINTE INDUSTRIES 155 WEST MAIN STREET ROCKVILLE CT 06066	MARY STEELE WARNER MATERIALS MANAGER 203-872-8581	ELECTRONIC PRODUCTS CAPACITORS PRINTED CIRCUITS
MILES PHARMACEUTICALS 400 MORGAN LANE WEST HAVEN CT 06516	RICHARD D TONI MANAGER, PURCHASING 203-934-9221	PHARMACEUTICALS
NORDEN SYSTEMS INC P O BOX 5300 NORWALK CT 06856	HENRY C BANACH SMALL BUSINESS LIAISON OFFICER 203-852-4940	AIRCRAFT & SHIPBOARD RADAR MINI COMPUTERS
PERKIN-ELMER CORP MAIN AVENUE NORWALK CT 06856	WILLIAM F. AMUNDSEN SMALL/MINORITY BUS. LIAISON OF 203-762-6077	ELECTRO-OPTICAL SYSTEMS LITHOGRAPHY SYSTEMS OPTICAL COATINGS
PIONEER PARACHUTE COMPANY INC HALE ROAD MANCHESTER CT 06040	JAMES D. SWEENEY MANAGER OF PURCHASING 203-644-1581	PARACHUTES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
PIONEER RECOVERY SYSTEMS INC HALE ROAD MANCHESTER CT 06040	JAMES D. SWEENEY MANAGER OF PURCHASING 203-644-1581	PARACHUTES
RAYTHEON COMPANY MACHLETT LABS INC 1063 HOPE STREET STAMFORD CT 06907	J FLYNN PURCHASING MANAGER 203/326-2742	X RAY TUBES VACUUM TUBES
RISDON CORPORATION ONE RISDON STREET NAUGATUCK CT 06770	RONALD MOLEY PURCHASING MANAGER 203/729-8231	DEEP DRAWN METAL PARTS
STURM RUGER AND COMPANY INC LACEY PLACE SOUTHPORT CT 06490	EILEEN P BODELL SMALL BUSINESS LIAISON OFFICER 203/259-7843	SMALL ARMS
TERRY CORPORATION INDUSTRIAL ROAD NIANTIC CT 06357	C T POMPEA MANUFACTURING MANAGER 203-739-6271	STEAM GENERATORS
TIMEX CORPORATION PARK ROAD EXTENSION MIDDLEBURY CT 06762	WILLIAM J ANDERSON PROCUREMENT MANAGER 203-573-6858	GYROSCOPES
UNION CARBIDE CORP CARBON PRODS DIV OLD RIDGEBURY RD DANBURY CT 06810	S E BENNETT SMALL BUSINESS LIAISON OFFICER 203-794-5922	CARBON GRAPHITE
UNION CARBIDE CORP LINDE DIVISION OLD RIDGEBURY RD DANBURY CT 06817	S E BENNETT SMALL BUSINESS LIAISON OFFICER 203/794-5922	GAS PRODUCTS WELDING PRODUCTS CRYOGENICS
UNIROYAL INC WORLD HEADQUARTERS MIDDLEBURY CT 06749	JAMES MCGRATH MGR GOVT CONTRACT PROGRAM 203-573-2873	HOSE ASSEMBLY 6 INCH

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
UNITED TECHNOLOGIES CORP HAMILTON STAND BRADLEY FIELD ROAD WINDSOR LOCKS CT 06096	C MCMEANS SMALL BUSINESS LIAISON OFFICER 203-623-1621	AEROSPACE PRODUCTS
UNITED TECHNOLOGIES CORP POWER SYS DIV P O BOX 109 SOUTH WINDSOR CT 06074	R R ANDERSON PROCUREMENT ADMIN SOCIO ECO 203-727-2462	FUEL CELLS
UNITED TECHNOLOGIES CORP PRATT & WHITNEY 400 MAIN STREET EAST HARTFORD CT 06108	VINCENZO A FALCETTA COOR SM & SM DISV BUS UTLZTION 203-565-3382	AIRCRAFT ENGINES & COMPONENTS
UNITED TECHNOLOGIES CORP RESEARCH CENTER SILVER LANE EAST HARTFORD CT 06108	PETER C NOVEMBER MANAGER MATERIEL 203-727-7028	RESEARCH AND DEVELOPMENT LASER SYSTEMS
UNITED TECHNOLOGIES CORP SIKORSKY ACFT NORTH MAIN ST STRATFORD CT 06497	RICHARD EVANS SM & DIS BUS CONCERNS OFFFICER 203-386-6607	HELICOPTERS
YARDNEY ELECTRIC CORP YARDNEY ELECTRIC 82 MECHANIC STREET PAWCATUCK CT 60379	BARBARA L. RANA MANAGER OF PURCHASING 203-599-1100	SILVER ZINC BATTERIES
BLAKE CONSTRUCTION COMPANY INC 1120 CONNECTICUT AVE NW SUITE 1200 WASHINGTON DC 20036	SAMUEL C PETERSON E E O OFFICER 202/828-9000	GENERAL CONTRACTOR
SYSCON CORPORATION 1000 THOMAS JEFFERSON STREET NW WASHINGTON DC 20007	B. KIMOSKY SBLO 202-342-4137	ENGINEERING AND TECHNICAL SERVICES
THOMPSON J WALTER COMPANY 1156 15TH ST NW WASHINGTON DC 20005	ANGELA SAUNDERS GOVERNMENT COMPLIANCE REP 212/210-7751	ADVERTISING FOR RECRUITMENT

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ALL AMERICAN ENGINEERING COMPANY 725 DAWSON DRIVE NEWARK DE 19711	J E CANNON PURCHASING MANAGER 302-453-8100	AIRCRAFT ARRESTING GEAR AERIAL RECOVERY DRONE LAUNCH
AMETEK INC HAVEG DIVISION 900 GREENBANK ROAD WILMINGTON DE 19808	PAUL REYNIER PURCHASING AGENT 302-995-0445	SILTEMP THERMAL BARRIER CHEMICAL PROCESS EQUIPMENT CHEMTITE PIPING SYSTEMS
I L C INDUSTRIES INC I L C DOVER DIV P O BOX 266 FREDERICA DE 19946	H D TUCK CONTRACTS ADMINISTRATOR 302-335-3911	SHUTTLE SPACE SUITS EOD ENSEMBLES TANK ASSENBLIES
A B A INDUSTRIES INC PRECISION PRODS DIV P O BOX 9000 PINELLAS PARK FL 34290	WILLIAM J CLEGG SMALL BUSINESS SUBCONTR ADMIN 813/546-3571	PRECISION MACHINE PARTS RADAR ANTENNA PEDESTAL WELDED RINGS
AMSTAR TECHNICAL PRODUCTS CO KELTEC FLA P O BOX 2917 FT WALTON BEACH FL 32549	TRAMMELL S HOLMES SMALL/DISADVANTAGED BUS LIAISO 904-651-1210	POWER SUPPLIERS RF AMPLIFIERS
AUTOMATION INDUSTRIES INC VITRO SERVICES INDUSTRIAL PARK FT WALTON BEACH FL 32548	O B LITTLEFIELD JR CONTRACTS MANAGER 904-244-7711	RADAR & ASSOC ELECTRONIC EQUIP INTRUSION DETECTION SYSTEMS ELECTRONIC O&M SVC CONTRACTS
BENDIX CORP ENGINEERING RESEARCH INC 3581 MERCANTILE AVENUE NAPLES FL 33941	GAYEL L AMBROSE MANAGER OF ADMINISTRATION 813/775-2212	GUN BARREL STRUCTURE CYLINDER BLOCK & POST ASSEMBLY
BENDIX CORPORATION AVIONICS DIVISION 2100 N W 62ND STREET FT LAUDERDALE FL 33310	CARL LOREN BUYER 305/928-2478	RADAR COMMUNICATION/NAVIGATION SYS AUTO PILOT SYSTEMS
BENDIX CORPORATION ENGINE PRODUCTS DIV 7575 BAYMEADOWS WAY JACKSONVILLE FL 32216	GLEN E STAPLES MANAGER PROCUREMENT 904/739-4451	IGNITION SYSTEMS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BRUNSWICK CORPORATION DEFENSE DIVISION 2000 BRUNSWICK LANE DE LAND FL 32720	RON LAMBERT SENIOR BUYER 904-736-1700	CAMOUFLAGE CHEMICAL BIOLOGICAL SYSTEMS RESEARCH AND DEVELOPMENT
C D I MARINE COMPANY 9951 ATLANTIC BOULEVARD JACKSONVILLE FL 32211	ROGER A PICARD SUBCONTRACTING OFFICER 904-724-9700	DESIGN SERVICES, MARINE
E R K MANUFACTURING INC 1730S US #1 STUART FL 33494	J M FUJARSKI CONTROLLER 305/287-7770	AIRCRAFT ENGINE PARTS
E-SYSTEMS INC COMMUNICATIONS MFG DIV P O BOX 33101 ST PETERSBURG FL 33733	GLENN I EGGLESTON SML DISADV BUS LIAISON OFCR 813-381-1155	COMMUNICATIONS EQUIPMENT
E-SYSTEMS INC ECI DIVISION 1501 72ND STREET NORTH ST PETERSBURG FL 33733	DONNA M ZIEGLER SMALL DISADV BUS LIAISON OFCR 813-381-2000	SPACE SYSTEMS AIRBORNE/GROUND SYSTEMS KEYBOARDS/TELEPRINTERS
E-SYSTEMS INC MEMCOR DIVISION P O BOX 23500 TAMPA FL 33623	CARMEN L. SOTO SMALL BUSINESS LIAISON OFFICER 813-885-7000	MILITARY COMMUNICATIONS EQUIPMENT RADAR DETECTION EQUIPMENT
EMERSON ELECTRIC CO ELECTRONICS & SPACE 440 PLUMOSA AVENUE CASSELBERRY FL 32707	LETICIA VELA SMALL BUSINESS LIAISON OFFICER 305-831-2800	J-SIIDS MULTIPLEXERS BATTERY ASSEMBLIES
ENVIRONMENTAL SCIENCE & ENGINEERING INC P O BOX ESE GAINESVILLE FL 32602	KATERINE H PIERCE CONTROLLER, ASST SEC TREAS 904-372-3318	STUDIES & CONSULTING SERVICES IN ENVIRONMENTAL SCIENCES AND ENGINEERING
FAIRCHILD INDUSTRIES INC ACFT SVC DIV P O BOX 1177 CRESTVIEW FL 32536	B C WOODY PURCHASING AGENT 904-682-2746	AIRCRAFT SPARES GROUND HANDLING EQUIPMENT AIRCRAFT STRUCTURAL

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
FAIRCHILD WESTON INC P O BOX 3041 SARASOTA FL 33578	G L BOWERS SENIOR BUYER 813-377-5567	TELEMETRY TAPE RECORDERS INDUSTRIAL CONTROLS
GENERAL ELECTRIC CO SIMULATION P O BOX 2500 DAYTONA BEACH FL 32015	KYLE SORRELL SMALL BUSINESS LIAISON OFFICER 904-258-2808	DIGITAL CONTROL SYSTEMS SIMULATION SYSTEMS
GOULD INC S E L COMPUTER SYSTEMS DIV 6901 W SUNRISE BOULEVARD PLANTATION FL 33313	J P CRAIGE DIV PROCUREMENT MANAGER 305-587-2900	COMPUTER SYSTEMS
GREENHUT CONSTRUCTION COMPANY INC P O BOX 12603 PENSACOLA FL 32574	THOMAS T ATTEBERRY JR VICE PRESIDENT 904-433-5421	GENERAL CONTRACTOR BUILDING CONSTRUCTION
HARRIS COMPUTER SYSTEMS DIVISION 2101 WEST CYPRESS CREEK RD P O BOX 6200 FT LAUDERDALE FL 33310	FRANK D'AMICO SR CONTRACT ADMINISTRATOR 305-973-5202	AUTOMATIC DATA PROCESSING EQUIPMENT & RELATED EQUIPMENT
HARRIS CORP GOVT SYSTEMS GROUP OPNS P O BOX 37 MELBOURNE FL 32901	P B DUBEY MANAGER,SMALL BUSINESS PROGRAM 305-727-5866	COMMUNICATIONS ELECTRONICS INFORMATIONS SYSTEMS AND EQUIPMENT
HARRIS CORP HARRIS SEMICONDUCTOR GROUP P O BOX 883 MELBOURNE FL 32901	GARY W BOBLETER DIRECTOR MATERIEL 305-729-5269	MANUFACTURE OF SEMICONDUCTORS
HONEYWELL INC AVIONICS DIVISION 13350 U S HIGHWAY 19 CLEARWATER FL 33516	J C BOLL SMALL BUSINESS LIAISON OFFICER 813-531-4611	NAVIGATION SYSTEMS ELECTRONIC/ELECTRO-MECHANICAL COMPONENTS
HONEYWELL INC TAMPA DIVISION 10901 MALCOLM MCKINLEY DRIVE TAMPA FL 33682	P FITZGERALD DIRECTOR OF MATERIAL 813-977-8511	COMMUNICATIONS EQUIPMENT PERIPHERAL COMPUTER BOARDS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
JACKSONVILLE SHIPYARDS INC P O BOX 2347 750 E BAY STREET JACKSONVILLE FL 32203	PHILIP M COOKE MANAGER OF PLANNING 904-355-1711	SHIP REPAIR SHIP DRYDOCKING INDUSTRIAL WORK
LITTON SYSTEMS INC INTERNATL LASER SYS 3404 N ORANGE BLOSSOM TRAIL ORLANDO FL 32804	LAURA W. MARTIN SUBCONTRACT ADMINISTRATOR 305-295-4010	LASER RANGE FINDERS WEAPONS SIMULATION SYSTEMS LASER TARGET DESIGNATORS
MARTIN ELECTRONICS INC ROUTE 1 BOX 700 PERRY FL 32347	T A HERIG DIRECTOR OF MATERIAL 904-584-2634	ORDNANCE PRODUCTS
MARTIN MATIETTA CORP AEROSPACE DIVISION P O BOX 5837 ORLANDO FL 32855	DESMOND JACKSON SMALL BUSINESS COORDINATOR 305/35646822	MISSILE SYSTEMS LASER TARGET DESIGNATION SYS COMMUNICATION SYSTEMS
MCDONNELL DOUGLAS ASTRONAUTICS COMPANY 701 COLUMBIA BLVD TITUSVILLE FL 32780	E. J. SAWYER SMALL BUSINESS ADMINISTRATOR 305/268-7365	WEAPON SYSTEMS
MISENER MARINE CONSTRUCTION INC P O BOX 13427 TAMPA FL 33681	JOSEPHINE B CLARY OFFICE MANAGER 813/839-8441	CONSTRUCTION
NORFLOR CONSTRUCTION CORPORATION 360 LANDSTREET ROAD ORLANDO FL 32895	GLENN WHITE PROJECT MANAGER 912/882-6070	CONSTRUCTION
OLIN CORPORATION WINCHESTER DIVISION P O BOX 222 ST MARKS FL 32355	NELSON D LUNN PURCHASING AGENT 904-925-6111	PROPELLANT SMOKELESS BALL TYPE GUN POWDER
PAN AM WORLD SVCS INC ENGINEERING 1325 NORTH ATLANTIC AVENUE COCOA BEACH FL 32931	ELLEN K JACOBS MANAGER, ADMINISTRATIVE SVCS 305-783-4010	DOCUMENTATION ARCHITECTURAL ENGINEERING INFORMATION MANAGEMENT SYSTEMS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
PAN AMERICAN WORLD AIRWAYS INC EAST TEST P O BOX 4608 PATRICK AFB FL 32925	S J BOURGEOIS MANAGER SUBCONTRACTS 305-494-5641	ADMINISTRATIVE AND LOGISTICAL SUPPORT OF TEST FACILITIES OF EASTERN TEST RANGE
PIPER AIRCRAFT CORPORATION 3000 MEDULLA ROAD LAKELAND FL 33803	THOMAS A COOK SMALL BUSINESS LIAISON OFFICER 813-646-2911	AIRCRAFT MANUFACTURER
SMITHS INDUSTRIES INC P O BOX 5389 CLEARWATER FL 33518	R. J. GRECO PURCHASING MANAGER 813-531-7781	AIRCRAFT INSTRUMENT FABRICATION REPAIR AND SPARES
SPARTON CORPORATION SPARTON ELECTRONICS JOHNSON LAKE DELEON FL 32028	NILDA BRAIN ADMINISTRATOR SMALL BUSINESS 904/985-4631	MILITARY ELECTRONICS
SPERRY CORP GYROSCOPE DIVISION P O BOX 4648 CLEARWATER FL 33518	V P LANGERE PROCUREMENT MANAGER 813-577-1900	AUTOMATIC TEST EQUIPMENT RADAR EW MILLIMETER WAVE EQUIPMENT
SPERRY INTERNATIONAL SERVICES CO INC P O BOX 7030 CLEARWATER FL 33518	WILLIAM STICH SENIOR BUYER 813/530-9411	SERVICES
TRACOR MARINE INC P O BOX 13107 PORT EVERGLADES FL 33316	TIM LAND DIRECTOR OF MATERIALS 305-463-1211	SHIP REPAIR OCEANOGRAPHIC RESEARCH METAL FABRICATION
TRAILER MARINE TRANSPORT CORP 1163 TALLEYRAND AVENUE JACKSONVILLE FL 32206	JOHN S HOLLETT DIRECTOR COMMON CARRIER SVCS 904/354-0352	OCEAN TRANSPORTATION
UNITED TECHNOLOGIES CORP PRATT & WHITNEY P O BOX 2691 WEST PALM BEACH FL 33402	J P MCQUAID SM DISADV BUS LIAISON OFFICER 305-840-5549	DESIGN DEV & TEST JET ENGINES SERVICE SPARES & OVERHAUL GROUND FIELD PRODUCT SUPPORT

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GULFSTREAM AEROSPACE CORPORATION P O BOX 2206 SAVANNAH GA 31402	PAULA E VOPELAK SMALL BUSINESS COORDINATOR 912/964-3381	AIRCRAFT MANUFACTURING & MAINTENANCE
LOCKHEED CORP LOCKHEED GEORGIA COMPANY 86 SOUTH COBB DRIVE MARIETTA GA 30063	J M ANDERSON JR DIRECTOR OF MATERIEL 404-424-2501	C130 AIRCRAFT PRODUCTION C141 MODIFICATION PROGRAM C5 WING MODIFICATION PROGRAM
MARCONI AVIONICS INC 4500 N SHALLOWFORD ROAD ATLANTA GA 30338	NORM NOVAK SMALL BUSINESS LIAISON OFFICER 404-394-7800	AVIONICS SYTEMS
PAN AMERICAN WORLD AIRWAYS INC FT GORDON P O BOX 7506 FT GORDON GA 30905	BOBBY R. SMITH SR. SUBCONTRACT ADMINISTRATOR 404-791-6091	BASE SUPPORT SERVICES
REPUBLIC-CROWDER JV P O BOX 6079 ELBERTON GA 30635	R. G. PHILLIPS PROJECT MANAGER 404-283-8392	HEAVY CONSTRUCTION
S A F T CORP P O BOX 1886 VALDOSTA GA 31603	STANLEY ALLEN DIR MANUFACTURING SERVICES 912-247-2331	NICKEL-CADMIUM BATTERIES
STANDARD CONTAINER COMPANY HWY 84 WEST HOMERVILLE GA 31634	TROY RIBERON PURCHASING MANAGER 912/487-5341	METAL AMMUNITION BOXES
SVERDRUP CORP KINGS BAY OFFICE P O BOX 707 ST MARYS GA 31558	T H HEFFERNAN DEPUTY PROJECT DIRECTOR 912/882-6300	ENGINEERING, INSPECTION & SURVEILLANCE FACILITIES MAINTENANCE
THORN EMI TECHNOLOGY INC 8601 DUNWOODY PLACE ATLANTA GA 30338	M A LEGETTE GENERAL MANAGER 404/587-0053	INSTRUMENTATION TAPE RECORDERS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
WESTPOINT PEPPERELL INDUSTRIAL FABRICS P O BOX 71 WEST POINT GA 31833	GEORGE T STROTHER DIRECTOR OF MARKETING STD PROD 205/756-7111	TEXTILES
MORTENSON M A COMPANY GENERAL DELIVERY TRIPLER ARMY MEDICAL CT HONOLULU HA 96859	GIL FLEISCHHACKER PROJECT MANAGER 808-833-8829	GENERAL CONTRACTOR
CASTLE & COOKE FOODS HAWAIIAN PINEAPPLE 650 IWILEI ROAD HONOLULU HI 96817	JOHN B. DOLAN MATERIALS MANAGER 808-544-5331	CANNED PINEAPPLE CANNED PINEAPPLE JUICE
DYNALECTRON CORP FT SHAFTER AV SERVICES P O BOX 220 WAHIAWA HI 96786	JOSE ALVES JR PROJECT MANAGER 808/624-2567	OPERATION & MAINTENANCE OF TRAINING & AV SUPPORT CENTER
DYNALECTRON CORP PACIFIC OPERATIONS DIV P O BOX 428 WAIMEA HI 96796	XAVIER F IGNACIO LOGISTICS MANAGER 808-335-4321	MAINTENANCE OF MISSILE RANGE INSTRUMENTATION AND NAVAL BASE FACILITIES
GLOBAL ASSOCIATES-ISMF PEARL HARBOR JV WAIPAI ACCESS ROAD WAIPAHU HI 96797	G M GIGANTI PROJECT MANAGER 808/455-2211	FACILITIES OPERATIONS & MAINTENANCE EQUIPMENT OPER & MAINTENANCE
HARVIS CONSTRUCTION INC 888 MILILANI STREET SUITE 888 HONOLULU HI 96813	JEFF D FAULKNER PROJECT MANAGER 808/624-4446	GENERAL CONSTRUCTION
KIEWIT PETER SONS COMPANY P O BOX 938 WAIPAHU HI 96797	RALPH OESTMANN OFFICE MANAGER 808-682-1391	HEAVY CONSTRUCTION
CHAMBERLAIN MFG CORP RESEARCH & DEV 550 ESTHER STREET WATERLOO IA 50704	JAMES W WILHELM PURCHASING AGENT 319-291-1630	GOVERNMENT ORDNANCE (RESEARCH AND DEVELOPMENT)

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
CHAMBERLAIN MFG CORP WATERLOO DIVISION 550 ESTHER STREET WATERLOO IA 50704	RICHARD L WEBER SMALL BUSINESS LIAISON OFFICER 319-291-1615	GOVERNMENT ORDNANCE
CLIFTON PRECISION INSTRUMTS&LIFE SUPPORT 2734 HICKORY GROVE ROAD DAVENPORT IA 52808	ERIC LAVERS PURCHASING MANAGER 319-383-6401	AIRCRAFT INSTRUMENTS BOTTLE CLEANING/CHARGING STA TEST EQUIPMENT
DELAVAN INC 811 4TH STREET WEST DES MOINES IA 50265	CLAUDE S SPARKS JR MANAGER GOVERNMENT SALES 515/274-1561	FUEL COMPONENTS FOR JET AIRCRAFT ENGINES
MASON & HANGER-SILAS MASON COMPANY INC IOWA ARMY AMMUNITION PLANT MIDDLETOWN IA 52638	JAMES L GARNJOBST MANAGER, MANAGEMENT DIVISION 310-753-7105	AMMUNITION
ROCKWELL INTL CORP AIR TRANSPORT DIV 400 COLLINS ROAD NE CEDAR RAPIDS IA 52498	D L STIGERS PURCHASING DATA SUPERVISOR 319/348-1946	AVIONICS EQUIPMENT FAB OPERATIONS
ROCKWELL INTL CORP COLLINS GOVT AVIONICS 400 COLLINS RD NE CEDAR RAPIDS IA 52498	G. BLOCKER SBA ADMINISTRATOR 319-395-3320	AVIONICS EQUIPMENT COMMUNICATIONS EQUIPMENT AUTOMATED TEST EQUIPMENT
ROCKWELL INTL CORP TELECOMMUNICATIONS 855 45TH ST NE CEDAR RAPIDS IA 52498	K J REASOR MANAGER, PLANNING AND CONTROL 319-395-4570	HF COMMUNICATIONS EQUIPMENT UHF COMMUNICATIONS EQUIPMENT
IDAHO FRESH PAK INC P O BOX 130 HIWAY 48 LEWISVILLE ID 83431	DAVID W WILSON SALES MANAGER 208/754-4665	DEHYDRATED POTATO PRODUCTS
MORRISON-KNUDSEN CO INC POWER DESIGN TWO MORRISON-KNUDSEN PLAZA BOISE ID 83729	JOEL WINTER PROJECT MANAGER 208/386-6442	ARCHITECT ENGINEERING SERVICES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
A A R CORP AERONETICS DIVISION 2100 TOUHY AVENUE ELK GROVE VIL IL 60007	GERALD F GAGNON PURCHASING AGENT 312/437-9300	MFG OF RMI MFG OF HSI MFG OF GYROS
ALLIS CHALMERS CORP ENGINE DIVISION P O BOX 1563 HARVEY IL 60426	V J FARRELL MANAGER PURCHASING 312/339-3300	DIESEL ENGINES
ALLIS CHALMERS CORP INDUSTRIAL TRUCK DIV 21800 S CICERO AVENUE MATTESON IL 60443	R J GULER PLANT CONTROLLER 312/747-5151	FORK LIFT TRUCKS
AMOCO OIL COMPANY 200 EAST RANDOLPH DRIVE CHICAGO IL 60601	ROBERT S NESS TRAFFIC SPECIALIST 312/856-6104	REFINED PETROLEUM PRODUCTS
APPLETON ELECTRIC COMPANY 1701 W WELLINGTON AVENUE CHICAGO IL 60657	D E MADISON MARKETING MANAGER 312/327-7200	CABLE REELS HAZARDOUS DUTY MOTOR CONTROLS ELECTRICAL WIRING DEVICES
AUSTIN COMPANY MGMT CONSULTING DIV 820 DAVIS ST.,SUITE 220 EVANSTON IL 60201	JEAN L. NOBLE SMALL BUSINESS PLAN ADMIN. 312/869-3130	ENGINEERS,DESIGNERS & BUILDERS MANAGEMENT CONSULTANTS
BELL & HOWELL COMPANY 7100 MCCORMICK ROAD CHICAGO IL 60645	RAYMOND H NELSON PURCHASING MGR, OPTICS DIV 312-673-3300	MILITARY OPTICAL COMPONENTS ENGINEERING DESIGN-PROTOTYPE COMMERCIAL OPTICAL PRODUCTS
BORG WARNER CORP ROCKFORD DIV DRIVELINE 2020 HARRISON AVENUE ROCKFORD IL 61101	W G BOGEN MANAGER PURCHASING 815/633-7460	UNIVERSAL JOINTS & DRIVESHAFTS
BORG-WARNER CORPORATION ROCKFORD DIV 1200 WINDSOR ROAD ROCKFORD IL 61101	W G BOGEN MANAGER, PURCHASING 815-633-7460	UNIVERSAL JOINTS AND DRIVESHAFTS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
CATERPILLAR TRACTOR COMPANY 100 N E ADAMS STREET PEORIA IL 61629	W E PIERSON CORPORATE PURCHASING COORD 309-675-5071	ENGINES EARTHMOVING EQUIPMENT
COLT INDUSTRIES OPERATING CORP 6402 ROCKTON ROAD ROSCOE IL 61073	TIMOTHY W KNUDSEN MANAGER OF MATERIALS 815-389-3660	MAGNETOS IGNITION SYSTEMS
COLT INDUSTRIES OPERATING CORPORATION 6402 ROCKTON ROAD ROSCOE IL 61073	TIMOTHY W KNUDSEN SENIOR BUYER 815/389-4934	MAGNETOS IGNITION SYSTEMS DISTRIBUTORS
DEERE & COMPANY JOHN DEERE ROAD MOLINE IL 61265	MARIANNE COLLISON ADMINISTRATOR, PURCHASING INFO 309-752-5539	CONSTRUCTION EQUIPMENT FORESTRY EQUIPMENT
DRESSER INDUSTRIES INC INTERNATL HOUGH LIBERTYVILLE IL 60048	JOHN L COLE PURCHASING MANAGER 312/367-2225	EARTH MOVING EQUIPMENT
GENERAL SIGNAL CORP LINDBERG 2450 W HUBBARD STREET CHICAGO IL 60612	ROBERT PAUSCH SENIOR PRODUCT SPECIALIST 312-942-2500 EXT 511	HEAT TREATING FURNACES INDUCTION HEATING EQUIPMENT
GOULD INC GOULD RESEARCH CENTER 40 GOULD CENTER ROLLING MEADOWS IL 60008	MARK GODISH PURCHASING AGENT 312-640-4444	ELECTRONIC MATERIALS & DEVICES ELECTROCHEMISTRY AND MATERIALS SCIENCE
GROVES S J & SONS COMPANY P O BOX 2009 SPRINGFIELD IL 62705	RONALD L LAWYER OFFICE MANAGER 601/369-4121	HEAVY CONSTRUCTION
GROVES-ATKINSON-BALL P O BOX 174 ALTON IL 62002	KAREN A COPUS ASST OFFICE MGR 314/899-0888	CONSTRUCTION

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
HUGHES OPTICAL PRODUCTS INC 2000 S WOLF RD DES PLAINES IL 60018	HELEN M LANDWER MATERIELS SUPERVISOR, AD SUPPT 312-699-7700	MILITARY OPTICAL COMPONENTS ENGINEERING DESIGN PROTOTYPED COMMERCIAL OPTICAL PRODUCTS
I I T RESEARCH INSTITUTE 10 WEST 35TH STREET CHICAGO IL 60616	JOHN W ANDERSON SMALL DISADV BUS LIAISON OFCR 312-567-4030	RESEARCH
IBER C & SONS INC P O BOX 899 PEORIA IL 61652	W JAMES LITWILLER CORPORATE SECRETARY 309-699-7291	GENERAL CONTRACTOR
ILLINOIS TOOL WORKS INC ILLITRON DIV 3601 WEST TOUHY AVENUE LINCOLNWOOD IL 60645	THOMAS A WISNIEWSKI PURCHASING AGENT 312-761-2100	GEAR CHECKING INSTRUMENTS MACHINE TOOL BUILDERS
INTERNATIONAL HARVESTER COMPANY 401 NORTH MICHIGAN AVENUE CHICAGO IL 60611	W. MARK BEARD OFFICE ADMINISTRATION MANAGER 312-884-3305	TRUCKS CONSTRUCTION EQUIPMENT
JENKINS & BOLLER COMPANY INC P.O. BOX 1070 WAUKEGAN IL 60085	JEAN E CAMOSY EEO DIRECTOR 312/395-6800	GENERAL CONSTRUCTION
LITTON SYSTEMS INC LITTON PRECISION GEAR 4545 SOUTH WESTERN BOULEVARD CHICAGO IL 60632	J M OLCHAWA DIRECTOR OF MARKETING & ENGRG 312-847-4211	MANUFACTURERS OF AEROSPACE GEARING, TRANSMISSIONS AND DRIVES
LUHR BROS INC P O BOX 69 COLUMBIA IL 62236	WAYNE BARBER JR CONTRACT ADMINISTRATOR 618-281-4106	HEAVY EQUIPMENT CONTRACTORS RIVER CONTRACTOR
MAGNAFLUX SURFACE CONDITIONERS INC 6935 WEST 62ND STREET CHICAGO IL 60638	BARBARA W WIKOFF GOVERNMENT COORDINATOR 312-586-8000	CLEANING COMPOUNDS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
MORETRENCH AMERICAN CORPORATION P O BOX 662 ALTON IL 62002	JAMES BARBATO ASST PROJECT MGR/GEN SUPT 314-899-0591	CONSTRUCTION DEWATERING AT LOCK AND DAM 26 REPLACEMENT
MOTOROLA INC COMM GROUP 1313 EAST ALGONQUIN STREET SCHAUMBURG IL 60195	PERCY FRANKLIN MANAGER MBE 312/576-6675	RADIO COMMUNICATIONS COMMUNICATION CONTROL EQUIPMT
NI-TEC INC 5600 W JARVIS AVENUE NILES IL 60648	HELEN LANDWER SENIOR BUYER 312/647-7702	IMAGE INTENSIFIER TUBES NIGHT VISION SYSTEMS INFRARED AIMING LIGHTS
NORTH AMERICAN TRAILING COMPANY 2122 YORK ROAD OAK BROOK IL 60521	W.E. STEWART ADMINISTRATIVE MANAGER 312-920-3080	DREDGING
NORTHROP CORP DEFENSE SYSTEMS DIVISION 600 HICKS ROAD ROLLING MEADOWS IL 60008	W J FINN JR MANAGER SMALL BUSINESS LIAISON 312-870-5713	AIRBORNE ELECTRONICS RADAR JAMMING SYSTEMS
OLIN CORPORATION EAST ALTON PLANT SHAMROCK STREET EAST ALTON IL 62024	M. J. OSBORNE SUPERVISOR 618-258-2817	AMMUNITION
OLIN CORPORATION TECHNICAL SYSTEMS OPNS P O DRAWER G MARION IL 62959	K R GRAVATT MANAGER MATERIALS 618-985-3721	ORDNANCE DEFENSE PRODUCTS
PETTIBONE CORP 4700 WEST DIVISION STREET CHICAGO IL 60651	L. WILEWSKI PURCHASING MANAGER 312-772-9300	RAILROAD PRODUCTS MATERIAL HANDLING EQUIPMENT ROUGH TERRAIN TRUCKS
RECON OPTICAL INC C A I DIVISION 550 WEST NORTHWEST HIGHWAY BARRINGTON IL 60010	THOMAS F O NEILL MANAGER OF PURCHASES 312-381-2400	AERIAL RECONNAISSANCE CAMERAS AND EQUIPMENT SIGHTING DEVICES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
REVERE COPPER & BRASS INC CLINTON DIV SOUTH SHERMAN STREET CLINTON IL 61727	C W CUTRIGHT PURCHASING MANAGER 217-935-3111	STAMPING AND EYELETS COOKING UTENSILS
SCIAKY BROS INC 4915 W 67TH STREET CHICAGO IL 60638	EUGENE G LAWRIE V P MANUFACTURING 312/594-3800	ELECTRON BEAM WELDING SYSTEMS ROBOTIC WELDING CELLS LASER WELDING SYSTEMS
SHURE BROTHERS INCORPORATED 222 HARTREY AVENUE EVANSTON IL 60204	CRAIG E JOHNSON SENIOR BUYER 312-520-4401	MICROPHONES
SIMPSON ELECTRIC CO 853 DUNDEE AVENUE ELGIN IL 60120	JAMES WERNER PURCHASING MANAGER 312/697-2260	ELECTRICAL/ELECTRONIC MEASURING INSTRUMENTS
SOLA ELECTRIC 1717 BUSSE ROAD ELK GROVE VILLA IL 60007	JACK MALLARD ASST MATERIAL MANAGER NONE LISTED	CONSTANT VOLT REGULATORS POWER SUPPLIES BALLASTS
STEWART-WARNER CORP ELECTRONICS DIVISION 1300 N KOSTNER AVENUE CHICAGO IL 60651	VINCENT L RUSSO MANAGER OF PURCHASING 312-292-3070	MILITARY EQUIPMENT LINE TRACER EQUIPMENT INFORMATION DISPLAY
SUNDSTRAND AVIATION OPERATIONS 4747 HARRISON AVENUE ROCKFORD IL 61101	LEE K ZOLLAR SMALL BUSINESS ADMINISTRATOR 815-226-6104	AVIATION PARTS
TALLEY INDUSTRIES ELECTRODYNAMICS INC 1200 HICKS ROAD ROLLING MEADOWS IL 60008	ALEX KWIATKOWSKI PURCHASING MANAGER 312-259-0740	ELECTRONIC CONTROL SYSTEMS ELECTRA MECHANICAL INDICATORS
TELETYPE CORPORATION 5555 W TOUHY AVENUE SKOKIE IL 60077	M.J. ZUCCHERO PURCHASING & TRANS. MANAGER 312/982-2800	DATA COMMUNICATIONS EQUIPMENT STATION EQUIPMENT

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
UNIROYAL INC JOLIET A A P P O BOX 871 JOLIET IL 60434	A L DOWD JR SENIOR BUYER 815-424-2644	INACTIVE NO PRODUCTION STANDBY MAINTENANCE REHAB OF FACILITIES
VAPOR CORPORATION 6420 WEST HOWARD STREET CHICAGO IL 60648	J F KEMPF PURCHASING MANAGER 312-967-8300	RELAYS DOOR OPERATORS BOILERS
WABASH DATA TECH INC 221 E MAIN STREET HUNTLEY IL 60142	LE ROY A MOCK MATERIALS/DISTRIBUTION 312/669-5181	COMPUTER TAPE FLEXIBLE DISKETTES SOFTWARE DUPLICATION
WHITE CONSOLIDATED INDUSTRS MACHINE TOOL 3615 NEWBURG ROAD BELVIDERE IL 61008	ROLAND J TADDEUCCI CONTRACTS MANAGER & SBLO 815-547-5321	NUMERICAL CONTROL MACHINING CENTERS
WHITE CONSOLIDATED INDUSTRS MANUF SYS DV 3615 NEWBURG ROAD BELVIDERE IL 61008	ROLAND J TADDEUCCI SBLO 815/547-5321	FLEXIBLE MANUFACTURING
BENDIX CORPORATION AIRCRAFT BRAKE&STRUT 3520 WEST WESTMOOR STREET P O BOX 10 SOUTH BEND IN 46624	LAWRENCE D COOK MANAGER OF PURCHASING 219-237-2702	AIRCRAFT WHEELS AND BRAKES STRUTS HELICOPTER TIE BARS
BENDIX CORPORATION ENERGY CONTROLS DIV 717 NORTH BENDIX DRIVE SOUTH BEND IN 46620	R J A RODEN DIRECTOR OF PURCHASING 219-237-2700	FUEL CONTROLS
BENDIX CORPORATION GUIDANCE SYSTEMS DIV 400 SOUTH BEIGER STREET MISHAWAKA IN 46544	M HAUGUEL PURCHASING MANAGER 219-255-2111	MODULAR IMAGE INTERPRETATION SYSTEM (MIIS) VANDAL TARGET MISSILE
CUMMINS ENGINE COMPANY INC BOX 3005 COLUMBUS IN 47201	JOHN A. HARRIS COMMODITY MANAGER 812-377-6036	DIESEL ENGINES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
CUMMINS ENGINE COMPANY INC TECHNICAL CTR BOX NUMBER 3005 COLUMBUS IN 47201	R S JONES R & E CONTRACTS ADMINISTRATOR 812/377-7671	DIESEL ENGINES
DAYTON WALTHER CORP MUNCIE DIVISION 800 E HIGHLAND AVENUE MUNCIE IN 47303	JACK WANTZ SBLO 317/289-2221	5TH WHEELS
DRESSER INDUSTRIES INC ROOTS BLOWER OPNS 900 WEST MOUNT STREET CONNERSVILLE IN 47331	L STAMM MATERIALS MANAGER 317-825-2181	ROTARY BLOWERS CENTRIFUGAL COMPRESSORS
ELI LILLY & COMPANY PHARMACEUTICAL DIV 307 EAST MCCARTY STREET INDIANAPOLIS IN 46285	ROBERT B CORSON SMALL BUS LIAISON OFFICER 317/261-6433	PHARMACEUTICALS
ENGINEERING RESEARCH INC 10930 E 59TH STREET INDIANAPOLIS IN 46236	JAMES W HALL PURCHASING AGENT 317/823-4441	MK 1 SIDEWINDER WING WEU-3/B WARHEADS M650 WARHEADS
EX-CELL-O CORPORATION 2500 SOUTH J STREET ELWOOD IN 46036	FRED E HIBST PURCHASING MANAGER 317-552-7301	JET ENGINE BLADES
EX-CELL-O CORPORATION MCCORD HEAT TRNSFR 500 WEST HARRISON STREET PLYMOUTH IN 46563	W EDWARDS MATERIALS MANAGER 219-936-3171	RADIATORS
FIRESTONE INDUSTRIAL PRODUCTS COMPANY 1700 FIRESTONE BOULEVARD NOBLESVILLE IN 46060	G S JARDINE DIVISIONAL PURCHASING AGENT 317-773-0650	TANK TRACK ORDNANCE WHEELS
FRANKLIN ELECTRIC CO INC 400 E. SPRING STREET BLUFFTON IN 46714	W J KEHOE MARKET DEVELOPMENT 219/824-2900	SUBMERSIBLE ELECTRIC MOTORS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GENERAL MOTORS CORP ALLISON GAS TURBINE P O BOX 420 INDIANAPOLIS IN 46206	W D CHAPMAN MATERIAL & PRICING ANALYST 317/242-7185	GAS TURBINE ENGINES & GENERATORS
GENERAL MOTORS CORP DETROIT DIESEL ALLSN P O BOX 894 INDIANAPOLIS IN 46206	H W FOLDEN PURCHASING ADMIN. & BUDGETS 317-242-6722	TRUCK TRANSMISSIONS GAS TURBINE ENGINES AND GENERATORS
HIL-ROM COMPANY INC HIGHWAY # 48 BATESVILLE IN 47006	RICK MCMILLAN DIRECTOR OF PURCHASING 812/934-7678	HOSPITAL EQUIPMENT
HOUSEHOLD INTERNATIONAL CO RICHMOND GEAR 751 SOUTH O STREET RICHMOND IN 47374	JOHN G WNUK PURCHASING MANAGER (317) 962-2571	LOOSE GEARING
HOUSEHOLD MANUFACTURING SCHWITZER DIV 1125 BROOKSIDE AVENUE P O BOX 80-B INDIANAPOLIS IN 46206	KEITH PERSONETTE MANAGER MANUFACTURING SERVICES 317-269-3383	HEAVY DUTY ENGINE RELATED ACCESSORIES AND COMPONENTS
I C I AMERICAS INC INDIANA AAP HIGHWAY 62 CHARLESTOWN IN 47111	R C CRIAG PURCHASING SUPERINTENDENT 812-282-8961	AMMUNITION CHARGE COMPONENTS
I T T CORP AEROSPACE-OPTICAL DIVISION 3700 EAST PONTIAC STREET P O BOX 3700 FORT WAYNE IN 46801	N L BANDELIER SBLO 219-423-9636	COMMUNICATIONS
JEFFBOAT INC 1030 E MARKET JEFFERSONVILLE IN 47130	NORMAN L ROELKE PROJECT ADMINISTRATOR 812/288-0294	MARINE SHIPBUILDER TOWBOATS AND BARGES MARINE REPAIR
L T V AEROSPACE CORP A M GENERAL DIV 701 WEST CHIPPEWA SOUTH BEND IN 46680	M W RUCKERT SMALL BUSINESS LIAISON OFFICER 219-237-6424	TACTICAL MILITARY VEHICLES MILITARY JEEPS POST OFFICE VEHICLES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
MAGNAVOX GOVERNMENT & INDUSTRIAL ELECT 1313 PRODUCTION ROAD FORT WAYNE IN 46808	R O STINSON SMALL BUSINESS LIAISON OFFICER 219-429-5742	MILITARY ELECTRONICS
MILES LABORATORIES INC AMES DIVISION 1127 MYRTLE STREET P O BOX 40 ELKHART IN 46515	R. C. MECHLING MANAGER, CORPORATE PURCHASING 219-264-8211	CLINICAL DIAGNOSTIC TEST STRIPS AND TABLETS
STEWART-WARNER CORP SOUTH WIND DIVISION 1514 DROVER STREET INDIANAPOLIS IN 46221	P L OSTLER MANAGER OF PURCHASING 317-267-1665	HEAT TRANSFER EQUIPMENT
TOKHEIM CORPORATION 2827 RUPP AVENUE, P O BOX 360 FORT WAYNE IN 46801	R L ARNOLD MGR OF PURCHASES 219-423-2552	GASOLINE PUMPS IN-TANK FUEL PUMPS METERS
TORRINGTON COMPANY HEAVY BEARINGS DIV 3702 WEST SAMPLE STREET P O BOX 1684 SOUTH BEND IN 46634	R W KLINGERMAN PURCHASING MANAGER 219-288-9161	ANTI-FRICTION BEARINGS
UNION CARBIDE CORP COATING SERVICES 1500 POLCO STREET INDIANAPOLIS IN 46224	JOHN M PUGH PURCHASING AGENT 317/240-2602	METAL & CERAMIC HARDFACE COATINGS
UNIROYAL INC 312 NORTH HILL ST MISHAWAKA IN 46544	O E MCDONALD SMALL BUSINESS LIAISON OFFICER 219-256-8322	AIRCRAFT FUEL CELLS CONTAINERS STORAGE TANKS
UNIROYAL INC NEWPORT A A P P O BOX 458 NEWPORT IN 47966	T L WILKEY SENIOR BUYER 317-245-4221	DESIGN PROCUREMENT MAINTENANCE AND OPERATION OF THE NEWPORT ARMY AMMUNITION PLANT
WAVETEK INDIANA INC 5808 CHURCHMAN BEECH GROVE IN 46107	DIANE THOMPSON CONTRACT ADMINISTRATOR 317/788-5960, X2075	COMMERCIAL ELECTRONIC TEST & MEASUREMENT EQUIPMENT

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
WAYNE CANDIES INC 1501 EAST BERRY STREET FORT WAYNE IN 46808	ROY SUTPHIN CONTROLLER 219-424-3833	CANDY
OHBAYASHI GUMI LTD 3 2 CHOME KANDO TSUKASA CHO TOKYO JA	MAMORU ITANI SUBCONTRACTING ADMINISTRATOR 505/885-1690	CONSTRUCTION
BEECH AIRCRAFT CORPORATION P O BOX 2903 WICHITA KS 67201	J S STEVENS SMALL BUSINESS COORDINATOR 316-681-8312	GENERAL AIRCRAFT MANUFACTURER
BEECH AIRCRAFT CORPORATION 9709 E CENTRAL WICHITA KS 67201	JACKI STEVENS SMALL BUSINESS COORDINATOR 316/681-8312	GENERAL AIRCRAFT MANUFACTURER
CESSNA AIRCRAFT COMPANY WALLACE DIVISION P O BOX 7704 WICHITA KS 67277	JAMES H SOPER CONTRACT ADMINISTRATOR 316-946-6732	MANUFACTURER OF AIRCRAFT
GATES LEARJET CORPORATION P O BOX 7707 WICHITA KS 67277	D H BIRR SMALL BUSINESS LIAISON 316/946-2408	EXECUTIVE AIRCRAFT
GENERAL ELECTRIC CO P O BOX 797 ARKANSAS CITY KS 67005	W H HALL SUPERVISOR, PURCHASING 316-442-3600	MAINTENANCE REPAIR JET ENGINES
HERCULES INC SUNFLOWER ARMY AMMO PLANT P O BOX 549 DESOTO KS 66018	M D BLAND SMALL BUSINESS LIAISON OFFICER 913-764-7800	OPERATING CONTRACTOR
I F R INC 10200 W YORK WICHITA KS 67215	DAVID C ORPIN MATERIAL CONTROL MANAGER 316-522-4981	ELECTRONIC TEST EQUIPMENT

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
KING RADIO CORPORATION 400 NORTH ROGERS ROAD OLATHE KS 66062	KEVIN J GROWNEY PURCHASING MANAGER 913-782-0400	AVIONICS
NEOSHO CONSTRUCTION COMPANY INC 205 N UNION STREET COUNCIL GROVE KS 66846	BOB BECKER CONTRACT ADMINISTRATOR 316/767-5184	GENERAL CONTRACTOR
PAGE AVJET CORPORATION RFD 1 P O BOX D ATCHISON KS 66002	JOYCE HENDERSON SMALL BUSINESS LIAISON OFFICER 913-367-0458	PORTABLE JET ENGINE TEST STANDS
PORTER H K COMPANY INC THERMOID DIVISION 201 NORTH ALLEN CHANUTE KS 66720	MERRILL R CUNNINGHAM PURCHASING MANAGER 316/431-9100	RUBBER HOSE & DUCTING
ASHLAND PETROLEUM COMPANY P O BOX 391 ASHLAND KY 41101	R D ASHMORE MGR, MINORITY VENDOR PROGRAM 614-889-3195	PETROLEUM PRODUCTS
GENERAL ELECTRIC CO MICROWAVE PRODS DEPT 316 EAST NINTH STREET OWENSBORO KY 42301	A E GROSS SPECIALIST CONTRACT ANALYSIS 502/685-6351	ELECTRON TUBES MICROWAVE TUBES
UNION UNDERWEAR COMPANY INC P O BOX 780 BOWLING GREEN KY 42101	E C FALLER VICE PRESIDENT, PURCHASING 502-781-6400	MENS & BOYS UNDERWEAR
ATLAS PROCESSING COMPANY P O BOX 3099 SHREVEPORT LA 71103	B T COCKRELL PURCHASING MANAGER 318-227-7718	REFINED PETROLEUM PRODUCTS
AVONDALE SHIPYARDS INC P O BOX 50280 NEW ORLEANS LA 70150	S L MEREDITH DIRECTOR OF PURCHASES 504/436-2121	SHIPBUILDING

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BALLARD AND ASSOCIATES INC P O DRAWER 5638 3006 BROADWAY ALEXANDRIA LA 71301	FREDERICK J LAVALLIE CONTRACT ADMINISTRATOR 318-445-6571	CONSTRUCTION INSPECTION SVCS SURVEY SERVICES LABORATORY-TECHNICIAN-TESTING
BEAN DREDGING CORPORATION SUITE 3700 ONE SHELL SQUARE NEW ORLEANS LA 70139	VICTORIA G WILSON COST ESTIMATOR 504-581-1583	MARINE CONSTRUCTION
BELL HALTER CORPORATION 6800 PLAZA DRIVE NEW ORLEANS LA 70127	DONALD KENNEY TREASURER 504-245-6629	SURFACE EFFECT SHIPS AIR CUSHION VEHICLES
BOOTS PHARMACEUTICALS INC 6540 LINE AVENUE SHREVEPORT LA 71136	ARTHUR N RANFT PURCHASING MANAGER 318-869-3551	PHARMACEUTICAL PREPARATIONS
CENTEL BUSINESS SYSTEMS FISK DIVISION 5100 INTERSTATE CIRCLE BLDG 2 SUITE G SHREVEPORT LA 71109	ROBERT T SMITH REGIONAL MANAGER 504/466-4300	SALES INSTALLATION & SUPPORT OF TELECOMMUNICATIONS EQUIPMENT
CENTRAL GULF LINES #2 CANAL STREET SUITE 2700 NEW ORLEANS LA 70130	SLATEN L FINGER SMALL DISADV BUSINESS LIAISON 504-529-5461	STEAMSHIPS
CROWN ZELLERBACH CORPORATION GAYLORD DIV P O BOX 850 BOGALUSA LA 70427	W R BLACKWOOD PLANT CONTROLLER 504/735-4442	CORRUGATED CONTAINERS & SHEETS FIBRE BOXES & SHEETS
DELTA STEAMSHIP LINES INC P O BOX 50250 NEW ORLEANS LA 70150	LLOYD J MYERS DIRECTOR MATERIALS MANAGEMENT 504/595-3295	TRANSPORTATION
GULF COAST TRAILING CO P O BOX 10 KENNER LA 70063	L A HUBERT JR VICE PRESIDENT 504-467-6000	HOPPER DREDGING

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
JAMES T L & CO INC P O BOX 826 KENNER LA 70063	L P MATHEWS VICE PRESIDENT 504-466-1637	DREDGING
JONES J A CONSTRUCTION COMPANY HEAVY DIV BOX 82A STAR ROUTE VICK LA 71372	J R NORTON PURCHASING AGENT 318-253-8633	GENERAL CONTRACTOR
LYKES BROTHERS STEAMSHIP COMPANY 300 POYDRAS STREET NEW ORLEANS LA 70130	CARL M BRAUN JR TRAINING & DEVELOPMENT COORDIN 504-528-1210	INTERNATIONAL STEAMSHIP
OVERTON CONSTRUCTORS JOINT VENTURE P O BOX 1551 ALEXANDRIA LA 71309	LARRY EKLUND PROJECT MANAGER 318/443-9535	GENERAL CONSTRUCTION
STUYVESANT DREDGING COMPANY 3525 NORTH CAUSEWAY BLVD SUITE 612 METAIRIE LA 70002	DARRELL GRAHAM ACCOUNTANT 504-831-0880	TRAILER SUCTION HOPPER DREDGING
TEXTRON INC BELL AEROSPACE TEXTRON DIV 6800 PLAZA DRIVE NEW ORLEANS LA 70127	NAOMI BROWN SMALL/DISADVANTAGED OFFICER 504/245-6757	AIR CUSHION VEHICLES SURFACE EFFECT SHIPS
THIOKOL CORPORATION LOUISIANA ARMY AMMO P O BOX 30058 SHREVEPORT LA 71130	ROBERT G WHIRL SM BUS & SM BUS LIAISON OFCR 318-459-5183	LOAD ASSEMBLE AND PACK AMMUNITION MFG OF AMMUNITION METAL PARTS
UNITED STATES FILTER CORP RILEY-BEAIRD P O BOX 31115 SHREVEPORT LA 71130	R K SIMS PURCHASING AGENT 318-865-6351	INDUSTRIAL PRESSURE VESSELS EVAPORATORS
WATERMAN STEAMSHIP CORPORATION 837 GRAVIER ST NEW ORLEANS LA 70112	P E SIQUEIRA MANAGER, PURCHASING 504-586-0500	OCEAN FREIGHT CARRIAGE

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
WILLIAMS-MCWILLIAMS CO & JAMES CO JV P O BOX 7730 METAIRIE LA 70010	DOROTHY CONNER EEO OFFICER 504/837-1030	HYDRAULIC DREDGING
WILLIAMS-MCWILLIAMS CO INC P O BOX 7730 METAIRIE LA 70010	DOROTHY CONNER EEO OFFICER 504-837-1030	HYDRAULIC CUTTERHEAD DREDGING
AMERICAN OPTICAL CORPORATION 14 MECHANIC STREET SOUTHBRIDGE MA 01550	ANDREW C STEVENS PURCHASING MANAGER 617-765-9711	EYEGLASS LENSES OPHTHALMIC FRAMES SAFETY PRODUCTS
ARCHITECTS COLLABORATIVE INC 46 BRATTLE STREET CAMBRIDGE MA 02138	KENDALL P BATES VICE PRESIDENT 617/868-4200	PROFESSIONAL ARCHITECTURAL SERVICES
AVCO CORPORATION EVERETT RESEARCH LAB 2385 REVERE BEACH PARKWAY EVERETT MA 02149	HAROLD BLOOM DIRECTOR OF MATERIEL 617-389-3000	BASIC & APPLIED RESEARCH
AVCO CORPORATION SPECIAL MATERIALS DIV 2 INDUSTRIAL AVENUE LOWELL MA 01851	ALLEN A NAVARRO DIR CONTRACTS & PURCHASING 617-454-5537	BORON PRODUCTS GRAPHITE PRODUCTS FIRE PRODUCTS
AVCO CORPORATION SYSTEMS DIVISION 201 LOWELL STREET WILMINGTON MA 01887	RICHARD B HOWLAND MGR PURCHASING & SUBCONTRACTS 617-657-3225	R & D STRATEGIC SYSTEMS R & D TACTICAL SYSTEMS ADV RE-ENTRY & SPACE TECHNOLOG
B B N COMMUNICATIONS CORPORATION 33 MOULTON STREET CAMBRIDGE MA 02238	MICHAEL T CAVANAUGH PURCHASING MANAGER 617/491-1850	PACKET SWITCHING NETWORKS COMPUTER EQUIPMENT
BIO-RAD LABORATORIES INC BLOCK ENGINEERG 19 BLACKSTONE STREET CAMBRIDGE MA 02139	B G PAYTON SMALL BUSINESS COORDINATOR 617-868-6050	INTERFEROMETER/SPECTROMETER RANGE GATED TV SYSTEM INFRARED SIMULATOR

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BIRD-JOHNSON COMPANY 110 NORFOLK STREET WALPOLE MA 02081	CARLETON F BRYANT III DIRECTOR OF OPERATIONS 617-668-9610	MARINE PROPELLERS AND LATERAL THRUSTERS HYDRAULIC ACTUATORS AND MOTORS
BOLT BERANEK & NEWMAN INC MOULTON STREET CAMBRIDGE MA 02238	JOHN FORCUCCI DIRECTOR OF PURCHASING 617-491-1850	CONSULTING RESEARCH & DEVELOP IN INFORMATION SCIENCES & COMPUTER TECHNOLOGY
CHAMBERLAIN MFG CORP NEW BEDFORD DIV 117 KING STREET NEW BEDFORD MA 02745	GERALD EMOND MATERIAL CONTROL MANAGER 617-996-5621	AMMUNITION
CHARLES STARK DRAPER LABS INC 555 TECHNOLOGY SQUARE CAMBRIDGE MA 02139	GEORGE W VLACHOS SUBCONTRACTING PLAN ADMIN 617-258-4020	RESEARCH & DEVELOPMENT IN INERTIAL GUIDANCE
COMPUTERVISION CORPORATION 201 BURLINGTON ROAD BEDFORD MA 01730	RICHARD E BRODEUR PURCHASING MANAGER 617/275-1800 EXT 3115	COMPUTER GRAPHICS EQUIPMENT
CRAIG SYSTEMS CORPORATION 360 MERRIMACK STREET LAWRENCE MA 01842	L R BARKER PURCHASING MANAGER 617-688-6961	ELECTRONIC SHELTERS TRANSPORTERS TRANSIT CASES
DIGITAL EQUIPMENT CORPORATION 146 MAIN STREET MAYNARD MA 01754	TED CAMPBELL OPERATIONS MANAGER 617-467-5233	AUTOMATED DATA AND TELE-COMMUNICATIONS SERVICE
DYNAMICS RESEARCH CORPORATION 60 CONCORD STREET WILMINGTON MA 01887	ARTHUR BROWN MANAGER CONTRACTS 617-658-6100	COMPUTER SOFTWARE GUIDANCE SYSTEMS
G T E GOVERNMENT SYSTEMS CORP ELECT SYS 200 FIRST AVENUE NEEDHAM MA 02194	EDWIN H KLIGERMAN SBLO 617/449-2000	ELECTRONICS ENGINEERING

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
G T E LABORATORIES INC 40 SYLVAN ROAD WALTHAM MA 02154	KAREN D. OMOBONO CONTRACTS ADMINISTRATOR 617-466-2279	RESEARCH AND DEVELOPMENT
G T E PRODUCTS CORP STRATEGIC SYSTEMS ONE RESEARCH ROAD WESTBOROUGH MA 01582	JOHATHAN C ROSS SMALL-DISADV BUS LIAISON OFCR 617-366-6000	SYSTEMS ENGINEERING C3 COMMUNICATIONS EQUIPMENT LITHIUM POWER SOURCE
G T E SYLVANIA INC COMMUNICATION SYSTEMS 77 A STREET NEEDHAM MA 02194	D. C. TAHAN SBLO 617-449-2000 - EXT 5023	ELECTRONIC COMMUNICATION SYSTEMS
G T E SYLVANIA INC ELECTRONIC SYSTEMS 189 B STREET NEEDHAM MA 02194	EDWIN H KLIGERMAN SMALL BUSINESS LIAISON OFFICER 617-449-2000	ELECTRONICS ENGINEERING
GENERAL DYNAMICS CORP QUINCY SHIPBUILD 97 EAST HOWARD STREET QUINCY MA 02169	L E BENNETT DIRECTOR OF MATERIALS 617-471-4200	SHIPBUILDING SHIP REPAIR & OVERHAUL
GENERAL ELECTRIC CO AIRCRAFT ENGINE GRP 1000 WESTERN AVE LYNN MA 01910	ANNE M CASEY SMALL & DISADV BUSINESS ADMIN 594-4427	JET ENGINE
GENERAL ELECTRIC CO POWER TRANSFORMER 100 WOODLAWN AVENUE PITTSFIELD MA 01201	A G HOYT JR MANAGER OF PURCHASING 413-494-2144	POWER & APPARATUS TRANSFORMERS LIGHTNING ARRESTERS & BUSHINGS REGULATORS & INDUCTIVE PRODUCT
GENRAD INC 170 TRACER LANE WALTHAM MA 02254	E F FALLON MGR GOVERNMENT AFFAIRS 617/890-4900	ELECTRONIC TEST SYSTEMS
HARBRIDGE HOUSE INC 11 ARLINGTON STREET BOSTON MA 02116	SANDRA R. ELLIS ADMINISTRATIVE SERVICES MNGR. 626-626-1211	MANAGEMENT CONSULTING

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
HONEYWELL INC ELECTRO-OPTICS CENTER 2 FORBES ROAD LEXINGTON MA 02173	R J WESTON PROCUREMENT ADMINISTRATOR 617-863-3632	ELECTRO-OPTICAL INSTRUMENTS INFRARED DETECTORS
HOUDAILLE INDUSTRIES INC WARREN PUMPS BRIDGES AVENUE WARREN MA 01083	MARK KORZEC DIRECTOR OF PURCHASING 413-436-7711	PUMPS & PUMP SPARE PARTS REPAIR PUMPS
ITEK CORPORATION OPTICAL SYSTEMS DIV 10 MAGUIRE ROAD LEXINGTON MA 02173	E R LANDERS MANAGER PURCHASING 617-276-2563	ELECTRO-OPTICAL AND OPTICAL SYSTEMS MIRRORS AND LENSES
KOLLMORGEN CORP ELECTRO-OPITCAL DIVISION 347 KING STREET NORTHAMPTON MA 01060	G DUDLEY PURCHASING AGENT 413-586-2330	PRECISION ELECTRO/OPTICAL INSTRUMENTS
LITTLE ARTHUR D INC 20 ACORN PARK CAMBRIDGE MA 02140	HELEN I MACDONALD SUBCONTRACT ADMINISTRATOR 617/864-5770	RESEARCH & DEVELOPMENT MANAGEMENT CONSULTANT ENGINEERING SERVICES
M A COM INC SOUTH AVENUE BURLINGTON MA 01803	LAWRENCE C GOODRICH II MANAGER MATERIAL 617/272-3000 EXT 2360	ELECTRONIC COMPONENTS COMMUNICATION EQUIPMENT
M I T 77 MASSACHUSETTS AVENUE CAMBRIDGE MA 02139	JOHN MAHONEY ASSISTANT DIRECTOR, PURCHASING 617-253-8380	EDUCATIONAL INSTITUTION
M I T LINCOLN LABORATORY 244 WOOD STREET LEXINGTON MA 02173	C W CAHALANE PURCHASING MANAGER 617-862-5500	RESEARCH AND DEVELOPMENT WORK IN ADVANCED ELECTRONICS
MITRE CORPORATION P O BOX 208 BEDFORD MA 01730	HENRY T SPIERS SMALL BUSINESS ADMINISTRATOR 617/271-2471	RESEARCH AND DEVELOPMENT

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
NORTHROP CORP PRECISION PRODS 100 MORSE STREET NORWOOD MA 02062	J M SHANNAHAN UNIT MANAGER 617-762-5300	GYROSCOPES NAVIGATION SYSTEMS GUIDANCE SYSTEMS
NORTON CO INDUSTRIAL CERAMICS DIVISION 1 NEW BOND STREET WORCESTER MA 01606	PETER W HAMMETT ICD PURCHASING MANAGER 617-853-1000	REFRACTORIES, CERAMIC COMPONENTS, CRASHWORTHY HELICOPTER ARMOR,SEATS,PANEL
R C A CORP AUTOMATED SYSTEMS P O BOX 588 BURLINGTON MA 01803	R E RANGE MANAGER GOVT PROCUREMENT PROG 617-272-4000	AUTOMATIC TEST SYSTEMS COMMAND & CONTROL ELECTRONIC WARFARE SYSTEMS
RAYTHEON COMPANY 350 LOWELL STREET ANDOVER MA 01810	DAVID B. GRAND, MANAGER PROCUREMENT PLANNING & OPERS. 617-458-5823	PATRIOT AND HAWK MISSILE AND GROUND EQUIPMENT
RAYTHEON COMPANY 141 SPRING STREET LEXINGTON MA 02173	MITCHELL A WOJCIK SMALL BUSINESS COORDINATOR 617-862-6600	ELECTRONICS
RAYTHEON COMPANY EQUIPMENT DIVISION BOSTON POST ROAD WAYLAND MA 01778	L RUBIN PURCHASING MANAGER 617/358-2721	ELECTRONIC EQUIPMENT RADARS COMPUTERS
RAYTHEON COMPANY MICROWAVE & POWER TUBE FOUNDRY AVENUE WALTHAM MA 02254	G J GRADY SBLO 617/899-8400 EXT 3813	MICROWAVE TUBES MAGNETIC PRODUCTS
RAYTHEON COMPANY MICROWAVE & POWER TUBE 2 465 CENTRE STREET QUINCY MA 02169	R W BRECK PROCUREMENT MANAGER 617/479-5300	INDUSTRIAL TUBES CATHODE RAY TUBES MICROELECTRONICS
RAYTHEON COMPANY MISSILE SYSTEMS DIV BOX 740 WOBURN STREET LOWELL MA 01853	LAWRENCE R BENASSI SUBCONTRACTS MANAGER UNKNOWN	MISSILES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
RAYTHEON COMPANY MISSILES SYSTEMS DIV HARTWELL ROAD BEDFORD MA 01730	GEORGE D. FOX SMALL BUSINESS LIAISON OFFICER 617/274-7442	AIR DEFENSE MISSILE SYSTEMS
RAYTHEON COMPANY RESEARCH DIVISION 131 SPRING STREET LEXINGTON MA 02173	BARRY SALKOVITZ MATERIALS MANAGER 617/860-3121	SEMICONDUCTOR DEVICES & COMPONENTS INFRARED MATERIALS & COMPONENT
RAYTHEON COMPANY SMDO 5 BEARFOOT ROAD NORTHBORO MA 01532	JOHN E HOLMES SENIOR BUYER 617/393-7300	SOLID STATE MICROWAVE DEVICES FERRITE DEVICES YIG FILTER DEVICES
RAYTHEON SERVICE CO 2 WAYSIDE AVE BURLINGTON MA 01803	DONALD S JOHNSON PURCHASING MANAGER 617/272-9300	INSTALLATION SERVICES EQUIPMENT REPAIR SYSTEM MAINTENANCE
RILEY STOKER CORPORATION 9 NEPONSET STREET WORCESTER MA 01613	EDMUND J MCDONAGH DIRECTOR CORPORATE PURCHASING 617/852-7100	STEAM GENERATING EQUIPMENT
UNITED TECHNOLOGIES CORP DIESEL SYSTEMS 3664 MAIN STREET SPRINGFIELD MA 01107	MICHAEL V ROSTKOWSKI SMALL BUSINESS LIAISON OFFICER 413-785-6615	DIESEL FUEL INJECTION SYSTEMS
VARIAN ASSOCIATES BEVERLY DIVISION SALEM ROAD BEVERLY MA 01915	CHRIS DELORENZO PURCHASING MANAGER 617-922-6000	MAGETRON TUBE COMPONENTS & EQUIPMENT
WYMAN GORDON COMPANY EASTERN DIVISION 244 WORCESTER STREET NORTH GRAFTON MA 01536	JAMES E SHANNON JR SUPERVISOR GENERAL PURCHASING 617-756-5111	CLOSED DIE FORGING
A A I CORPORATION P O BOX 6825 BALTIMORE MD 21204	W N MEYERS CORP DIRECTOR OF PROCUREMENT 301-628-3303	U S GOVT CONTRACTS MIL SALES TO FOREIGN COUNTRIES SALES TO IND & LAW ENFOR GRPS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
A R I N C RESEARCH CORPORATION 2551 RIVA ROAD ANNAPOLIS MD 21401	JOY J. SCRIMSHIRE CONTRACTS SPECIALIST 301-266-4669	ENGINEERING SERVICES
APPLIED COMMUNICATIONS 9125 GAITHER RD GAITHERSBURG MD 20877	E. REYNOLDS SBLO 301/948-5210	VHF/UHF STRATEGIC RECEIVERS TACTICAL RECEIVERS SIGNAL PROCESSING & DISPLAY
ARMCO INC STAINLESS STEEL DIVISION P O BOX 1697 BALTIMORE MD 21203	EARL T MULL SUPERVISOR SALES SERVICES 301-563-5644	STAINLESS STEEL BAR AND WIRE STAINLESS STEEL SHEET & STRIP
ATEC CONTRACTING CORPORATION 9304 D'ARCY ROAD UPPER MARLBORO MD 20772	JAMES L ALKIRE COMPTROLLER 301/336-7500	HEAVY CONSTRUCTION
AUTOMATION INDUSTRIES INC VITRO LABS DIV 14000 GEORGIA AVENUE SILVER SPRING MD 20910	E SCHREIDER SMALL BUSINESS ADMINISTRATOR 301-871-4120	ENGINEERING SERVICES
BATA SHOE COMPANY INC US ROUTE 40 BELCAMP MD 21017	D A GREENBAUM MANAGER OF CONTRACTS 301-272-2000	COLD WEATHER FOOTWEAR
BECHTEL CONSTRUCTORS CORP 15740 SHADY GROVE RD GAITHERSBURG MD 20877	R C ASH CONSTRUCTION PROCUREMENT MGR 301/258-4132	CONSTRUCTION
BENDIX CORPORATION COMMUNICATIONS DIV 1300 EAST JOPPA ROAD BALTIMORE MD 21204	J R ROSENBERGER PURCHASING MANAGER 301/583-4422	ELECTRONIC COMMUNICATION DEVICES
BENDIX CORPORATION ENVIRONMENTAL SCI DIV 1400 TAYLOR AVENUE BALTIMORE MD 21204	C T COARD PURCHASING MANAGER 301-321-5208	METEOROLOGICAL PRODUCTS TOXIC AGENT DETECTORS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BENDIX FIELD ENGINEERING CORPORATION 9250 ROUTE 108 COLUMBIA MD 21045	S D MORTON MGR-PRCHSG&SUBCONTRACTING ADM 301-730-3700	FIELD ENGINEERING SERVICES
BOOZ ALLEN & HAMILTON INC 4330 EAST WEST HIGHWAY BETHESDA MD 20814	ROBERT G LODER CONTRACTS MANAGER 301-951-2825	RESEARCH AND DEVELOPMENT PROFESSIONAL SERVICES
E G & G INC WASHINGTON ANALYTCL SVCS CTR 2150 FIELDS ROAD ROCKVILLE MD 20850	FRANK J TILLEN SUPERVISOR CONTRACT ADMIN 301-840-3296	ENGINEERING & MANAGEMENT SVC
ELECTRONIC DATA SYSTEMS FEDERAL CORP 6430 ROCKLEDGE DRIVE BETHESDA MD 20817	BARBARA COSTOPOULOS CONTRACT ADMINISTRATOR 301-897-9600	AUTOMATIC DATA PROCESSING SERVICES LIGHT MANUFACTURING
FAIRCHILD INDUSTRIES INC COMM & ELEC CO 20301 CENTURY BOULEVARD GERMANTOWN MD 20874	D LEWIS SMALL BUSINESS ADMINISTRATOR 301-428-6441	ELECTRONIC SYSTEMS
FAIRCHILD INDUSTRIES INC SPACE COMPANY 20301 CENTURY BLVD GERMANTOWN MD 20874	L L RAINES SMALL BUSINESS LIAISON OFFICER 301/428-6424	DESIGN DATA HANDLING EQUIPMENT FOR SPACE SATELLITES ELECTRONIC ENGINEERING
GOULD INC DEFENSE ELECTRONICS DIVISION 6711 BAYMEADOW DRIVE GLEN BURNIE MD 21061	BARBARA KAZMIERCZAK SMALL BUSINESS LIAISON OFFICER 301-787-3887	TOWED SONAR ARRAYS MARINE INSTRUMENTATION
HERCULES INC ALLEGANY BALLISTICS LAB P O BOX 210 CUMBERLAND MD 21502	R D SPIES PURCHASING SUPERINTENDENT 304-726-4500	ROCKET MOTORS
HONEYWELL INC SIGNAL ANALYSIS CENTER 2ND STREET EXTENDED ANNAPOLIS MD 21401	L STEVENS MATERIAL SUPERVISOR 301/224-4500	ELECTRONIC SIGNAL ANALYSIS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
I I T RESEARCH INSTITUTE 185 ADMIRAL COCHRANE DRIVE ANNAPOLIS MD 21401	FREDERICK BROOKS DIRECTOR OF ADMINISTRATION 301-267-2255	RESEARCH AND DEVELOPMENT
JOHNS HOPKINS UNIV APPLIED PHYSICS LAB JOHNS HOPKINS ROAD LAUREL MD 20707	ROWLAND M STEVENS SMALL BUSINESS LIAISON OFFICER 301-953-7100	RESEARCH AND DEVELOPMENT
KAISER ALUMINUM & CHEMICAL CORPORATION 2000 HALETHORPE AVENUE BALTIMORE MD 21227	WAYNE L MINCHER PROJECT MANAGER 301-242-2800	ALUMINUM EXTRUSION
KENTRON INTERNATIONAL INC P O BOX 731 HAGERSTOWN MD 21741	PATRICIA E KORONA CONTRACT ADMINISTRATOR 602/458-7991	COMM SYS ENGRG AUTOMATED DRAFTING SERVICES
LITTON SYSTEMS INC AMECOM DIVISION 5115 CALVERT ROAD COLLEGE PARK MD 20740	L BATA SMALL&SM DISADV BUSINESS ADMIN 301-864-5600	HF COMMUNICATIONS SYSTEMS PASSIVE DETECTION SYSTEMS TACTICAL RECONNAISSANCE SYSTS
MARTIN MARIETTA CORP AEROSPACE 103 CHESAPEAKE PARK PLAZA BALTIMORE MD 21220	W S HALL SMALL BUSINESS ADMINISTRATOR 301/338-5531	NAVAL WEAPONS AIR FORCE AIRCRAFT/MISSILES ARMY MISSILES
MARYLAND SHIPBUILDING & DRYDOCK CO P O BOX 537 BALTIMORE MD 21203	E D NORTHAM MANAGER PURCHASING 301-355-0500	SHIP REPAIR
ORI INC 1400 SPRING STREET SILVER SPRING MD 20910	DAVID J. MORRISSEY DIRECTOR OF CONTRACTS 301-588-6180	ENGINEERING SERVICES ANALYTICAL RESEARCH AND DEVELOPMENT
SINGER COMPANY LINK DIVISION 11800 TECH ROAD SILVER SPRING MD 20904	BRUCE ALESHIRE MANAGER PURCH & SUBCONTRACT 301-622-4400	SIMULATION AND TRAINING DEVICE

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SPACE COMMUNICATIONS COMPANY 1300 QUINCE ORCHARD BLVD GAITHERSBURG MD 20878	W B CAVANAUGH DIRECTOR PROCUREMENT 301/258-6812	COMMAND SYSTEMS CONTROL SYSTEMS COMMUNICATION SYSTEMS
THIOKOL CORPORATION ELKTON DIVISION P O BOX 241 ELKTON MD 21921	M PARKS MANAGER PROCUREMENT 301-398-3000	STAR ROCKET MOTORS MX LEGG & TVC ALTAIR-POSEIDON GAS GENERATORS
WESTAT INC 1650 RESEARCH BLVD ROCKVILLE MD 20850	W MICHAEL BECK VICE PRESIDENT 301-251-1500	STATISTICAL RESEARCH AND ANALYSIS
WESTINGHOUSE ELECTRIC CORP DEF & ELEC P O BOX 1637 BALTIMORE MD 21203	ROSLYN L SMITH SOCIOECONOMIC PROCURT ADMINIST 301-765-8269	AVIONICS FIRE CONTROL SYSTEMS GUIDANCE SYSTEMS
BATH IRON WORKS CORPORATION 700 WASHINGTON STREET BATH ME 04530	ROLAND E. BUTLER LIAISON OFFICER 207-443-3311	SHIPBUILDING
CIANBRO CORPORATION HUNNEWELL SQUARE P O BOX D PITTSFIELD ME 04967	JAMES A. RICHARDS DIRECTOR OF PURCHASING 207-487-3311	GENERAL CONTRACTOR
CIANBRO CORPORATION HUNNEWELL SQUARE PITTSFIELD ME 04967	JAMES A. RICHARDS DIRECTOR OF PURCHASING 207-487-3311	GENERAL CONTRACTOR
MAREMONT CORPORATION SACO DEFENSE SYSTEM 291 NORTH STREET SACO ME 04072	GARY R. ANDERSON SBLO 207/283-3611	ORDNANCE MATERIEL
ADVANCED TECHNOLOGY AND TESTING 12921 STARK ROAD LIVONIA MI 48150	DENNIS H BLITZ CONTRACT ADMINISTRATOR 313/522-1900	AUTOMATED TEST EQUIPMENT

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
AEROQUIP CORPORATION AEROSPACE DIVISION 300 SOUTH EAST AVENUE JACKSON MI 49203	MICKEY CROMLEY SENIOR BUYER 517-787-8121	AIRCRAFT HOSE ASSEMBLIES AIRCRAFT COUPLING ASSEMBLIES
BECHTEL CONSTRUCTORS CORPORATION 777 EAST EISENHOWER PARKWAY ANN ARBOR MI 48106	R D HAMLIN PROJECT PROCUREMENT MANAGER 313-994-9443	CONSTRUCTION
BENDIX CORPORATION GUIDANCE SYS-COURTER 375 N LAKE STREET BOYNE CITY MI 49712	ROBERT E WEXSTAFF PURCHASING MANAGER 616-582-6526	GYROS INDICATORS/SERVO MECH ACCELEROMETERS
BENDIX CORPORATION MACHINE TOOL 23655 HOOVER ROAD WARREN MI 48089	PAUL OSTBY MANAGER PURCHASING 313/755-6000	BROACHING MACHINE
BLACK CONSTRUCTION CORPORATION P O BOX 24667 GUAM MI 96921	PERFECTO O JOSE JR VICE PRESIDENT 671/646-4861	GENERAL CONTRACTOR
BRONSON PLASTICS 404 UNION STREET BRONSON MI 49028	CHARLES G GETZLOFF PURCHASING MANAGER 517/369-2435	INDUSTRIAL BLOW MOLDER LG CONTAINERS AUTOMOTIVE FUEL TANKS
BROOKS & PERKINS 12633 INKSTER ROAD LIVONIA MI 48150	C O KRISHER SALES ADMINISTRATOR 313-522-2000	CARGO HANDLING SYSTEM AIRCRAFT AEROSPACE COMPONENTS LOMG TERM STORAGE SYSTEM
BROOKS & PERKINS CADILLAC MANUFACTURING 201 HAYNES ST/PO BOX 550 CADILLAC MI 49601	JANICE E BROWN SB & SDB LIASON OFFICER 616/779-8808	AIR CARGO PALLETS
CONTROL ENGINEERING COMPANY 8212 HARBOR PETOSKEY RD HARBOR SPRINGS MI 49740	FREDERICK E BOYCE SUBCONTRACTING DIRECTOR 616/347-3931	AUTOMATIC GUIDED VEHICLE SYSTEMS SHEET METAL FABRICATIONS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ENVIRONMENTAL RESEARCH INSTITUTE OF MICH P O BOX 8618 ANN ARBOR MI 48107	JOSEPH R WELCH MANAGER CONTRACT ADMINISTRATN 313-994-1200	RESEARCH AND DEVELOPMENT
EX-CELL-O CORPORATION AEROSPACE DIV 700 NORTH CENTENNIAL ZEELAND MI 49464	B LONGWORTH MATERIALS MANAGER 616-772-9171	FUEL NOZZLES SPRAY RINGS
EX-CELL-O CORPORATION CADILLAC GAGE DIV 25760 GROESBECK HIGHWAY WARREN MI 48090	D A LINDH DIRECTOR OF PURCHASES 313-777-7100	COMBAT VEHICLE OPERATIONS CONTROL SYSTEMS OPERATIONS
FACET ENTERPRISES INC FUEL DEVICES DIV 696 HART AVENUE DETROIT MI 48214	MICHAEL J BREJNAK GENERAL MANAGER 313-822-7500	NON-AUTOMOTIVE CARBURETORS NON-AUTOMOTIVE FILTERS
FORD MOTOR COMPANY PLASTIC PAINT VINYL 50000 GRAND RIVER EXPRESSWAY WIXOM MI 48096	B A MILLER CONTRACTS ADMINISTRATOR 313/344-6104	25MM AMMUNITION CONTAINER
GENERAL DYNAMICS LAND SYSTEMS INC P O BOX 1852 WARREN MI 48090	J. RYAN SMALL/DISADV. BUS. ADMIN. 313-978-4058	MANUFACTURING ENGINEERING ADMINISTRATION
GENERAL MOTORS CORP ROCHESTER PRODUCTS 2100 BURLINGAME SW GRAND RAPIDS MI 49501	L Q CUDDOHY MANAGER OF PURCHASING 616-247-5053	AIRCRAFT FUEL NOZZLES AND PARTS
HOWMET CORPORATION MACHINED PRODUCTS DIV 555 BENSTON RD WHITEHALL MI 49461	D W DOSTERT PURCHASING AGENT 616/894-5686	TURBINE ENGINE COMPONENT MACHINING
JET ELECTRONICS & TECHNOLOGY INC 5353 52ND STREET SE GRAND RAPIDS MI 49508	CLYDE L ECKMAN SMALL BUSINESS LIAISON OFFICER 616-949-6600	AIRCRAFT INSTRUMENTS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
KAYDON CORPORATION 2860 MCCRACKEN STREET MUSKEGON MI 49443	DON DAVIS SENIOR BUYER 616-755-3741	BEARINGS
KELSEY-HAYES CO M C DIVISION P O BOX 126 LAKE ORION MI 48035	H C TEEL PURCHASING AGENT 313-693-8311	HYDRAULIC AND PNEUMATIC COMPONENTS FOR MILITARY APPLICATIONS
LEAR SIEGLER INC INSTRUMENT DIVISION 4141 EASTERN AVENUE S E GRAND RAPIDS MI 49508	J PHILIP CULL SMALL BUSINESS LIAISON OFFICER 616-241-7691	GYROSCOPES AND GYRO SYSTEMS WEAPON DELIVERY SYSTEMS PERFORMANCE/NAVIGATION
LEAR SIEGLER INC RAPISTAN DIVISION 507 PLYMOUTH AVENUE N E GRAND RAPIDS MI 49505	RICHARD J ENGEL C P M PURCHASING AGENT 616-451-6444	PACKAGE CONVEYOR SYSTEMS PALLET CONVEYOR SYSTEMS CHAIN CONVEYER SYSTEMS
MONROE AUTO EQUIPMENT COMPANY INTERNATIONAL DRIVE MONROE MI 48161	JONATHAN J WINEGARDEN MANPOWER DEVELOPMENT SUPERVISE 313-243-8045	HEAVY DUTY SHOCK ABSORBERS
MOTOR WHEEL CORPORATION 1600 N LARCH STREET LANSING MI 49909	M A NARDELLI CORPORATE PURCHASING MANAGER 517-487-4023	TANK WHEELS
PNEUMO CORP NATIONAL WATER LIFT COMPANY 2220 PALMER AVENUE KALAMAZOO MI 49001	W. B. PIEPER SMALL BUSINESS LIAISON OFFICER 616-345-8641	AIRCRAFT FLIGHT CONTROL SYSTMS JET ENGINE CONTROLS MISSILE FLIGHT CONTROL SYSTEMS
SAMBORN STEKETEE OTIS & EVANS INC OF MI 200 MOTT FOUNDATION BUILDING FLINT MI 48502	ROBERT H THROOP PROJECT MANAGER 313-238-5200	ENGINEERING & ARCHITECTURAL SERVICES
SERV AIR INC BUILDING 203 DETROIT ARSENAL WARREN MI 48090	ROBERT E JACQUES SUPPLY SUPERVISOR 313/574-8811	BASE MAINTENANCE & OPERATION

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SERV-AIR INC BUILDING 970 SELFRIDGE ANG MI 48048	JOHN W. JOHNSON SUPPLY & STORAGE SUPERVISOR 313-468-6010	BASE MAINTENANCE & OPERATIONS
SMITH HINCHMAN & GRYLLS ASSOCIATES INC 455 WEST FORT STREET DETROIT MI 48226	KENNETH M MITCHELL AIA VICE PRESIDENT 313-964-3000	ARCHITECTURAL/ENGINEERING SERVICES
SPARTON CORPORATION ELECTRONICS DIVISION 2400 E GANSON JACKSON MI 49202	R. OLSON ADMIN., SMALL & DISADVANTAGED 517-787-8600	MILITARY ELECTRONICS
TELEDYNE CONTINENTAL MOTORS GENERAL PROD 76 GETTY STREET MUSKEGON MI 49442	J C CUNNINGHAM CONTRACT ADMINISTRATION 616-724-2863	TANK ENGINES OTHER COMPONENT PARTS
UPJOHN COMPANY 7171 PORTAGE ROAD KALAMAZOO MI 49001	JAMES R. FOSTER SMALL BUSINESS LIAISON OFF 616-323-5411	PHARMACEUTICALS
WILLIAMS INTERNATIONAL CORPORATION P O BOX 200 WALLED LAKE MI 48088	D M SCALLION MANAGER SUBCONTRACTING 313-624-5200	GAS TURBINE ENGINES ENGINE AND A P U SPARE PARTS RESEARCH AND DEVELOPMENT
BRUTGER COMPANIES INC ONE SUNWOOD DRIVE ST CLOUD MN 56302	WALLACE T JOHNSON DIRECTOR HOUSING DIVISION 612/252-6262	GENERAL CONTRACTOR
CLEVELAND GEAR COMPANY COLUMBIA GEAR DIV P O BOX 1000 AVON MN 56310	JOHN P ERLEWINE SMALL&SM DISADV BUSINESS COORD 612-356-7301	GEARS DRIVETRAINS & ASSEMBLIES
CONTROL DATA CORP 8100 34TH AVENUE S MINNEAPOLIS MN 55420	J A TOWERS MGR CORPORATE PROCUREMENT 612-853-3010	LARGE COMPUTERS PERIPHERAL PRODUCTS DATA SERVICES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
CONTROL DATA CORP GOVT SYSTEMS MFG DIV 3103 SIBLEY MEMORIAL HIGHWAY EAGAN MN 55121	W F ERCHUL PROC. ADM 612-853-874?	COMPUTERS & COMPONENTS
DONALDSON COMPANY INC P O BOX 1299 MINNEAPOLIS MN 55440	ED VOLKMEIER SENIOR BUYER 612-887-3616	VEHICLE FILTRATION PRODUCTS VEHICLE EXHAUST SYSTEMS INDUSTRIAL AIR FILTRATION PROD
F M C CORP NORTHERN ORDNANCE DIVISION 4800 EAST RIVER ROAD MINNEAPOLIS MN 55421	E A PETRANGELO PURCHASING MANAGER 612-571-9201	NAVAL ORDNANCE
F M C CORPORATION NORTHERN ORDNANCE DIV 4800 EAST RIVER ROAD MINNEAPOLIS MN 55421	E A PETRANGELO PURCHASING MANAGER 612-572-6000	NAVAL ORDNANCE
FEDERAL CARTRIDGE CORP 9TH AND TYLER STREETS ANOKA MN 55303	DAVID S HENDERSON PURCHASING MANAGER 612-574-2515	AMMUNITION
FEDERAL CARTRIDGE CORP TWIN CITIES ARMY NEW BRIGHTON MN 55112	H O HOLMBERG PROCUREMENT COORDINATOR 612-633-2301	STANDBY OPERATING AND MAINTENANCE TENANT SUPPORT
HONEYWELL INC AVIONICS DIVISION 5775 WAYZATA BLVD MINNEAPOLIS MN 55440	N L DORNFIELD SUPERVISOR OF PROCUREMENT 612-542-4816	MILITARY & COMMERCIAL AVIATION GUIDANCE NAVIGATION SPACE & STRATEGIC APPLICATIONS
HONEYWELL INC DEFENSE SYSTEMS DIVISION 600 SECOND STREET N E HOPKINS MN 55343	KELLY J GILBERT MANAGER OF ADMINISTRATION 612-931-7040	AMMUNITION-MINES UNDERSEA SYSTEMS AIR AND SURFACE WEAPONS
HONEYWELL INC SOLID STATE DEVELOPMENT 12001 STATE HWY 55 PLYMOUTH MN 55441	R FRANKENFIELD MANAGER PROCUREMENT 612-541-2022	DESIGN & DEVELOPMENT OF SOLID STATE DEVICES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
HONEYWELL INC UNDERSEAS SYSTEMS DIVISION 600 2ND STREET NE HOPKINS MN 55343	D R JOHANNSEN ADMINISTRATION MANAGER 612-931-6035	TORPEDO SYSTEMS UNDERSEA DEFENSE PRODUCTS
JOHNSON-MASSMAN J V 3209 WEST 76TH STREET EDINA MN 55435	R D URICH PURCHASING MANAGER 612/831-8151	GENERAL CONTRACTOR
M T S SYSTEMS CORPORATION 14000 TECHNOLOGY DRIVE EDEN PRAIRIE MN 55344	KEITH E CHRYSLER CORPORATE PURCHASING OFFICER 612/937-4116	ELECTRO HYDRAULIC MATERIALS TESTING FORMING & POSITIONING SYSTEMS
MAYO FOUNDATION 200 FIRST STREET SW ROCHESTER MN 55905	DALE C RICHTER PURCHASING AGENT 507-284-5440	MEDICAL CARE
MINNESOTA MINING & MFG COMPANY 3M CENTER, P O BOX 33327 ST PAUL MN 55133	R D ROLLIE REGIONAL PURCHA 612 733 5476	TAPES ABRASIVES COPY CHEMICALS MEDICAL PR
NAPCO INDUSTRIES INC 1600 S SECOND ST HOPKINS MN 55343	ARNIE BONGART GOVERNMENT SALES 612-931-2553	TANK & AUTOMOTIVE
ROSEMOUNT INC AEROSPACE DIVISION 14300 JUDICIAL ROAD BURNSVILLE MN 55337	JOHN S KENNY MANAGER DIVISION PROCUREMENT 612-435-4250	INSTRUMENTS
SPERRY CORP DEF PROD GRP COMP SYS DIV P O BOX 64525 ST PAUL MN 55164	MICHAEL C FARRELL SMALL BUSINESS LIAISON OFFICER 612/456-7181	LARGE & MEDIUM SCALE COMPUTERS MICRO COMPUTERS INFORMATION HANDLING SYSTEMS
WORLD AEROSPACE CORPORATION 2611 NORTH 2ND STREET MINNEAPOLIS MN 55440	ROBERT E HANSON CHIEF ACCOUNTANT 612-529-9241	MACHINED STRUCTURAL AIRCRAFT COMPONENTS MACHINED FUEL CELL COMPONENTS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
EAGLE-PICHER INDUSTRIES INC ELCTRNCS DIV P O BOX 47 JOPLIN MO 64802	MARY ANN METSKER SMALL BUSINESS LIAISON OFFICER 417-623-8000	SPECIAL PURPOSE BATTERIES
EMERSON ELECTRIC CO ELECTRONICS & SPACE 8100 WEST FLORISSANT AVENUE ST LOUIS MO 63136	D. J. MONICA SMALL/SOC DISADVANTAGED OFFICR 314-553-2086	I T V WEAPON SYSTEMS TEAMPACK F5 RADAR
EMERSON ELECTRIC CO SOUTHWEST MOBILE SYS 200 SIDNEY STREET ST LOUIS MO 63104	WILLIAM J GRADY JR MANAGER SUBCONTRACTS 314/771-3950	OUTFITTED MAINTENANCE VEHICLES NON OUTFITTED VEHICLES MILITARY ITEMS & COMPONENTS
ENGINEERED AIR SYSTEMS INC 1270 NORTH PRICE STREET ST LOUIS MO 63132	JOSEPH W SIMONS MANAGER OF PROCUREMENT 314-993-5880	AIR CONDITIONERS HEATERS GROUND SUPPORT EQUIPMENT
HOWARD NEEDLES TAMMEN & BERGENDOFF 9200 WARD PARKWAY KANSAS CITY MO 64141	H JEROME BUTLER ASSOCIATE 816/333-4800	ARCHITECTURE ENGINEERING PLANNING
INTERNATIONAL SHOE COMPANY 1509 WASHINGTON AVENUE ST LOUIS MO 63166	THOMAS J HARTMAN MANAGER PROCUREMENT 314-342-7300	FOOTWEAR
MCDONNELL DOUGLAS CORP ASTRONAUTICS CO P O BOX 516 ST LOUIS MO 63166	J J FINNEGAN SM-DIS BUSINESS&SUPPLIER EVAL 314-232-8722	AEROSPACE PRODUCTS
MCDONNELL DOUGLAS CORP ELECTRONICS CO 2600 N THIRD STREET BOX 426 ST CHARLES MO 63301	J E GILLILAND JR MANAGER PROCUREMENT NEG & ADMI 314-925-4647	ELECTRONICS AVIONICS AUDIO PRODUCTS
POTASHNICK CONSTRUCTION INC P O BOX 190 CAPE GIRARDEAU MO 63701	BILL K ENGLEMAN MBE LIAISON OFFICER 314/334-3081	DREDGING CONTRACTOR

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
REMINGTON ARMS COMPANY INC LAKE CITY AMM. PLANT INDEPENDENCE MO 64051	G. H. HOWELL PURCHASING AGENT 816-796-7221	MILITARY SMALL ARMS AMMUNITION
TELEDYNE NEOSHO P O BOX 648 NEOSHO MO 64850	MARK D KNIGHT SBLO 417-451-1810	GAS TURBINE ENGINE OVERHAUL ENGINE COMPONENT OVERHAUL
UNIDYNAMICS ST LOUIS INC 472 PAUL AVENUE FERGUSON MO 63135	R D HAYS SMALL BUSINESS LIAISON OFFICER 314-522-6700	WEAPONS HANDLING SYSTEMS MARINE ELEVATORS ELECTRONIC COMPUTERS FOR GAS
BAKER MICHAEL JR INC 3957 NORTHVIEW DRIVE JACKSON MS 39206	ROBERT W UNGER PROJECT MANAGER 601/362-5481	CONSTRUCTION
BEECH AEROSPACE SERVICES INC 615 STONEWALL JACKSON MS 39213	RODNEY E CROSBY PROCUREMENT COORDINATOR 601-362-0710	SERVICE CONTRACTS - MAINTENANCE & REPAIR
LITTON SYSTEMS INC INGALLS SHIPBUILDING P O BOX 149 PASCAGOULA MS 39567	D C ROTH SMALL BUSINESS LIAISON OFFICER 601-935-5418	NAVY DESTROYERS & CRUISERS OFFSHORE DRILLING RIGS
MASON CHAMBERLAIN INC 200 HIGHWAY 43 EAST PICAYUNE MS 39466	ANDREW J MURRAY PURCHASING SPECIALIST 601-467-8804	MANUFACTURING AND DEVELOPMENT MAINTENANCE SUPPORT ENGINEERING
SPERRY CORP SPERRY-VICKERS A M D 5353 HIGHLAND DRIVE JACKSON MS 39206	JOHN G THOMPSON MRO SUPERVISOR 601-987-3205	HYDRAULIC COMPONENTS
BRINDERSON CORPORATION BOX 6129 GREAT FALLS MT 59406	BOB ROSE PROJECT MANAGER 406/727-6050	CONCRETE MECHANICAL

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
A T & T TECHNOLOGIES INC GUILFORD CTR P O BOX 25000 GREENSBORO NC 27420	G J ARCURE DEPT CHIEF STAFF PURCHASING 919/279-7912	TELECOMMUNICATIONS EQUIPMENT
ANGUS FIRE ARMOUR CORPORATION P O DRAWER 879 ANGIER NC 27501	BONNIE O POPE PURCHASING MANAGER 919/639-6151	FIRE HOSE & SYSTEMS
BURROUGHS WELLCOME CO 3030 CORNWALLIS ROAD TRIANGLE PARK NC 27709	ALAN L NOVAK PURCHASING AGENT 919/248-4751	PHARMACEUTICALS
CHEMTRONICS INC 180 OLD BEE TREE ROAD SWANNANOA NC 28778	J LARRY HARDIN VICE PRES OF FINANCE 704-298-7941	CHEMICALS SPECIALTY EXPLOSIVES DEFENSE PRODUCTS
EATON CORP YALE MATERIALS HANDLING CORP ROUTE 11 BOX 287 GREENVILLE NC 27834	T M DOYLE PURCHASING MANAGER NONE	INDUSTRIAL LIFT TRUCKS
I T T TELECOM PRODUCTS 2912 WAKE FOREST RD RALEIGH NC 27609	JAMES J MCGOWAN PURCHASING AGENT 919/829-3272	COMMUNICATION PRODUCTS
INGERSOLL RAND COMPANY 501 SANFORD AVENUE MOCKSVILLE NC 27028	JOHN COTTLE SENIOR BUYER 704-634-3561	PORTABLE COMPRESSORS
IRVIN INDUSTRIES INC 741 LEASBURG ROAD ROXBORO/PERSON NC 27573	PATSY WILKERSON CONTRACTS ADMINISTRATOR 919/599-8329	PARACHUTES RELATED ITEMS
JONES J A CONSTRUCTION COMPANY HEAVY DIV 6060 ST ALBANS STREET CHARLOTTE NC 28287	JOHN R NORTON SENIOR PURCHASING AGENT 704/553-3359	GENERAL CONTRACTOR

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
KIDDE INC WALTER KIDDE P O BOX 1147 WAKE FOREST NC 27587	E S BARANY SSR ADMINISTRATOR 919/556-6811	FIRE SUPPRESSION & DETECTION MEDICAL PRODUCTS PORTABLE EXTINGUISHERS
REYNOLDS R J TOBACCO COMPANY 4TH & MAIN STREETS WINSTON SALEM NC 27102	CHARLES R PIERCE DIRECTOR PERSONNEL DEVELOPMENT 919/777-6850	TOBACCO PRODUCTS
STENCEL AERO ENGINEERING CORPORATION P O BOX 1107 ARDEN NC 28704	WILHELMINA B BRATTON SMALL BUSINESS LIAISON OFFICER 704/684-8161	PILOT ESCAPE SYSTEMS
TRACOR INC M B ASSOCIATES 608 EAST MCNEIL STREET LILLINGTON NC 27546	LYNN JOHNSON M ASST SMALL BUSINESS ADMINIST 919-893-2094	RR170A/L CHAFF CARTRIDGE RR141A/L CHAFF CARTRIDGE RR125A TAPED CHAFF PACKAGE
TRANSAMERICA DELAVAL INC IMO PUMP DIV P O BOX 447 MONROE NC 28110	SC. H. RITCHIE DIVISION BUYER 704-289-6511	ROTARY PUMPS
TYGER CONSTRUCTION COMPANY P O 8397 CAMP LEJEUNE NC 28542	PATRICIA HART TIMEKEEPER 919/353-9646	BUILDING CONSTRUCTION
WESTERN GEAR CORP FLIGHT STRUCTURES DIV P O BOX 629, HWY 20N JAMESTOWN ND 58401	GERALD J TILLMAN PURCHASING MANAGER 701-252-6250	WEAPONS DELIVERY SYSTEMS AIRBORNE CARGO HANDLING SYSTEM AIRBORNE GALLEY INSERT SYSTEMS
BRUNSWICK CORPORATION DEFENSE DIVISION 4300 INDUSTRIAL AVENUE LINCOLN NE 68504	ARNIE MEDNIS PURCHASING MANAGER 402-464-8211	ROCKET MOTOR CASES BONDED STRUCTURES FILAMENT WINDING
DORSEY LABORATORIES P O BOX 83288 LINCOLN NE 68501	ALFRED T ERICSON ACTING MGR OF PURCHASING 402/464-6311	PHARMACEUTICALS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
HONEYWELL INC 11128 JOHN GALT BLVD OMAHA NE 68137	JAMES L REES CONSTRUCTION MANAGER 402/331-3200	AUTOMATION CONTROL SYSTEMS CONTROL DEVICES
INFORMATICS GENERAL CORPORATION 1508 KENNEDY DRIVE SUITE 8 BELLEVUE NE 68005	CAROL D COLEMAN ADMINISTRATIVE ASSISTANT 402/291-8300	DESIGN & IMPLEMENT COMPUTER PROGRAMS
KIEWIT GROVES J V 1000 KIEWIT PLAZA OMAHA NE 68131	JOHN G BREITNAUER DISTRICT JOB OFFICE SUPERVISOR 402/342-2052	CONSTRUCTION
MASON & HANGER-SILAS MASON COMPANY INC CORNHUSKER ARMY AMMO PLANT P O BOX 2061 GRAND ISLAND NE 68802	E H BECKER SMALL BUSINESS ADMINISTRATOR 308-382-4420	MAINTENANCE OF RESERVE INDUSTRIAL PLANT
TELEX COMMUNICATIONS INC HY-GAIN-TURNER 8601 N E HIGHWAY 6 P O BOX 5579 LINCOLN NE 68505	TOM ECKERY PURCHASING MANAGER 402-467-5321	GOVERNMENT COMMUNICATIONS ANTENNAS
KOLLSMAN INSTRUMENT COMPANY D W HIGHWAY SOUTH MERRIMACK NH 03054	KAY JERARD SMALL BUSINESS LIAISON OFFICER 603-880-1488	ALTIMETERS OPTICAL SYSTEMS MISSILE COMPONENTS
M P B CORP MINIATURE PRECISION BEARINGS P O BOX 547 KEENE NH 03431	ROBERT A HANSON PURCHASING AGENT 603-352-0310	BALL BEARINGS
RAYTHEON COMPANY 676 ISLAND POND RD MANCHESTER NH 03103	THERESA ST GELAIS BUYER 603/668-1600	MARINE ELECTRONICS EQUIPMENT SORENSEN POWER SUPPLY
SANDERS ASSOCIATES INC P O BOX 868/NHQ 1-621 NASHUA NH 03061	H E NILSON MANAGER 603-885-2092	A.S.W. E.C.M. GRAPHICS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SIMPLEX WIRE AND CABLE COMPANY P O BOX 479 PORTSMOUTH NH 03801	GALE PARIS BUYER 603-436-6100	UNDERWATER COMMUNICATIONS CABLE POWER CABLE
ADVANCED TECHNOLOGY SYSTEMS 17-01 POLLITT DRIVE FAIR LAWN NJ 07410	F J DONNELLY PURCHASING MANAGER 201-794-0200	SIMULATION NAVIGATION COMPUTER SYSTEMS
ALLIED CORPORATION ALLIED CHEMICAL P.O. BOX 1139R MORRISTOWN NJ 07960	R. GANLEY SUPV.PURCHASING ADMINISTRATION 201/455-2020	GENESOLV ALUMINUM SULFATE FLUORINE ET AL
AMERICAN DREDGING COMPANY P O BOX 190 DELAWARE AVE & STATE ST CAMDEN NJ 08101	CHARLES H. TALBOT, JR. TREASURER 609-963-0963	DREDGING BEACH RECLAMATION ALLIED MARINE WORK
AUSTIN ELECTRONICS 17-01 POLLITT DRIVE FAIRLAWN NJ 07410	FRANCIS J. DONNELLY PURCHASING MANAGER 201/794-0200 EXT 258	SIMULATION NAVIGATION COMPUTER SYSTEMS
BECTON DICKINSON & CO STANLEY STREET RUTHERFORD NJ 07070	ROBERT J DALEY MANAGER PURCHASING DEPT 201/460-2466	SYRINGES & NEEDLES INSULIN SYRINGES I V CATHETERS
BENDIX CORPORATION ELECTRIC POWER DIV HIGHWAY 35 EATONTOWN NJ 07724	DENNIS M FAHEY MANAGER OF PURCHASING 201-542-2000	GENERATORS
BENDIX CORPORATION FLIGHT SYSTEMS DIV MONTROSE FACILITY TETERBORO NJ 07608	DANIEL J DAINO DIRECTOR MATERIEL 717/278-1161	FLIGHT CONTROL SYSTEMS NAVIGATIONAL SYSTEMS FLIGHT & ENGINE INSTRUMENTS
BENDIX CORPORATION GUIDANCE SYSTEMS DIV DEPT 1751 PLANT 1 TETERBORO NJ 07608	L G GABRIELE PURCHASING ADMINISTRATOR 201-393-2699	INERTIAL GUIDANCE EQUIPMENT GYROSCOPIC DEVICES STABILIZATION & CONTROL SYSTEM

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BENDIX CORPORATION TEST SYSTEMS DIVISION RT 46 TETERBORO NJ 07608	ROY H BLACKLEDGE SUPERVISOR ADMINISTRATION 201-393-2313	F15 AIS GROUND SUPPORT EQUIP SERIES 320 (13A8990) PORTABLE MODULE TESTER-13A9070
COMPUTER SCIENCES CORP DEFENSE SYS DIV 304 W RT 38 MOORESTOWN NJ 08057	ROBERT J HELLER DIRECTOR OF PROCUREMENT 609-234-1100	SYSTEMS ENGINEERING SOFTWARE SUPPORT COMMNICATIONS SYSTEMS
CURTISS-WRIGHT CORP CALDWELL FACILITY 300 FAIRFIELD ROAD FAIRFIELD NJ 07006	WILLIAM HICKERSON PURCHASING MANAGER 201-575-2275	AIRCRAFT ACTUATORS
CURTISS-WRIGHT CORP ROTARY ENGINE FACLTY ONE PASSAIC STREET WOOD-RIDGE NJ 07075	D S WAY PROJECT MANAGER, OPERATIONS 201-777-2900	ROTARY ENGINES
CURTISS-WRIGHT FLIGHT SYSTEMS INC 300 FAIRFIELD ROAD FAIRFIELD NJ 07006	WILLIAM HICKERSON PURCHASING MANAGER 201-575-2275	FLIGHT ACTUATOR SYSTEMS
FEDERAL ELECTRIC CORPORATION 621 INDUSTRIAL AVENUE PARAMUS NJ 07652	JOHN J POWERS MANAGER PROCUREMENT ADMINISTR 201-967-2272	OPERATION & MAINTENANCE SVCS ENGINEER INSTALL COMMUNICATION EDUCATIONAL INSTITUTION SUPPOR
FOSTER WHEELER ENERGY CORPORATION 110 S ORANGE AVENUE LIVINGSTON NJ 07039	L A MATTIA DIRECTOR OF PROCUREMENT 201-553-2554	STEAM GENERATING EQUIPMENT CONDENSERS FEEDWATER HEATERS
GENERAL DEFENSE CORP FLINCHBAUGH PRODS 315 RICHARD MINE ROAD WHARTON NJ 07885	M. EDWARD SHUE PURCHASING AGENT 717-244-4551	TANK AMMUNITION
GENERAL DYNAMICS CORP ELECTRO DYNAMIC 150 AVENEL STREET AVENEL NJ 07001	J M WATSON PURCHASING MANAGER 201/636-9100	ELECTRIC MOTORS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
HOWMET TURBINE COMPONENTS CORP AUSTENAL ROY STREET DOVER NJ 07801	S F YOSH BUYER 201-361-0300	MONOSHELL INVESTMENT CASTINGS
I T T CORP AVIONICS DIVISION 100 KINGSLAND ROAD CLIFTON NJ 07014	FRANK NERKO MANAGER, GENERAL PURCHASING 201-284-3173	ELECTRONICS
I T T CORP DEFENSE COMMUNICATION DIV 100 KINGSLAND ROAD CLIFTON NJ 07014	H B MERRITT MANAGER SUBCONTRACTS 201-284-3673	COMMUNICATIONS VOICE PROCESSING MESSAGE SWITCHING
INGERSOLL RAND COMPANY 200 CHESTNUT RIDGE ROAD WOODCLIFF LAKE NJ 07675	JOHN MCDONALD MANAGER CONTRACT PURCHASING 201-573-3037	MANUFACTURING
JOHNSON & JOHNSON PRODUCTS INC 501 GEORGE STREET NEW BRUNSWICK NJ 08903	GAIL A OSTROWSKI DIRECTOR FEDERAL SALES 201-524-6723	SURGICAL BANDAGES & DRESSINGS
LEAR SIEGLER INC AVIONIC SYSTEMS CORP 7-11 VREELAND ROAD FLORHAM PARK NJ 07932	J SCHROEDER PURCHASING MANAGER 201-822-1300	AEROSPACE ENGINEERING MANUFACTURE OF ELECTRONIC SYSTEMS
LESLIE COMPANY 399 JEFFERSON ROAD PARSIPPANY NJ 07054	WILLIAM C TRAEGER PURCHASING MANAGER 201-887-9000	PRESSURE REDUCING VALVES DIAPHRAGM CONTROL VALVES TEMPERATURE REGULATORS
LOCKHEED ELECTRONICS COMPANY 1501 US HIGHWAY 22 PLAINFIELD NJ 07061	ELBERT RUSSELL JR SMALL BUSINESS LIAISON OFFICER 201-757-1600	ELECTRONIC EQUIPMENT RADAR SYSTEMS & SERVICES COMMUNICATION EQUIPMENT
LUCAS AEROSPACE 155 ROUTE 46 WEST FAIRFIELD NJ 07006	SABRA DORRAM CONTRACT ADMINISTRATOR 201/227-8000	AIRCRAFT PARTS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
MAGNAVOX GOVERNMENT & INDUSTRIAL ELECT 46 INDUSTRIAL AVE MAHWAH NJ 07430	M V MECCA PURCHASING MANAGER 201-529-1700	ELECTRO OPTICAL SYSTEMS
MCGRAW EDISON CO WORTHINGTON GROUP DIV 401 WORTHINGTON AVE HARRISON NJ 07029	ROBERT GLENNON MANAGER PURCHASES 212-484-1234	PUMPS
MCGRAW-EDISON SERVICE GROUP WORTHINGTON 142 CLINTON ROAD FAIRFIELD NJ 07006	VINCENT ARDIZZONE SMALL BUSINESS LIAISON OFFICER 201-227-4565	OVERHAUL AND REPAIR NAVY PUMPS AND MOTORS (SUBMARINE LOW NOISE APPLICATION)
PANASONIC INDUSTRIAL COMPANY ONE PANASONIC WAY SECAUCUS NJ 07094	LOU GUIDO SALES MANAGER 201/348-6417	THERMOLUMINESCENT DOSIMETRY SYSTEMS
R C A CORP RTE 38 BUILDING 203-1 CHERRY HILL NJ 08358	E P WHITE ADMINISTRATOR GOVT SUBCONTRCTS 609-338-6518	INSTALLATION & SERVICE
R C A CORP ASTRO ELECTRONICS P O BOX 800 PRINCETON NJ 08540	J R STEVENSON PUBLIC LAW & PURCH ADMIN 609/426-3300	SATELLITES SPACE SYSTEMS
R C A CORP GOVERNMENT VOLUME PRODUCTION FRONT AND COOPER STS CAMDEN NJ 08102	A M GROFF ADMINSITRATION & GOVT LIAISON 609/338-4760	ELECTRONIC COMMUNICATIONS SYSTEMS & EQUIPMENT
R C A CORP GOVT COMMUNICATIONS SYSTEMS FRONT & COOPER STREETS CAMDEN NJ 08102	S G MALARD ADMIN PUBLIC LAW IMPLEMENTATN 609-338-3904	ELECTRONIC COMMUNICATIONS EQUIPMENT
R C A CORP GSD/MISSILE & SURFACE RADAR BORTONLANDING RD MOORESTOWN NJ 08057	A A SAMALONIS MANAGER MATERIEL ADMINISTRATN 609-778-2166	MILITARY & COMMERCIAL INSTRUMENTATION TACTICAL & STRATEGIC RADAR

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
R C A CORP SOLID STATE DIVISION ROUTE 202 SOMERVILLE NJ 08876	R A PIETO COORDINATOR SMALL&DISADVTD BUS 201-685-6610	SEMICONDUCTORS
RAYTHEON COMPANY N J OPER/ELECTROMAG SYS 90 RIVERDALE RD RIVERDALE NJ 07457	ANTHONY J GLOMSKI ACTING SBLO 201/831-1600	ELECTRONIC COUNTER MEASURE SYSTEMS
ROYAL LUBRICANTS COMPANY INC RIVER ROAD P O BOX 518 EAST HANOVER NJ 07936	PAUL CHARUK PURCHASING MANAGER 201/887-7410	LUBRICANTS & SPECIALTY PRODUCT
SEA LAND INDUSTRIES INC P O BOX 800 ISELIN NJ 08830	PAUL M MCGUIRE DIRECTOR EQUAL OPPRT AFFAIRS 201-632-2021	TRANSPORTATION CONTAINERIZED SHIPPING
SIMMONDS PRECISION PRODUCTS INC MOTION 197 RIDGEDALE AVENUE CEDAR KNOLLS NJ 07927	ANTHONY CHIEPPA PURCHASING MANAGER 201-267-4500	ELECTRO MECHANICAL ACTUATORS
SINGER COMPANY KEARFOTT DIVISION 1150 MCBRIDE AVENUE LITTLE FALLS NJ 07424	J G TACKELS SM&DIS BUS & LABOR SUR LIAISON 201-785-2803	NAVIGATION & GUIDANCE SYSTEMS CONTROL SYSTEMS
SQUIBB E R & SONS INC P O BOX 4000 PRINCETON NJ 08540	JAMES A CURRY PURCHASING MANAGER 201/545-1300	CARDIOVASCULAR DRUGS DIAGNOSTICS VITAMINS
SYSTEMS ENGINEERING ASSOCIATES CORP 19 PERINA BLVD CHERRY HILL NJ 08003	R E CARR JR CONTRACT ADMINISTRATOR 609/424-6600	ENGINEERING & TECHNICAL SERVICES
THEURER ATLANTIC, INC 225 PARKHURST STREET NEWARK NJ 07114	MARIE FAVETTA PURCHASING 201-242-2111	TRUCK TRAILERS CARGO CONTAINERS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
THOMSON-CSF COMPONENTS CORP DUMONT DIV 550 MOUNT PLEASANT AVENUE DOVER NJ 07801	ALAN R HOWELL SUPERVISOR OF CONTRACTS 201-773-2000	CATHODE RAY TUBES DIRECT VIEW STORAGE TUBES PHOTOMULTIPLIER TUBES
TRANSAMERICA DELAVAL INC TURBINE DIV 853 NOTTINGHAM WAY TRENTON NJ 08638	B J DURIE PROCUREMENT MGR 609-890-3337	TURBINES COMPRESSORS CONDENSORS & FILTERS
UNITED STATES LINES INC 27 COMMERCE DRIVE CRANFORD NJ 07016	JAMES G CONWAY DIRECTOR GOVERNMENT SERVICES 201-272-9600	CONTAINERIZED TRANSPORTATION
C 3 C M TEST ENGINEERING SUPPORT CONSORT 2430 ALAMO SE ALBUQUERQUE NM 87106	R N FREENY MANAGER SUBCONTRACTS 505/848-5554	TEST ENGINEERING SERVICES
COMPUTER SCIENCES CORP 1400 SAN MATEO N E ALBUQUERQUE NM 87108	BOB GOOD CONTRACT MANAGER 505/265-9571	ORBITAL MECHANICS COMPUTER MODELS
DYNALECTRON CORP EMP TECH SVC P O BOX 5260 KIRTLAND AFB NM 87185	JERRY BRICE SDBLO 505-844-0002	ELECTROMAGNETIC PULSING TESTING
DYNALECTRON CORP LAND-AIR DIVISION P O DRAWER R HOLLOMAN AFB NM 88330	F C PHILLIPS DIRECTOR OF PROCUREMENT 505-479-6181	DATA COLLECTION OPERATION AND MAINTENANCE SVCS IN SUPPORT OF WHITE SANDS MISSILE RANGE
DYNALECTRON CORP LASER SERVICES P O BOX 5260 KIRTLAND AFB NM 87185	JERRY BRICE PURCHASING ADMINISTRATOR 505-844-2211	LASER SUPPORT
DYNALECTRON CORP RADAR BACKSCATTER P O DRAWER O HOLLOMAN AFB NM 88330	RON HUTSON ADMIN SERVICES MANAGER 505-679-2338	OPERATIONS AND MAINTENANCE

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
DYNALECTRON CORP SCIENTIFIC SUPPORT DIV P O BOX 5260 KIRTLAND AFB NM 87185	JERRY BRICE SDBLO 505-844-3422	LASER SUPPORT
DYNASPAN SERVICES COMPANY P O BOX 190 WHITE SANDS NM 88002	A. J. SIMINON CONTRACT ADMIN. DEPT. MGR 678-6549	ARMY MATERIAL TEST & EVALUATION
E G & G INC WASHINGTON ANALYTCL SVCS CTR 2450 ALAMO AVENUE S E ALBUQUERQUE NM 87106	ELAINE GRAEBER CONTRACTS MANAGER 505-243-2233	EMP INSTRUMENTATION DATA ACQUISITION SYSTEMS
GARDNER-ZEMKE COMPANY THE 4600 LINCOLN ROAD NE ALBUQUERQUE NM 87109	SHARON J KELLER ASSISTANT COMPTROLLER 505/881-0555	ELECTRICAL CONTRACTING GENERAL CONTRACTING MECHANICAL CONTRACTING
GULTON INDUSTRIES INC DATA SYSTEMS DIV 6600 GULTON CT NE ALBUQUERQUE NM 87109	R P BLINZLER PURCHASING MANAGER 505-345-9030	TELEMETRY AND COMMAND PRODUCTS
K N C INC 4001 BOGAN NE ALBUQUERQUE NM 87191	DIRK H. HOLTMAN VICE PRESIDENT 505-881-2511	CONSTRUCTION
LOCKHEED ENGINEERING & MGT SVCS CO INC P O BOX 189 WHITE SANDS MSL NM 88002	R J MILLS SENIOR BUYER 505-678-5675	ENGINEERING, TECHNICAL AND MAINTENANCE SERVICES FOR THE U S ARMY
NEW MEXICO STATE UNIV PHYSICAL SCIENCE P O BOX 3548 LAS CRUCES NM 88003	LUPE LEVARIO SMALL/SOCIALLY DISAD BUS REP 505-522-9433	APPLIED RESEARCH
NEW MEXICO UNIVERSITY OF ROOM 153 SCHOLES HALL ALBUQUERQUE NM 87131	DOYLE MARSHAL SMALL MINORITY BUSINESS COORD 505-277-2036	NON PROFIT RESEARCH AND EDUCATION

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SOUTHERN UNION REFINING COMPANY P O BOX 980 HOBBS NM 88240	EARL N CRAIN III MGR GOVT AFFAIRS & PERSONNEL 505-397-3384	JP-4 JET FUEL
SPARTON SOUTHWEST INC 4901 ROCKAWAY BOULEVARD SE RIO RANCHO NM 87124	ALLEN ROGERS ASST CONTRACTS MANAGER 505-892-5300	TELECOMMUNICATION PRODUCTS
SPERRY CORP AEROSPACE & MARINE/DEF SYS P O BOX 9200 ALBUQUERQUE NM 87119	DENNIS RASMUSSEN MATERIALS MANAGER 505/822-5461	FLIGHT INSTRUMENTS FLIGHT DISPLAYS FLIGHT REFERENCE SYSTEMS
QUANEX CORP VIKING METALLURGICAL CORP NUMBER 1 ERIK CIRCLE VERDI NV 89439	THOMAS F PETERS CONTROLLER 702/345-0345	FORGINGS
ALCO POWER INC 100 ORCHARD STREET AUBURN NY 13021	RICHARD E SHORT SUB CONTRACT PROGRAM ADMIN 315/253-3241	DIESEL ENGINES TURBOCHARGERS
ALFA LAVAL INC 350 DUTCHESS TURNPIKE POUGHKEEPSIE NY 12602	B. G. TARSA ACTING SBLO 914-452-1000	FUEL OIL PURIFIERS LUBE OIL PURIFIERS SPARE PARTS
ALLIED CORPORATION AMPHENOL PRODUCTS CO P O BOX 188 SIDNEY NY 13838	PAUL D KOHLER PURCHASING MANAGER 607-563-5749	ELECTRICAL CONNECTORS
AMERICAN COASTAL LINE J V INC 305 BROADWAY NEW YORK NY 10007	SALLIE GATTUSO ADMINISTRATIVE ASSISTANT 212/406-4280	OCEAN TRANSPORTATION
AMERICAN HOME PRODUCTS CORP AYERST LABS 64 MAPLE STREET ROUSES POINT NY 12979	ROGER LANOUE PURCHASING MANAGER 518/297-6611	PHARMACEUTICAL

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
AMPEREX ELECTRONIC CORPORATION 230 DUFFY AVENUE HICKSVILLE NY 11801	MIKE TORIO PURCHASING AGENT 516-931-6200	ELECTRONIC TUBES SEMICONDUCTORS & COMPONENTS
ARO CORPORATION 3695 BROADWAY BUFFALO NY 14227	STANLEY MAZURKIEWICZ MGR ADMINISTRATIVE SERVICES 716-683-0440	LIFE SUPPORT SYSTEMS
AUTOTRONIC PRODUCTS INC 3300 LAWSON BLVD OCEANSIDE NY 11572	SYDELLE FINK CONTRACT ADMINISTRATION 516/536-6765	CIRCUIT CARD ASSEMBLIES ELECTRO MECHANICAL ASSEMBLIES
AYER N W INC 1345 AVENUE OF THE AMERICAS NEW YORK NY 10105	MARY ANN VENDITTO COST CONTROL ADMINISTRATOR 212-708-6525	ADVERTISING & PUBLICITY
BATES TED ADVERTISING COMPANY INC 1515 BROADWAY NEW YORK NY 10036	ALBERT J DIORIO SUPERVISOR OF CONTRACTS 212-869-3131	ADVERTISING
BECTON DICKINSON & CO ENERGETICS SCI DIV SIX SKYLINE DRIVE HAWTHORNE NY 10532	C C CURRY CONTRACT ADMINISTRATOR 914-592-3010	SENSING MONITORS & ANALYZERS
BENDIX CORPORATION FLUID POWER DIVISION 211 SEWARD AVENUE UTICA NY 13503	JACK B PETRIE SENIOR BUYER 315-797-2500	AIRCRAFT STARTERS FLEXIBLE DRIVE SHAFTS AIRCRAFT PUMPS
BUFFALO FORGE COMPANY BUFFALO PUMPS DIV 874 OLIVER STREET NORTH TONAWANDA NY 14120	G E PRAWEL DIRECTOR OF PURCHASING 716-693-1850	CENTRIFUGAL PUMPS
BULOVA SYSTEMS & INSTRUMENT COMPANY GREEN ACRES RD WEST VALLEY STREAM NY 11582	C LACHMANSINGH MATERIEL MANAGER 516-561-2600	MECHANICAL TIME FUZES SAFE & ARMING DEVICES AUTOMATED MACHINERY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
CALSPAN CORPORATION 4455 GENESSE STREET BUFFALO NY 14225	J R EAGAN MATERIELS MANAGER 716-631-6736	RESEARCH AND DEVELOPMENT IN VARIOUS DISCIPLINES
CARBORUNDUM COMPANY THE ADV MATERIALS DV P O BOX 156 NIAGRA FALLS NY 14302	GARY W SMITH PURCHASING AGENT 716/278-2113	CERAMIC ENGINE COMPONENTS
CARRIER CORP CARRIER TRANSICOLD DIVISION CARRIER PARKWAY SYRACUSE NY 13221	MICHAEL J. KAYS PURCHASING MANAGER 315-432-6367	MINUTEMAN ENVIRONMENTAL CONTROL SYSTEMS HEAT EXCHANGERS-USN TRIDENT
CONSULTANTS & DESIGNERS INC 355 LEXINGTON AVENUE NEW YORK NY 10017	PHILLIP FELDMAN CONTROLLER 212-949-8800	SERVICES TO THE ENGINEERING PROFESSION
DURACELL U S A SOUTH BROADWAY TARRYTOWN NY 10591	EDWARD A SCZEPANSKI MGR CONTRACT ADMINISTRATION 914-591-7000	DRY BATTERIES
EASTMAN KODAK COMPANY APPARATUS DIV 901 ELMGROVE ROAD ROCHESTER NY 14650	F X SHELLER DIRECTOR MATERIAL PROCUREMENT 716-726-2100	PHOTOGRAPHIC GROUND HANDLING EQUIPMENT OPTICAL SYSTEMS
EASTMAN KODAK COMPANY PHOTOGRAPHIC DIV 343 STATE STREET ROCHESTER NY 14650	CHARLES W WILSON COORDINATOR SMALL & DISADV BUS 716-724-3940	PHOTOGRAPHIC PRODUCTS CHEMICAL PRODUCTS
EATON CORP A I L DIVISION COMMACK ROAD DEER PARK NY 11729	LEONARD G. ADDISS DIRECTOR, MATERIEL RESOURCES 516-595-5807	DESIGN DEV& PROD OF ELECTRONIC WARFARE SYSTEMS;AIR & VESSEL TRAFFIC CONTROL SYSTEMS
EDMAC CORPORATION 7500 MAIN STREET FISHERS NY 14453	P R SPICCI PURCHASING MANAGER 716-924-4000	SONOBUOY RECEIVERS TACAN TEST SETS ELECTRONIC ASSEMBLIES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
EDO CORPORATION GOVERNMENT SYSTEMS DIV 14-04 111TH STREET COLLEGE POINT NY 11356	THOMAS R SCANDURRA SMALL BUSINESS LIAISON OFFICER 212-445-6000	AIRCRAFT STORES SUSPENSION AND RELEASE MECHANISMS MINE COUNTERMEASURE SYSTEMS
FAIRCHILD INDUSTRIES INC FAIRCHILD REP CONKLIN STREET FARMINGDALE NY 11735	JAMES LIPSEY SMALL BUSINESS LIAISON OFFICER 516-531-3415	AIRCRAFT AEROSPACE COMPONENTS
FAIRCHILD WESTON SYSTEMS INC 300 ROBBINS LANE SYOSSET NY 11791	JOSEPH KUENZIG DIRECTOR OF PROCUREMENT 516-349-2200	AERIAL RECONNAISSANCE AND SURVEILLANCE CAMERAS RADIO FREQUENCY SYSTEMS
FARRELL LINES INC ONE WHITEHALL STREET NEW YORK NY 10004	KENNETH H OELKERS VICE PRESIDENT 212-440-4505	OCEAN TRANSPORTATION
FIGGIE INTERNATIONAL HARTMAN SYSTEMS DIV 360 WOLF HILL ROAD HUNTINGTON STA. NY 11746	A FRITZ PURCHASING MANAGER 516-427-7500	CRT DISPLAYS CONTROL SYSTEMS TELEMETRY RECEIVERS
FIGGIE INTERNATIONAL SCOTT AVIATION DIV 225 ERIE STREET LANCASTER NY 14086	BARBARA A KOMENDAT BUYER/EXPEDITER 716-683-5100	AIR BREATHING/PURIFYING EQUIP LIFE SUPPORT SYSTEMS GAS DETECTION EQUIPMENT
FLIGHT SAFETY INTERNATIONAL INC MARINE AIR TERMINAL LAGUARDIA AIRPORT FLUSHING NY 11371	KENNETH W. MOTSCHWILLER CONTROLLER 718-565-4140	PILOT TRAINING
GENERAL FOODS MANUFACTURING CORPORATION 250 NORTH STREET WHITE PLAINS NY 10625	WAYNE J FOREMAN MANAGER SUPPLIER DEVELOPMENT 914-335-1678	PACKAGED GROCERY PRODUCTS FOOD AWAY FROM HOME
GENERAL INSTRUMENT CORP GOVT SYSTEMS DIV 600 WEST JOHN STREET HICKSVILLE NY 11802	ARTHUR E JACOBS DIRECTOR OF PROCUREMENT 516-733-3447	AIRBORNE RADAR WARNING RCEIVRS UNDERWATER COMM EQUIPMENT HYDROPHONES & TRANSDUCERS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GENERAL MOTORS CORP ROCHESTER PROD DIV 500 SIBLEY TOWER BLDG 25 NORTH STREET ROCHESTER NY 14692	JAMES A SLIKER PURCHASING AGENT 716-546-9767	AUTOMOTIVE CARBURETORS AUTOMOTIVE EMISSION CONTROL UNITS
GENERAL SIGNAL CORP CARDION ELECTRONICS LONG ISLAND EXPRESSWAY WOODBURY NY 11797	W V CAPUTO MANAGER OF PROCUREMENT 516-921-7300	RADAR AIR TRAFFIC CONTROL EQUIPMENT DISPLAYS
GIBBS & COX INC 119 WEST 31ST STREET NEW YORK NY 10001	WILLIAM K. LYON CONTROLLER 212-613-1319	NAVAL ARCHITECTURE MARINE ENGINEERING
GOULD INC SIMULATION SYSTEMS DIVISION 50 MARCUS DRIVE MELVILLE NY 11746	CALVIN R AUSTIN PURCHASING MANAGER 516-454-6300	TRAINER/SIMULATORS
GRANDOE CORPORATION 74 BLEEKER STREET GLOVERSVILLE NY 12078	WILLIAM OBENHOFF PLANT MANAGER 518-725-8641	LEATHER & FABRIC GLOVES
GREEN ELECTRIC T H CO INC 235 METRO PARK ROCHESTER NY 14623	JOHN J GUARNE TREASURER 716/424-3800	ELECTRIC CONTRACTOR
GRUMMAN AEROSPACE CORPORATION SOUTH OYSTER BAY ROAD BETHPAGE NY 11714	FRANK A SORRENTINO SBLO 516-575-2840	AIRCRAFT
GRUMMAN DATA SYSTEMS CORPORATION 20 CROSSWAYS PARK DRIVE WOODBURY NY 11797	A J POPE SMALL BUSINESS LIAISON OFFICER 516-575-2770	COMPUTER RELATED SERVICES
HARRIS CORP GOVT SUPPORT SYSTEMS DIV 6801 JERICHO TURNPIKE SYOSSET NY 11791	RICHARD A KOCH SMALL BUSINESS LIAISON OFFICER 516-364-0400	VERSATILE AVIONICS SHOP TEST MINI VAST (ILASS PROGRAM) HYBRID TEST SYSTEM

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
HARRIS CORP R F COMMUNICATIONS DIVISION 1680 UNIVERSITY AVENUE ROCHESTER NY 14610	JOHN K EISENHART MANAGER OF PROCUREMENT 716-244-5830	LONG AND SHORT RANGE RADIO COMMUNICATION PRODUCTS
HAZELTINE CORPORATION CUBA HILL ROAD GREENLAWN NY 11740	STEVEN F. VINGELIS PURCHASING MANAGER 516-351-4232	ELECTRONIC DISPLAYS COMMUNICATIONS SYSTEMS IFF SYSTEMS
HERCULES INC ROUTE 9 WEST PORT EWEN NY 12466	JOAN GLYNN LIAISON OFFICER 914-338-6661	DETONATORS INITIATORS LOADING
HOMOGENEOUS METALS INC P O BOX 294 CLAYVILLE NY 13322	ROBERT R CAISTER SMALL BUSINESS LIAISON OFFICER 315-839-5421	SUPERALLOY POWDER
HOUDAILLE INDUSTRIES INC HYDRAULLICS DIV 537 E DELAVAN AVENUE BUFFALO NY 14211	W H HAIN PURCHASING MANAGER 716/895-8000	TORSIONAL VIBRATION DAMPERS HYDRAULLIC DAMPING & SHOCK ABSORBER DEVICES
INCO RESEARCH AND DEVELOPMENT CENTER INC STERLING FOREST SUFFERN NY 10901	R V LAMAIRE MANAGER, ADMINISTRATION 914-578-5700	RESEARCH AND DEVELOPMENT LABORATORY
INTERNATIONAL BUSINESS MACHINES CORP BODLE HILL ROAD OWEGO NY 13827	K B VAN BRUNT SR MANAGER OP SUB SVS & COMMODITY 607-751-2391	AIR, SPACE, SEA & GROUND BASED MILITARY ELECTRONICS SYSTEMS
L T V AEROSPACE CORP SIERRA RESEARCH DIV 247 CAYUGA RD BUFFALO NY 14225	J A TOMASINO MANAGER OF PROCUREMENT 716/631-6337	RADAR SYSTEMS AIR NAVIGATION SYSTEMS DATA COLLECTION SYSTEMS
LITTON SYSTEMS INC POTENTIOMETER DIV 750 S FULTON AVENUE MT VERNON NY 10551	EARL R CUBBIN SALES MANAGER 914/664-7733	ROTATING COMPONENTS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LORAL CORPORATION ELECTRONIC SYSTEMS DIV RIDGE HILL YONKERS, NY NY 10710	ROBERT F THOMSON DIRECTOR OF MATERIEL 914-682-9797	RADAR WARNING RECEIVER
MCGRAW EDISON CO WORTHINGTON GROUP 37 COATS STREET WELLSVILLE NY 14895	P F SHIELDS PURCHASING MANAGER 716-593-1234	STEAM TURBINES
MCGRAW EDISON CO WORTHINGTON GROUP DV P O BOX 69 BUFFALO NY 14240	JUDITH K MILLER PURCHASING SUPERVISOR 716/827-7408	AIR COMPRESSORS
MCMULLEN JOHN J ASSOCIATES INC ONE WORLD TRADE CENTER NEW YORK NY 10048	RAYMOND ALGAR ASSISTANT CONTROLLER 212/466-2304	NAVAL ARCHITECTS MARINE ENGINEERS TRANSPORTATION CONSULTANTS
MECHANICAL TECHNOLOGY INC 968 ALBANY-SHAKER ROAD LATHAM NY 12110	RONALD ROHLOFF MANAGER, PURCHASING 518-785-2479	RESEARCH AND DEVELOPMENT
MICROWAVE POWER DEVICES INC 330 OSER AVENUE HAUPPAUGE NY 11788	WILLIAM ALBERT MATERIALS MANAGER 516-231-1400	AMPLIFIERS POWER SUPPLIES
MOOG INC AEROSPACE DIVISION SENECA & JAMISON ROADS EAST AURORA NY 14052	GEORGE A FAYETT SMALL BUSINESS LIAISON OFFICER 716-652-2000	ELECTRO HYDRAULIC CONTROLS
MURRAY WALTER INC 727 AZON ROAD JOHNSON CITY NY 13790	MARK BURRITT ASST COMPTROLLER 607-729-9285	GENERAL CONTRACTING
PAR TECHNOLOGY CORPORATION SENECA PLAZA ROUTE 5 NEW HARTFORD NY 13413	STEPHEN M ELLIOTT CONTRACT ADMIN/SBLO 315/738-0600	APPLIED RESEARCH ADV DEVELOPMENT COMPUTER SOFT & HARDWARE

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
PARSONS BRINCKERHOFF QUADE & DOUGLAS INC ONE PENN PLAZA NEW YORK NY 10119	BARBARA L. CULMER DIRECTOR OF PERSONNEL 212-613-5060	ADVERTISING
PETTIBONE CORP NEW YORK DIVISION 1212 E DOMINICK STREET ROME NY 13440	N L JENSEN GENERAL MANAGER 315-337-4500	MOBILE HYDRAULIC KRANES PEDESTAL HYDRAULIC KRANES
PRUDENTIAL LINES INC ONE WORLD TRADE CTR SUITE 3701 NEW YORK NY 10048	DANIEL MILLER PURCHASING MANAGER 212-524-8132	COMMERCIAL VESSEL IN FORIEGN COMMERCE
REEVES BROS INC 1271 AVENUE OF THE AMERICAS NEW YORK NY 10020	C R PENNEY VP TEXTILE GROUP 803-576-1210	TEXTILES
REPUBLIC ELECTRONICS INC 575 BROADHOLLOW ROAD MELVILLE NY 11747	LOUIS LABIENTO DIRECTOR OF CONTRACTS 516-249-1414	MTS 100 RAMP TEST SET APM 349 & ARM 135 TEST SETS ARN 52
RIVERSIDE RESEARCH INSTITUTE 80 WEST END AVE NEW YORK NY 10036	FRED FRIEDMAN CONTRACTS MANAGER 212-563-4545	RESEARCH & DEVELOPMENT
ROANWELL CORPORATION 180 VARICK STREET NEW YORK NY 10014	PETER SFORZA MATERIALS MANAGER 212-989-1090	TRANSDUCER HEADSETS HANDSETS
ROSENBLATT M & SON INC 350 BROADWAY NEW YORK NY 10013	MICHAEL A PORETSKY ASSISTANT CONTROLLER 212-431-6900	NAVAL ARCHITECTS MARINE ENGINEERING
SEELYE STEVENSON VALUE & KNECHT 99 PARK AVENUE NEW YORK NY 10016	PATRICK M AUSTIN PERSONNEL MANAGER 212-326-4600	ENGINEERING SERVICES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SERVIDONE CONSTRUCTION CORPORATION 1366 ROUTE 9 CASTLETON NY 12033	THOMAS H. O'NEILL ASSISTANT CONTROLLER 518-732-7773	HEAVY AND HIGHWAY CONSTRUCTION
SIMMONDS PRECISION PRODUCTS INC ESD NORWICH OXFORD ROAD NORWICH NY 13815	JOHN MEIKLE MATERIALS MANAGER 607/335-5435	AIRCRAFT IGNITION AIRCRAFT CABLES AIRCRAFT ALTERNATORS
SINGER COMPANY LINK DIVISION COLESVILLE ROAD BINGHAMTON NY 13902	R L SHERRY SMALL BUSINESS LIAISON OFFICER 607-772-3631	FLIGHT SIMULATORS & TRAINERS
SPERRY CORP ELECTRONIC SYSTEMS GREAT NECK NY 11020	PATRICIA BUTLER DEPUTY SMALL BUSINESS LIAISON 516-574-2604	RADAR SYSTEMS WEAPONS SYSTEMS NAVIGATION & SONAR SYSTEMS
SPERRY CORP SPERRY-SYSTEMS MANAGEMENT 2230 SMITHTOWN AVENUE GREAT NECK NY 11020	C K VILLOTA CHIEF BUYER 516-574-3262	SYSTEMS MANAGEMENT
STEVENS J P & COMPANY INC 1185 AVENUE OF THE AMERICAS NEW YORK NY 10036	L E ELLIOTT PURCHASING AGENT 919-299-7011	CLOTH
SUPPORT SYSTEMS ASSOCIATES INC 6 BAYVIEW AVENUE NORTHPORT NY 11768	FRANCES BRADY CONTRACTS ADMINISTRATOR 516/261-8998	ENGINEERING SERVICES
SWEET ASSOCIATES INC 2200 MAXON ROAD SCHENECTADY NY 12301	WILLIAM S SWEENEY TREASURER 518-370-2200	CONSTRUCTION
SYRACUSE RESEARCH CORPORTION MERRILL LANE SYRACUSE NY 13210	JOHN ECKMAIR JR CONTRACT OFFICER 315-425-5100	RESEARCH AND DEVELOPMENT IN RADAR ELECTRONICS, IMAGING, ETC

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
T R W INC BEARINGS DIVISION 402 CHANDLER STREET JAMESTOWN NY 14701	JONATHON STEGNER MGR DIRECT MATERIAL PURCHASES 716-661-2274	AIRCRAFT ENGINE BEARINGS AIRCRAFT ACCESORY BEARINGS
TELEPHONICS CORPORATION 770 PARK AVE HUNTINGTON NY 11743	KEN HOFFMAN DIRECTOR OF PURCHASING 516-549-6188	COMMUNICATION EQUIPMENT HEADSET EARPHONES MILITARY ELECTRONICS
TEXTRON INC BELL AEROSPACE COMPANY P O BOX ONE BUFFALO NY 14240	H H CLEVELAND DIRECTOR MATERIEL MANAGEMENT 716-696-6717	ROCKET ENGINE SYSTEMS AIR CUSHION SYSTEMS ELECTRONIC SYSTEMS
TODD SHIPYARDS CORP 1 STATE STREET PLAZA NEW YORK NY 10004	JAMES P WHITTY MANAGER ADMINISTRATION SVCS 212/668-4703	SHIPBUILDING, SHIP REPAIR AND CONVERSION
VELAN VALVE CORPORATION BEEKMANTOWN ROAD PLATTSBURG NY 12901	RON MORIN SMALL BUSINESS LIAISON OFFICER 514/748-7743	GATE VALVES GLOBE VALVES BALL VALVES LINE STEAM TRAPS LINE
VESSEL CHARTERS INC ONE WORLD TRADE CENTER NEW YORK NY 10048	DANIEL MILLER PURCHASING MANAGER 212/524-8132	COMMERCIAL VESSEL ON MSC CHARTER
WESTINGHOUSE ELECTRIC CORP IND & GOVT WESTINGHOUSE CIRCLE HORSEHEADS NY 14845	JOHN L VIVISON SENIOR BUYER 607-796-3336	ELECTRO-OPITCAL SENSORS & CONTROLS VACUUME SWITCH & ELECTONIC PRO
WESTWOOD PHARMACEUTICALS INC 468 DEWITT STREET BUFFALO NY 14213	BRUCE C. SIMPSON COORDINATOR 716-887-3677	ETHICAL AND OVER-THE-COUNTER PHARMACEUTICALS
AERONCA INC AEROSPACE DIVISION 1712 GERMANTOWN ROAD MIDDLETOWN OH 45042	MARVIN IZOR SENIOR BUYER 513-422-2751	AIRCRAFT STRUCTURAL ASSEMBLIES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ARMCO INC 703 CURTIS STREET MIDDLETOWN OH 45043	EARL T MULL SALES SPECIAL ASSIGNMENT 301/563-5644	STAINLESS STEEL BAR & WIRE GALV STEEL STRAND
ARO CORPORATION ONE ARO CENTER BRYAN OH 43506	GALE L FRANK PURCHASING MANAGER 419-636-4242	PNEUMATIC AIRTOOLS PNEUMATIC LUBRICATING EQUIP CRYOGENIC APPARATUS EQUIP
BABCOCK & WILCOX CO NUCLEAR EQUIP DIV 91 STIRLING AVENUE BARBERTON OH 44203	ANN DESIMONE SMALL BUSINESS LIAISON OFFICER 216-860-2599	STEAM GENERATION EQUIPMENT
BATTELLE COLUMBUS LABORATORIES 505 KING AVENUE COLUMBUS OH 43201	LARRY M SPANSKI SUBCONTRACTS REPRESENTATIVE 614-424-7094	RESEARCH AND DEVELOPMENT
BENDIX AUTOLITE CORPORATION 1600 NORTH UNION STREET P O BOX 880 FOSTORIA OH 44830	HARRY WELLS JR BUYER-MINORITY COORDINATOR 419-435-6655	SPARK PLUGS
BOOZ ALLEN & HAMILTON INC 8800 EAST PLEASANT VALLEY ROAD CLEVELAND OH 44131	ERGETTI X KATSAS FINANCIAL ANALYST 216-524-5900	RESEARCH AND DEVELOPMENT
BRUNSWICK CORPORATION DEFENSE DIVISION 302 CONWELL WILLARD OH 44890	MARSHA PREDIERI MATERIALS MANAGER 419-933-2211	PROTECTIVE CLOTHING
CINCINNATI ELECTRONICS CORPORATION 2630 GLENDALE-MILFORD ROAD CINCINNATI OH 45241	E. L. DOWNING MANAGER - SUBCONTRACTS 513-733-6123	RADIO AND COMMUNICATIONS EQUIPMENT
CINCINNATI MILACRON MARKETING CO 4701 MARBURG AVENUE CINCINNATI OH 45209	LARRY H LEWIS CONTRACT ADMINISTRATOR 513/841-8140	MACHINE TOOLS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
DALTON DALTON NEWPORT 3605 WARRENSVILLE CENTER ROAD CLEVELAND OH 44122	RICHARD E BROWN PROJECT MANAGER 216/283-4000	ARCHITECTURAL/ENGINEERING SERVICES
DYNALECTRON CORP 2690 BLUE ROCK ROAD XENIA OH 45385	HAROLD F BOEDEKER PROJECT MANAGER 513/426-3005	AMRL BIOMECHANICAL TEST SUPPORT
EMERY INDUSTRIES 1300 CAREW TOWER CINCINNATI OH 45202	J B ERNST DIRECTOR PURCHASING 513/762-6126	FATTY ACIDS SYNTHETIC LUBRICANTS SPECIALTY CHEMICALS
FIGGIE INTERNATIONAL HARTMAN ELECT MFG 175 N DIAMOND STREET MANSFIELD OH 44902	G J BECK MGR CONTRACT ADMINISTRATION 419-524-1411	RELAYS CONTRACTORS CONTROL PANELS
FIRESTONE TIRE & RUBBER CO DEF RES & PRO 1200 FIRESTONE PARKWAY AKRON OH 44317	A F MIRACLE ACCOUNTING MANAGER 216-379-6470	SHAPE CHARGE WARHEADS
GENERAL ELECTRIC CO AIRCRAFT ENGR GROUP NEUMANN WAY CINCINNATI OH 45215	L. M. CRAWLEY, MANAGER SMALL/SMALL DISADVANTAGED BUS 513-243-8801	AIRCRAFT ENGINES
GENERAL ELECTRIC CO AVIATION SVC OPER 333 W SEYMOUR AVENUE CINCINNATI OH 45216	N D HAYWARD MANAGER PURCHASING 513/948-5032	AIRFOIL REPAIR AIRCRAFT INSTRUMENT REPAIR GROUND SUPPORT TOOLING SALES
GENERAL MOTORS CORP NEW DEPARTURE HYATT 2509 HAYES AVENUE SANDUSKY OH 44870	RAYMOND THOMPSON SUPERVISOR NATIONAL ACCOUNTS 419-627-7349	MANUFACTURE OF BEARINGS
GOODRICH B F COMPANY 500 SOUTH MAIN STREET AKRON OH 44318	J. M. GALVIN PURCHASING CONTROL & ADMIN SPT 216-374-3017	TIRES ENGINEERED PRODUCTS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GOODYEAR AEROSPACE CORPORATION 1210 MASSILLON ROAD AKRON OH 44315	J M TRUXELL, MANAGER CORP COMMODITY & CAP EQUIP PRO 216-796-2137	MISSILES AND COMPONENTS RADAR SYSTEMS AIRCRAFT WHEELS AND BRAKES
GOODYEAR TIRE & RUBBER COMPANY 1144 EAST MARKET STREET AKRON OH 44316	P. E. THOMAS, SMALL, MINORITY, WOMEN-OWNED BUS. COORDINATOR NONE LISTED	TIRES OTHER RUBBER PRODUCTS CHEMICALS
GOODYEAR TIRE AND RUBBER COMPANY 1144 E MARKET STREET AKRON OH 44316	J P MULLETT MANAGER PURCHASING ADMINISTRTN 216-796-1027	TIRES OTHER RUBBER PRODUCTS CHEMICALS
GORMAN-RUPP COMPANY P O BOX 1217 MANSFIELD OH 44901	JOSEPH M OBRIEN PURCHASING MANAGER 419-755-1315	PUMPS RELATED SYSTEMS
GOULD INC OCEAN SYSTEMS DIVISION 18901 EUCLID AVENUE CLEVELAND OH 44117	VILMARS KUKAINIS SMALL BUSINESS LIAISON OFFICER 216-486-8300	MANUFACTURE OF TORPEDOES UNDERWATER DEVICES
GULF & WESTERN HEALTHCARE INC HAUSTED DV 927 LAKE RD MEDINA OH 44256	ROBERT O MCARTOR PURCHASING MANAGER 216/723-3271	HOSPITAL PATIENT CARE EQUIPMENT
HOBART BROTHERS COMPANY 600 W MAIN STREET TROY OH 45373	JAMES C WEHRMAN PURCHASING AGENT 513-339-6000	ELECTRIC ARC WELDING EQUIP WELDING ROD, WIRE & COMSUMABLE AIRCRAFT GROUND POWER EQUIP
HUPP COMPANY MOBILE PRODUCTS DIVISION 1135 IVANHOE ROAD CLEVELAND OH 44110	W E SPANINGER MANAGER OF PURCHASING 216-851-6200	FUEL FIRED HEATERS HEATING VENTILATING AND AIR CONDITIONING EQUIPMENT
JOY MANUFACTURING COMPANY 338 SOUTH BROADWAY NEW PHILADELPHI OH 44663	J F CAPOZELLA PURCHASING MANAGER 216-339-1111	VENTILATION FANS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
K D I PRECISION PRODUCTS INC 3975 MC MANN ROAD CINCINNATI OH 45245	JOHN A BRANIGER PURCHASING MANAGER 513-943-2303	ORDNANCE FUZING AVIONICS CUSTOM TEST EQUIPMENT
KELSEY-HAYES CO SPECO DIVISION 2941 BAKER ROAD P O BOX 1288 SPRINGFIELD OH 45501	J K BRANNAN PROCUREMENT MANAGER 573-390-3000	AIRCRAFT GEARS TRANSMISSIONS
KIEWIT EASTERN CO 15828 INDUSTRIAL PARKWAY CLEVELAND OH 44135	E. T. HILL PROJECT LIAISON OFFICER 504-466-8200	CONSTRUCTION
LEAR SIEGLER INC POWER EQUIPMENT DIV 17600 BROADWAY AVE MAPLE HTS OH 44137	RICHARD G BEAM MANAGER PURCHASING DEPARTMENT 216-662-1000	GENERATORS STARTERS ACTUATING EQUIP
LENNOX INDUSTRIES INC MILITARY DEPT 1711 OLENTANGY RIVER ROAD COLUMBUS OH 43216	H L SIBOLE ASST MANAGER MILITARY DEPT 614-421-6208	SHEET METAL FABRICATION ALUMINUM FUEL TANKS
MIDLAND-ROSS CORP GRIMES DIVISION 550 RT 55 URBANA OH 43078	JAMES R. STILLWELL SMALL BUSINESS LIAISON OFFICER 513-652-1431	AIRCRAFT LIGHTS EL PANELS REFLECTIVE LAMP BULBS
MIDLAND-ROSS CORP JANITROL AERO DIVISION 4200 SURFACE ROAD COLUMBUS OH 43228	JAMES F COLE PURCHASING MANAGER 614-276-3561	AEROSPACE HEAT EXCHANGERS/ BLOWERS, COMBUSTION HEATERS, AND VALVES
MILLER HOLZWORTH INC 110 W STATE STREET BOX 270 SALEM OH 44460	PATRICIA A CHESTER BUYER 216/337-8736	ARMOR VEHICLE PERISCOPE
MONARCH MACHINE TOOL CO MONARCH SIDNEY 615 NORTH OAK STREET SIDNEY OH 45365	JACK STAYTON MANAGER OF PURCHASES 513/492-4111	MACHINE TOOLS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ORTNER FREIGHT CAR COMPANY P O BOX 640 MILFORD OH 45150	ROBERT C. ORTNER JR DIRECTOR OF ENGINEERING 513/248-0300	RAILROAD FREIGHT CAR PRODUCTION
PARKER-HANNIFIN CORP GAS TURB FUEL SYS 17325 EUCLID AVENUE CLEVELAND OH 44112	FRANK J. HANZLIK PURCHASING AGENT 216-531-3000	FUEL METERING SYSTEMS TEST EQUIPMENT
PEABODY INTERNATIONAL PEABODY BARNES DIV 651 NORTH MAIN STREET MANSFIELD OH 44902	TERRY A SPENCE SENIOR PURCHASING AGENT 419-522-1511	PUMPS BALL VALVES
PHYSICS INTERNATIONAL CO TACTICAL SYSTMS 901 SEVILLE RD, PO BOX 1004 WADSWORTH OH 44281	A F MIRACLE ACCOUNTING MANAGER 216/336-8801	SHAPE CHARGE WARHEADS
PNEUMO CORP CLEVELAND PNEUMATIC COMPANY 3781 E 77TH STREET CLEVELAND OH 44105	R. M. CORFEE SMALL/DISADVANTAGED BUS COOR. 216-341-1700	AIRCRAFT LANDING GEAR
PURE INDUSTRIES INC TRIBON BEARING CO 5581 WEST 164TH STREET CLEVELAND OH 44142	VALERIE G. SUKI ADMINISTRATIVE MANAGER 216-267-4100	CUSTOM SELF-LUBRICANT BEARINGS
R M I COMPANY 1000 WARREN AVENUE NILES OH 44446	W F CHOW ASST TO THE COMPTROLLER 216-652-9951	TITANIUM MILL PRODUCTS CONVERSION SERVICE
RAVENNA ARSENAL INC RT. 5 RAVENNA OH 44266	F J KOCH ADMIN,PROCUREMENT & PURCHASING 216-358-7111	AMMUNITION LOADING PLANT
ROTEK INC 1400 S CHILLOCOTHE ROAD AURORA OH 44202	ROBERT BOYLE PURCHASING MANAGER 216-562-4000	LARGE DIAMETER BEARINGS FORGED STEEL RINGS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SHELLER-GLOBE CORP LEECE NEVILLE DIV 1374 EAST 51ST STREET CLEVELAND OH 44103	T JACOBSEN PURCHASING AGENT 216-431-0740	ALTERNATORS REGULATORS KITS
STANDARD PRODUCTS COMPANY 215 MAPLE STREET PORT CLINTON OH 43452	J A BERNARD CONTROLLER 419-734-2181	MECHANICAL RUBBER GOODS
SYSTEMS RESEARCH LABORATORIES INC 2800 INDIAN RIPPLE ROAD DAYTON OH 45440	WILLIAM K BISHOFF VICE PRESIDENT 513-426-6000	RESEARCH & DEVELOPMENT ELECTRONIC DATA COLLECTION/ MEASUREMENT/CONTOL DEVICES
T R W INC AIRCRAFT COMPONENTS GROUP 23555 EUCLID AVENUE CLEVELAND OH 44117	W R ROTH MANAGER PLANT SERVICES 216-383-2002	AIRCRAFT & AIRCRAFT ENGINES CO TORPEDO PROPULSION SYSTEMS NUCLEAR CONTROL ROD DRIVE MECH
TELEDYNE CAE 1330 LASKEY TOLEDO OH 43612	R D WILLIS MANAGER PURCHASING 419-470-3011	TURBINE ENGINES
TEREX CORPORATION 5405 DARROW ROAD HUDSON OH 44236	R G BUCKLES SENIOR CORPORATE BUYER 216/650-5537	CONSTRUCTION EQUIPMENT
UNION CARBIDE CORP BATTERY PRODS DIV 20575 CENTER RIDGE RD ROCKY RIVER OH 44116	V. C. SOYKA PURCHASING AGENT 216-333-0500	PORTABLE ELECTRIC POWDER LIGHTING DEVICES
UNIVERSITY OF DAYTON 300 COLLEGE PARK AVE DAYTON OH 45469	WANDA O'DELL CONNER SBLO 513-229-3822	RESEARCH AND DEVELOPMENT
WESTINGHOUSE ELECTRIC CORP COMBUST CTRL 1201 NORTH MAIN STREET ORRVILLE OH 44667	W W BARNS JR PROJECTS ENGINEER 216/682-9010	PNEUMATIC AUTOMATIC COMBUSTION CONTROL FOR BOILERS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
WESTINGHOUSE ELECTRIC CORP ELEC SYS DIV P O BOX 989 LIMA OH 45802	R C DIGILIO SMALL BUSINESS LIAISON OFFICER 419/226-3276	AIRCRAFT GENERATING SYSTEMS POWER CONDITIONERS POWER CONTROLLERS
WORTHINGTON INDUSTRIES BUCKEYE STEEL DIV 2211 PARSONS AVENUE COLUMBUS OH 43207	PHILIP K MILLER DIRECTOR OF PURCHASING 614-444-2121	STEEL CASTINGS: RAILROAD, MASS-TRANSMIT, MILITARY
BURTEK INC 7041 E 15TH STREET TULSA OK 74112	L D PAYNE SMALL DISADV BUSINESS LIAISON 918-836-4621	TRAINING EQUIPMENT DEFENSE (HAWK)
CHROMALLOY AMERICAN CORP 1720 NATIONAL BOULEVARD MIDWEST CITY OK 73110	MARY ANN PERRY PURCHASING AGENT 405-732-6811	JET ENGINE COMPONENT REPAIR
GENERAL SIGNAL NELSON ELECTRIC/MARINE P O BOX 35493 TULSA OK 74135	ARNO F KAHN, CPM SMALL BUSINESS LIAISON OFFICER 918-252-0481	ELECTRICAL SWITCHBOARDS POWER DISTRIBUTION EQUIPMENT ELECTRICAL SYMBOL EQUIPMENT
LABARGE INC ELECTRONICS DIVISION 9422 EAST 55TH PLACE TULSA OK 74101	J D PARKER PURCHASING MANAGER 918-496-7219	ELECTRONIC WEATHER SYSTEMS ELECTRONIC COMMAND & CONTROL SYSTEMS
LEAR SIEGLER INC MANAGEMENT SERVICES DIV 3100 INTERSTATE 35 N P O BOX 11566 OKLAHOMA CITY OK 73136	L A JWEID PURCHASING MANAGER 405-424-5551	FIELD SERVICE MANUFACTURING & REPAIR CENTER SPECIAL PROGRAM
MCDONNELL DOUGLAS CORP TULSA DIVISION 2000 NO MEMORIAL DRIVE TULSA OK 74115	G RODGERS SMALL BUSINESS ADMINISTRATOR 918-838-6118	COMMERCIAL AND MILITARY SUBASSEMBLIES AND REFURBISHMENT
NORTHROP WORLDWIDE ACFT SVCS INC P.O. BOX 108 LAWTON OK 73502	ROY P. HOOKS SB PLAN ADMINISTRATOR 405/353-2733	AIRCRAFT MAINTENANCE BASE SUPPORT

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
OKLAHOMA STATE UNIV ENG RESEARCH ROOM 502 ENGINEERING NORTH STILLWATER OK 74078	JAN WOMACK ADMINISTRATIVE ASSISTANT 405-624-5957	MUNITIONS EFFECTIVENESS ROBOTIC SYSTEMS HYDRAULIC SYSTEM VULNERABILITY
PAGE SOUTHLAND PAGE BENHAM GROUP J V P O BOX 20400 OKLAHOMA CITY OK 73156	FLORENTINO J MENDEZ VICE-PRESIDENT 405/478-5353	ARCHITECTURAL/ENGINEERING CONSULTING SERVICES
ROCKWELL INTL CORP TULSA DIVISION P O BOX 51308 TULSA OK 74151	M W KRUEGER SM BUS & ECON UTIL ADMIN 918-835-3111	AERO STRUCTURES RADIATION HARDENED CABLES RADAR ABSORBENT STRUCTURES
CH2M HILL INC P O BOX 428 CORVALLIS OR 97339	O C TIRELLA TREASURER & CONTRACT ADMIN 503/752-4273	CONSULTING ENGINEERING SERVICES
COAST MARINE CONSTRUCTION INC P O BOX 4506 PORTLAND OR 97208	S J MURAWSKI V P FINANCE 503/281-5233	MARINE CONSTRUCTION CONCRETE CONSTRUCTION HEAVY CONSTRUCTION
HARDER MECHANICAL CONTRACTORS INC 2148 N. E. UNION AVENUE PORTLAND OR 97214	JAMES E STILWELL OFFICE MANAGER 503-281-1112	MECHANICAL CONSTRUCTION INDUSTRIAL CONSTRUCTION PLUMBING,HTG,FIRE SPRINKLERS
HYSTER COMPANY 2902 N E CLACKAMAS STREET P O BOX 2902 PORTLAND OR 97208	E. H. BOLAM SENIOR BUYER 503-280-7377	MATERIAL HANDLING EQUIPMENT
KIEWIT PACIFIC CO P O BOX 68 MAPLETON OR 97453	CARL JONASSON JOB SUPERINTENDENT 206/693-1478	CONSTRUCTION
OREGON FREEZE DRY FOODS INC 770 S W 29TH AVENUE ALBANY OR 97321	KEN EGEL MANAGER, PURCHASING 503-926-6001	FREEZE DRIED FOOD

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
RIEDEL INTERNATIONAL INC WESTERN PAC DRG 4555 N CHANNEL AVENUE PORTLAND OR 97217	ROBERT L. RUSUNEN SMALL/MINORITY BUSINESS COOR. 503-285-9111	MARINE CONSTRUCTION DREDGING HEAVY CONSTRUCTION
TEKTRONIX INC 4900 S W GRIFFITH DRIVE BEAVERTON OR 97005	SCOTT E FOSTER JR SMALL-MINORITY BUS COORDINATOR 503-627-2702	OSCILLOSCOPES COMPUTERS & PERIPHERAL EQUIPMT T V BROADCAST CONTROL EQUIPMNT
ALLIS CHALMERS FLUID POWER HYDRO-TURBINE P O BOX 712 YORK PA 17405	ROYCE F NESS SMALL BUSINESS LIAISON OFFICER 717-792-3511	HYDRO-TURBINES VALVES
ALLIS-CHALMERS CORPORATION YORK PLANTS P O BOX 712 YORK PA 17405	ROYCE NESS SMALL BUSINESS LIAISON OFFICER 717-792-3511	HYDRO TURBINES NUCLEAR COMPONENTS VALVES
AMERICAN ELECTRONIC LABORATORIES INC P O BOX 552 LANSDALE PA 19446	B R OPILLA SUBCONTRACT ADMINISTRATOR 215-822-2929	ELECTRONIC EQUIPMENT
AVCO CORPORATION LYCOMING WMSPORT DIV 652 OLIVER STREET WILLIAMSPORT PA 17701	H W BELOCK ASST PURCHASING MANAGER 717-327-7229	AIRCRAFT ENGINES SUBCONTRACT MACHINE WORK
AYDIN CORP VECTOR DIVISION P O BOX 328 NEWTOWN PA 18940	JAMES H LUMLEY PURCHASING MANAGER 215-968-4271	TRANSMITTERS TELEMETRY SYSTEMS HYBRID CIRCUITS
AYDIN MONITOR SYSTEMS 502 OFFICE CENTER DRIVE FT WASHINGTON PA 19034	MARY A WENRICH CONTRACTS MANAGER 215-646-8100	TELEMETRY PRODUCTS COMMUNICATIONS PRODUCTS
BALDT INC 18 EAST EIGHTH STREET CHESTER PA 19013	AMY KARMAN CONTRACT ADMINISTRATOR 215-447-5253	ANCHORS ANCHOR CHAIN RELATED APPENDIX

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BETHLEHEM STEEL CORPORATION MARTIN TOWER BETHLEHEM PA 18016	W G ENDER JR MGR ADMINISTRATION & MATERIALS 215-694-6276	STEELMAKING SHIP CONSTRUCTION/REPAIR
BORG-WARNER CORPORATION YORK DIVISION POST OFFICE BOX 1592 YORK PA 17405	H E HAMILTON PURCHASING MANAGER 717/771-6457	AIR CONDITIONING REFRIGERATION
BROWN BOVERI ELECTRIC INC SWITCHGEAR DIV NORRIS TOWN ROAD SPRING HOUSE PA 19477	ROBERT G SLAWEK SENIOR PROJECT ENGINEER 215-628-7400	ELECTRICAL EQUIPMENT MANUFACTURER
BROWN H H SHOE CO INC COVE SHOE CO 107 HIGHLAND STREET MARTINSBURG PA 16662	VICTOR SANDERS COMPTROLLER 814-793-3786	BOOTS AND SHOES
BUDD COMPANY THE TECHNICAL CENTER 375 COMMERCE DRIVE FORT WASHINGTON PA 19034	STANLEY A GECYS CONTRACT ADMINISTRATOR 215/643-2950	ENGINEERING STUDIES & DESIGN RESEARCH & DEVELOPMENT PROTOTYPE CONSTRUCTION
CHAMBERLAIN MFG CORP SCRANTON ARMY PLANT 156 CEDAR AVENUE SCRANTON PA 18505	J P JONES MATERIAL CONTROL MANAGER 717-342-7801	PROJECTILES
CLAY BERNARD SYSTEMS INTERNATIONAL TOWNSHIP LINE ROAD HATFIELD PA 19440	EDWARD B CHELO PURCHASING MANAGER 215/721-2118	AUTOMATED MATERIAL HANDLING SYSTEM
CONTRAVES-GOERZ CORPORATION 610 EPSILON DRIVE PITTSBURGH PA 15238	CHARLENE HALLIGAN GOVERNMENT ACCOUNTANT 412-782-7741	INERTIAL GUIDANCE TEST EQUIPMT RANGE TRACKING EQUIPMENT POLLUTION MONITORING EQUIPMENT
COPPERWELD BIMETALLICS GROUP ROBINSON PLAZA TWO PITTSBURGH PA 15205	GEORGE F DUPIN JR MANAGER PLANT PURCHASING 615/433-7177	13-1/2 INCH STRAIGHT WIRES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
CRUCIBLE RESEARCH CENTER P O BOX 88 PITTSBURGH PA 15230	ARTHUR M BRANDENBURG MANAGER CONTRACT ADMINIS 412/923-2955	RESEARCH & DEVELOPMENT
CYCLOPS CORP UNIVERSAL SPECIALTY STEEL 650 WASHINGTON ROAD PITTSBURGH PA 15228	ANDREW J GREGUS PROCUREMENT SUPERVISOR 412-221-8000	STAINLESS STEEL HIGH SPEED STEELS HIGH TEPERATURE ALLOYS
CYCLOPS CORPORATION CYTEMP SPEC STEEL DV P O BOX 247 TITUSVILLE PA 16354	ANDREW J GREGUS SUPERVISOR ADMIN SERVICES 412/221-8000	STAINLESS STEEL HIGH SPEED STEEL HIGH TEMPERATURE ALLOYS
FAIRCHILD WESTON SYSTEMS INC WESTON CONT KENNEDY DRIVE ARCHBALD PA 18403	D. J. LEIGHTCAP PURCHASING MANAGER 717-876-1517	NUCLEAR INSTRUMENTATION INDUSTIRAL X RAY GAGES POTENTIOMETERS
FEDERAL LABORATORIES 100 AERO SEAL DRIVE SALTSBURG PA 15681	DOROTHEA ROSENBERGER PURCHASING AGENT 412/639-3511	LAW ENFORCEMENT PRODUCTS
FORD AERO COMM CORP ENGINEERING SVCS DIV 201 BLAIR MILL ROAD HORSHAM PA 19044	F E WELLOCK PURCHASING ANALYST 215/784-5035	ENGINEERING SERVICES
G N B BATTERIES INC INDUSTRIAL BATTERY 2050 CABOT BLVD WEST LANGHORNE PA 19046	N R SMITH CONTRACT ADMINISTRATOR 215-752-0555	SUBMARINE BATTERIES
GENERAL BATTERY CORPORATION P O BOX 1262 READING PA 19603	KENNETH A SUTTON LIAISON OFFICER 215-378-0553	BATTERIES - AUTOMOTIVE
GENERAL DEFENSE CORP FLINCHBAUGH PRODS P O BOX 127 RED LION PA 17356	M EDWARD SHUE PURCHASING AGENT 717-244-4551	M737 MPTS ASSY 105 MM PROJ M774 MPTS ASSY 105 MM PROJ M549 MOTOR BODY BONDING ASSY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GENERAL ELECTRIC CO RM3225-M, VFSC,PO BOX 8555 PHILADELPHIA PA 19101	PETE BORZELLECA CORP. SMALL BUSINESS LIASON OF 215-962-1336	AEROSPACE ELECTRONICS ELECTRICAL EQUIPMENT MANUFACTU
GENERAL ELECTRIC CO ENVIRONMENTAL SVCS 200 N 7TH STREET LEBANON PA 17042	T J PLETCHER V P MANUFACTURING 717/274-7138	AIR POLLUTION CONTROL EQUIPMT
GENERAL ELECTRIC CO RE-ENTRY SYSTEMS OPR 3198 CHESTNUT STREET PHILADELPHIA PA 19101	A H SMITH SMALL BUSINESS LIAISON REPRES 215-823-3388	RE-ENTRY SYSTEMS ARMING AND FUZING SYSTEMS CONTROL SYSTEMS
GENERAL ELECTRIC CO SPACECRAFT OPERATION P O BOX 8555 PHILADELPHIA PA 19101	H T HECKMAN MATERIAL ADMINISTRATION SPEC 215-962-5794	SPACE VEHICLES GROUND STATIONS
GENERAL ELECTRIC COMPANY MOTOR & GENERAT 3001 EAST LAKE ROAD ERIE PA 16531	D W HETRICK MANAGER PURCHASING 814/875-3545	DIRECT CURRENT MOTORS & GENERATORS
GENTEX CORPORATION P O BOX 315 CARBONDALE PA 18407	JAMES R. SIMPSON PURCHASING MANAGER 717-282-3550	PROTECTIVE MILITARY HEADWEAR TEXTILES-ALUMINUM FABRICS POLYCARBONATE SAFETY LENS
GICHNER MOBILE SYSTEMS INC P O BOX B LOCUST STREET DALLASTOWN PA 17313	GLENN R KOCH SMALL/SMALL DISAD BUSINESS REP 717-244-7611	SHELTERS CASES PEDESTALS
GILBERT ASSOCIATES INC BOX 1498 READING PA 19603	J H SCHLOTT CORPORATE PURCHASING AGENT 215-775-2600	ENGINEERING SERVICES CONSULTING SERVICES
GOULD INC SYSTEMS PROTECTION DIVISION 601 E ERIE AVENUE PHILADELPHIA PA 19134	JAMES M BOYER PURCHASING AGENT 215/427-6025	CIRCUIT BREAKERS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GROVE MANUFACTURING COMPANY P O BOX 21 SHADY GROVE PA 17256	ROBERT L. HAMMER LIAISON OFFICER 717-597-8121	MOBILE HYDRAULIC CRANES
GULF & WESTERN INDUSTRIES INC 101 CHESTER ROAD SWARTHMORE PA 19081	JOSEPH M CURCIO CONTRACT ADMINISTRATOR 215-544-7600	ARRESTING GEAR SYSTEMS AMMUNITION MFG SYSTEMS COMMERCIAL AUTOMATED SYSTEMS
H R B SINGER INC SCIENCE PARK STATE COLLEGE PA 16801	E E MAYHEW PURCHASING DIRECTOR 814-238-4311	SIGNAL ANALYSIS & PROCESSING SYSTEMS
HAMILTON TECHNOLOGY INC 101 N QUEEN STREET LANCASTER PA 17604	H SLOAD PURCHASING MGR/SBLO 717-299-2581	MECHANICAL TIMING DEVICES
HAMILTON WATCH COMPANY 941 WHEATLAND AVENUE LANCASTER PA 17604	T RICK MILLER MANAGER SALES SERVICES 717-394-7161	WRIST WATCHES CLOCKS
HARLEY DAVIDSON YORK INC 1425 EDEN RD YORK PA 17402	F A GALASHEFSKI SMALL BUSINESS LIAISON OFFICER 717/848-1177	MK82 SERIES BOMB BODY ASSEMBLIES
HARSCO CORP BOWEN-MCLAUGHLIN-YORK CO P O BOX 1512 YORK PA 17405	BERNADETTE M. BLACKMAR SR. SUBCONTRACT ADMINISTRATOR 717-225-4781	TRACK ARMORED SELF-PROPELLED VEHICLES
HARSCO CORP TAYLOR WHARTON 2900 WILLIAM PENN HWY EASTON PA 18042	CHARLES E VEROTSKY MANAGER CUSTOMER SERVICE 215-258-7271	HIGH PRESSURE GAS CYLINDERS
I C I AMERICAS INC ATLAS AEROSPACE DIV P O BOX 819 VALLEY FORGE PA 19482	JOHN D LALLI SMALL BUSINESS LIAISON OFFICER 215-666-0700	ORDNANCE SECURITY CUSTOM MFG - COMPONENTS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
I S C DEFENSE SYSTEMS INC 3050 HEMPLAND RD LANCASTER PA 17601	ALBERT S MCHENRY DIRECTOR OF MATERIAL 717/299-4792	SENSORS TELEMETRY SYSTEMS COMMUNICATIONS SYSTEMS
I T T CORP ELECTRON TUBE DIVISION 3100 CHARLOTTE AVENUE EASTON PA 18042	S J RUDICH MATERIEL MANAGER 215-252-7331	SPECIAL PURPOSE ELECTRON TUBES
KELSEY-HAYES CO HEINTZ DIVISION FRONT STREET & OLNEY AVENUE PHILADELPHIA PA 19120	ANTHONY F TRUNFIO ASSISTANT PURCHASING AGENT 215-276-5208	STAMPINGS WELDING MACHINING
KENNEMETAL INC ONE LLOYD AVENUE LATROBE PA 15650	WILLIAM CONRAD SM DIS BUS ADMIN 412-539-5475	CORES M-735 25 MM SUBPROJECTILES
KLING PARTNERSHIP 2301 CHESTNUT STREET PHILADELPHIA PA 19103	JOHN RUTKOWSKI PARTNER 215-569-2900	ARCHITECTURE CONSULTING ENGINEERING
LITTON SYSTEMS INC CLIFTON PRECISION DIV MARPLE & BROADWAY CLIFTON HEIGHTS PA 19018	MYRON J CURTIS SMALL BUSINESS LIAISON OFFICER 215-622-1718	ELECTRO-MECHANICAL DEVICES
LITTON SYSTEMS INC ELECTRON DEVICES DIV 1035 WESTMINSTER DRIVE WILLIAMSPORT PA 17701	J L NIEZGODA PROCUREMENT MANAGER 717-326-3561	ELECTRONIC COMPONENTS
LORD CORPORATION AEROSPACE PRODUCTS DIV 1635 WEST 12TH STREET ERIE PA 16512	J L KLEMM BUYER 814-456-8511	HELICOPTER ROTOR BEARINGS SOUNDPROOFING TILES SHOCK VIBRATION PRODUCTS
LUKENS INC LUKENS STEEL DIVISION MODENA ROAD COATESVILLE PA 19320	D P MARKWARD PURCHASING MANAGER 215/383-2236	CARBON ALLOY & SPECIAL STEEL PLATE & SHAPES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
MACK TRUCKS INC 2100 MACK BOULEVARD P O BOX M ALLENTOWN PA 18105	ROBERT A PROHASKA GOVERNMENT SALES TRUCK REP 215-439-2141	COMMERCIAL HEAVY DUTY TRUCKS AND PARTS
MAGNAVOX GOVERNMNT GENERAL ATRONICS CORP 1200 EAST MERMAID LANE PHILADELPHIA PA 19118	ROBERT F CRUMP MANAGER 215-233-4100	COMMUNICATIONS SYSTEMS CONFERENCING SYSTEMS CATHODE RAY TUBES
MCCOY ELECTRONICS COMPANY P O BOX B MT HOLLY SPRING PA 17065	ERWIN C HESS PURCHASING MANAGER 717/486-3411	QUARTZ CRYSTALS OSCILLATORS CRYSTAL FILTERS
MCNEILAB INC MCNEIL PHARMACEUTICAL WELSH ROAD SPRING HOUSE PA 19477	GEORGE ANDERSON MANAGER OF PURCHASING 215-628-5316	PHARMACEUTICALS
MERCK SHARP & DOHME SUMNEYTOWN PIKE WEST POINT PA 19486	MARY J GUENST PURCHASING AGENT 215-661-6011	ETHICAL PHARMACEUTICALS
MINE SAFETY APPLIANCES COMPANY 3880 MEADOWBROOK ROAD MURRYSVILLE PA 15668	A M JONES SENIOR BUYER 412-325-1313	INDUSTRIAL SAFETY PRODUCTS MINING SAFETY PRODUCTS
MORGAN J E KNITTING MILLS INC R D #2 BOX 390 TAMAQUA PA 18252	HARRY LODER PURCHASING AGENT SBLO 717/668-3330	THERMAL UNDERWEAR CRIB AND RECEIVING BLANKETS
P P G INDUSTRIES INC ONE GATEWAY CENTER PITTSBURGH PA 15222	D R CLYMER MANAGER 412-434-2997	CHEMICALS GLASS COATINGS & RESINS FIBER GLASS
PENN STATE UNIV APPLIED RESEARCH LAB P O BOX 30 STATE COLLEGE PA 16801	ANTHONY KIBELBEK JR SMALL BUSINESS LIAISON OFFICER 814-865-2588	RESEARCH & DEVELOPMENT

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
PENNSYLVANIA SHIPBUILDING COMPANY P O BOX 89 CHESTER PA 19016	WALTER F SMITH MANAGER, MATERIALS 215-499-2017	SHIPBUILDING AND REPAIR
PITTSBURGH UNIV OF OFC OF RESEARCH SPONSORED PROJECTS ADMINISTRATION PITTSBURGH PA 15260	JAMES R HERRING JR ASST DIRECTOR OF PURCHASING 412--624-6645	EDUCATION
PRECISION COMPONENTS CORPORATION P O BOX M-101 YORK PA 17405	R B WEIKERT SBS AND SED LIAISON OFFICER 717/848-1126	NUCLEAR COMPONENTS
REXNORD ELECTRONIC PRODUCTS 45 GREAT VALLEY PARKWAY MALVERN PA 19355	J. JOEL GRAMLING SALES & MARKETING MANAGER 215/647-7200	GAS ANALYSIS INSTRUMENTATION BREATHING APPARATUS ANALYTICAL EQUIPMENT
REXROTH CORPORATION 2315 CITY LINE RD BETHLEHEM PA 18018	ROBERT B BROWN MARINE PRODUCT MANAGER 215/694-8300	HYDRAULLIC COMPONENTS AND SYSTEMS
ROCKWELL INTL CORP 600 GRANT STREET PITTSBURGH PA 15219	R C PETERSON DIR PROCUREMENT MGT WESTERN 213-647-5522	AEROSPACE SYSTEMS & STRUCTURES ELECTRONICS ENERGY SYSTEMS
S K F INDUSTRIES INC SPEACIALTY BEARINGS 5400 TULIP STREET PHILADELPHIA PA 19124	W F GRADY CONTRACTOR ADMINISTRATOR 215/533-5800	BEARINGS
S K F INDUSTRIES INC SPECIALTY BEARINGS 5400 TULIP STREET PHILADELPHIA PA	W F GRADY CONTRACT ADMINISTRATOR 215/533-5800	BEARINGS
SUN TECH INC P O BOX 1135 MARCUS HOOK PA 19061	S L CREIGHTON SUPERVISOR MATERIALS MGMT 215/447-1861	R & D IN FOSSIL FUELS ETC

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SYSTEM DEVELOPMENT CORP CUSTOM PRODS GRP RT. 252 & CENTRAL AVENUE P.O. BOX 517 PAOLI PA 19301	T B COREY MANAGER PROCUREMENT PRACTICES 215-648-7483	DATA PROCESSING EQUIPMENT COMPUTER SOFTWARE
SYSTEMS DEVELOPMENT CORPORATION P O BOX 517 PAOLI PA 19301	T B COREY MANAGER PROCUREMENT PRACTICES 215/648-7483	DATA PROCESSING SYSTEMS COMPUTER SOFTWARE SECURE COMMUNICATIONS DEVICES
TELE-DYNAMICS 525 VIRGINIA DR FORT WASHINGTON PA 19034	W H KOEHLER PURCH AGENT 215-643-3900	AVIONICS TELEMETRY ELECTRONIC SWITCHING ASSEMBLIE
TELEDYNE FIRTH STERLING 470 STREETS RUN ROAD PITTSBURGH PA 15236	DONALD BERNENS VICE PRESIDENT ADMINISTRATION 615/793-4200	TUNGSTEN CARBIDE PRODUCTS HEAVY METALS ARMOR PENETRATORS
TELEFLEX INC AEROSPACE NUCLEAR DIVISION P O BOX 218 NORTH WALES PA 19454	J J MUCCHETTI SR BUYER 215-699-4861	AEROSPACE/NUCLEAR CONTROLS
UNION FLONETICS P O BOX 459 ROUTE 30 WEST CLINTON PA 15026	JACK F KARLICK MATERIALS MANAGER 412/899-2291	VALVES ROTARY JOINTS MACHINE PRODUCTS
UNITED AMMUNITION CONTAINER INC 2113 E RUSH STREET PHILADELPHIA PA 19134	JEFFREY E PERELMAN VICE PRESIDENT 215/739-5718	AMMUNITION CONTAINERS
UNITED STATES STEEL CORPORATION 600 GRANT STREET PITTSBURGH PA 15230	D W BRAITHWAITE DIR CORPORATE EMPLOYMENT-EEO 412-433-6745	STEEL CHEMICAL COAL MINING
UNITED TECHNOLOGIES CORP BACHARACH 625 ALPHA DRIVE PITTSBURGH PA 15238	PATRICK C SIMS PURCHASING AGENT 412/963-2207	GAS DETECTION INSTRUMENTS TESTING & MEASUREMENT INSTRUMENTS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
UNITED TECHNOLOGIES CORP ELLIOTT COMPANY NORTH FOURTH STREET JEANNETTE PA 15644	RICHARD V CROSBY BUYER 412-527-8535	COMPRESSORS TURBINES
WESTINGHOUSE ELECTRIC CORP ADV ENERGY P O BOX 10864, RT. 51 PITTSBURGH PA 15236	A L GRANT MANAGER OF PURCHASES 412/675-5196	RESEARCH AND DEVELOPMENT OF ADVANCED ENERGY CONCEPTS
WESTINGHOUSE ELECTRIC CORP BETTIS LAB P O BOX 79 PITTSBURGH PA 15122	S J RODGERS MANAGER PURCHASING 412/462-5000	NAVAL REACTORS RESEARCH AND DEVELOPMENT
WESTINGHOUSE ELECTRIC CORP ELECTRO MECH CHESWICK AVENUE CHESWICK PA 15024	D W FITZGERALD MANAGER MATERIAL SERVICES 412-963-5140	PUMPS
WESTINGHOUSE ELECTRIC CORP MACH TECH DIV P O BOX 10864 PITTSBURGH PA 15236	A L GRANT PURCHASING MANAGER 412/675-5196	TECHNOLOGY AND ENGINEERING SUPPORT
WESTINGHOUSE ELECTRIC CORP PLANT APP P O BOX 425 MONROEVILLE PA 15146	L E TREMPER MGR PROCURMENT OPERATIONS 412/829-8704	NAVAL NUCLEAR SYSTEMS
WESTINGHOUSE ELECTRIC CORP R & D CENTER 1310 BEULAH ROAD PITTSBURGH PA 15235	JANE E MARZULLO BUYER 412-256-7467	RESEARCH AND DEVELOPMENT
WOOLRICH WOOLEN MILLS INC MILL STREET WOOLRICH PA 17779	RODNEY N BAILEY MANAGER INDUSTRIAL RELATIONS 717-769-6464	OUTERWEAR APPAREL WOOLEN BLANKETS WOOLEN FABRICS
S K F LAB COMPANY P O BOX 3930 CAROLINA PR 00630	G. TEICHER PURCHASING MANAGER 215-751-7870	TAGAMET

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
E G & G INC SEALOL DIVISION 15 PIONEER AVENUE WARWICK RI 02888	ROBERT S KENT PURCHASING MANAGER 401-781-4700	MECHANICAL SEALS BELLOWS DEVICES CHECK VALVES
RAYTHEON COMPANY SUBMARINE SIGNAL DIV 1847 WEST MAIN ROAD PORTSMOUTH RI 02871	D G LONERGAN SMALL BUSINESS LIAISON OFFICER 401/847-8000	SONAR SYSTEMS TRANSDUCER SOFTWARE SYSTEMS
UNIVERSITY OF RHODE ISLAND KINGSTON VILLAGE KINGSTON RI 02881	KENNETH MCCONVILLE DIR RESEARCH & GRANT PROCUREMT 401-792-6163	OCEANOGRAPHIC RESEARCH
WORCESTER TEXTILE COMPANY GREYSTONE AVENUE CENTREDALE RI 02911	MARCUS THOMPSON JR VICE PRESIDENT 401-231-4500	MANUFACTURE OF FABRIC AND CREWEL YARN
A R C O METALS COMPANY SILAG OPERATIONS ROUTE 6 BOX A GREER SC 29651	R L DAUGHERTY MANAGER CONTRACTS OFFICE 803/877-0123	FABRICATION OF CERAMIC PRODUCT FABRICATION OF METAL MATRIX COMPOSITES
BALLENGER CORPORATION P O BOX 127 GREENVILLE SC 29602	J W TREXLER M B E LIAISON OFFICER 803-244-5112	GENERAL CONTRACTOR - DAMS AND POWER PLANTS
F N MANUFACTURING INC NORTHEAST INDUSTRIAL PARK COLUMBIA SC 29206	MARY R. PERKINS SBLO 803/736-0522	WEAPONS MANUFACTURE
GLOBAL ASSOCIATES P O BOX 5326 N CHARLESTON SC 29406	J M HEIDER SUPERVISOR 803/743-4449	SERVICE
NORTON CO SAFETY PRODUCTS DIVISION P O BOX 70729 CHARLESTON SC 29405	EDWARD A WENZ HPG GROUP CONTROLLER 803-554-0660	HAND PROTECTION

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
RIEGEL TEXTILE CORPORATION E. MAIN ST WARE SHOALS SC 29692	R O HARTMAN PURCHASING AGENT 803-456-4200	TEXTILES CONTRACT FINISHING
SOUTHERN PACKAGING & STORAGE COMPANY INC P O BOX 869 MULLINS SC 29574	GENAIRE L DOVE LOGISTICS MANAGER 803-464-7851	MEAL READY TO EAT ASSEMBLY PLANT THERMOSTABILIZED FOOD PACKAGNG
TYGER CONSTRUCTION COMPANY 120 HEYWOOD AVE SPARTENBURG SC 29304	CHARLES CHAVEZ PROJECT BUSINESS MANAGER 912/882-6610	GENERAL CONTRACTORS
AEROJET ORDNANCE CO HEAVY METALS DIV P O BOX 399 JONESBORO TN 37659	JANE GILLIAM SMALL BUSINESS SPECIALIST 615-753-4688	MANUFACTURER MEDIUM AND LARGE CALIBER CORD PENETRATORS
AVCO CORPORATION AEROSTRUCTURES DIVISION P O BOX 210 NASHVILLE TN 37202	J OTEY WALKER III ADMINISTRATIVE MANAGER 615-361-2108	AIRCRAFT COMPONENTS
CALSPAN FIELD SERVICES INC AEDC DIV ARNOLD AF STN TN 37389	DANNY G HOLDER MGR CONTRACT ADMINISTRATION 615-455-2611	FACILITY OPERATING CONTRACTOR
COMBUSTION ENGINEERING COMPANY INC 911 WEST MAIN STREET CHATTANOOGA TN 37402	J CLYDE EDWARDS SENIOR BUYER 615-752-2529	PRESSURE VESSELS
HOLSTON DEFENSE CORPORATION WEST STONE DRIVE KINGSPORT TN 37660	G P GAGE PURCHASING AGENT 615-247-9111	HIGH EXPLOSIVES
I C I AMERICAS INC VOLUNTEER ARMY AMMO P O BOX 6008 CHATTANOOGA TN 37401	C D FRANKS SM BUS & LABOR SURPLUS LIAISON 615-892-0115	TNT INACTIVE

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
KILGORE CORPORATION HIGHWAY 138 TOONE TN 38381	PAUL DOWD MATERIALS DIRECTOR 901-658-5231	TOY PAPER CAPS COMMERCIAL PYRO MILITARY PYRO
MAPCO PETROLEUM INC P O BOX 171816 MEMPHIS TN 38117	KENNETH R ANGLIN PURCHASING AGENT 901-774-3100	CRUDE OIL PRODUCTS
MARTIN MARIETTA ALUMINUM SALES INC MILAN ARSENAL MILAN TN 38358	CARL J BRYANT PURCHASING AGENT 901-686-6070	AMMUNITION
NORTHERN TELECOM INC 259 CUMBERLAND BEND NASHVILLE TN 37228	KIM E BAKKUM MINORITY & SMALL BUS PROGRAM 615/251-4487	TELECOM EQUIPMENT
PAN AM WORLD SVCS INC MISSION SUPPORT ARNOLD AFS TN 37389	ROBERT A. GORDON SUPERVISOR, PURCHASING 615-455-2611	SUPPORT OPERATION OF RESEARCH AND DEVELOPMENT FACILITIES
PATTON-TULLY TRANSPORTATION COMPANY P O BOX 28 MEMPHIS TN 38101	DENNY BURNS GENERAL SUPERINTENDENT 901-525-3159	MARINE CONSTRUCTION
PHILLIPS & JORDAN INC P O BOX 712 KNOXVILLE TN 37901	BERNIECE LLOYD SUBCONTRACT ADMINISTRATOR 615-688-8342	LAND EXCAVATION
RAYTHEON COMPANY VANCE TANK ROAD BRISTOL TN	J ROBINETTE SBLO 615/764-1172	MISSILES ELECTRIC ASSEMBLIES MISSILE COMPONENT
TELEDYNE LEWISBURG P O BOX 326 LEWISBURG TN 37091	D ED DAUGHRITY DIR OF INDUSTRIAL RELATIONS 615-359-4531	ELECTRONICS COMMUNICATION EQUIPMENT

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
TELEDYNE W F INDUSTRIES P O BOX C DYER TN 38330	W T GASELL SMALL BUSINESS COORDINATOR 901/692-2222	SMALL GAS ENGINES
A S E TEXAS INC P O BOX 1067 CROCKETT TX 75835	R W GATES MANAGER PURCHASING 713-544-5671	NOISE SUPPRESSION UNITS
AMERICAN AIRLINES TRAINING CORP P O BOX 619615 DFW AIRPORT TX 75261	PAULA BURTON SMALL BUSINESS LIAISON OFFICER 214-355-5323	FLIGHT SIMULATORS TRAINING DEVICES TRAIN DEV FIELD SVC SUPPORT
CHROMALLOY AMERICAN CORP TURBINE SUPPORT 4430 DIRECTOR DRIVE SAN ANTONIO TX 78220	JAMES R MCCORREY PURCHASING AGENT 512-333-6010	SPECIAL COATING PROCESS AIRCRAFT COMPONENT REPAIR
CREAMLAND DAIRIES INC PRICES CREAMERIES 600 NORTH PIEDRAS EL PASO TX 79903	R J PICTOR GENERAL SALES MANAGER 915/565-2711	DAIRY PRODUCTS
DAY & ZIMMERMANN INC LONE STAR DIVISION TEXARKANA TX 75501	HERMAN BROWN SUPV, PLANT SUPPORT PURCHASES 214-838-1132	LOAD, ASSEMBLE AND PACK AMMUNITION
DYNALECTRON CORP AEROSPACE OPERATIONS 6801 CALMONT FORT WORTH TX 76116	JOHNNY F HARLIN MANAGER, MATERIAL CONTROL 817-732-4481	AIRCRAFT TEST CELLS ENGINES
E-SYSTEMS INC GARLAND DIVISION 1200 JUPITER ROAD GARLAND TX 75042	H L SAUCIER DIVISION SBLO 214-272-0515	R&D/PRODUCTION HIGH TECHNOLOGY ELECTRONIC SYSTEMS AUTOMATED NAVIGATIONAL SYSTEMS
E-SYSTEMS INC GREENVILLE & DONALDSON P O BOX 1056 GREENVILLE TX 75401	J C KIRBY MANAGER, MATERIEL ADMIN 214-454-5316	AIRCRAFT MAINTENANCE AND MODIFICATION COMMUNICATIONS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ELECTROSPACE SYSTEMS INC 1601 N PLANO ROAD RICHARDSON TX 75080	G C DUMKE MANAGER OF PURCHASING 214-783-2042	TELEPHONE & TELEGRAPHIC APPARATUS AIRCRAFT PARTS
FALCON FOOD AND MANAGEMENT 1011 NW LOOP 410 LACKLAND AFB TX 78236	PETE REYNA ACCOUNTING MANAGER 512-674-2892	FULL FOOD SERVICE
GENERAL DYNAMICS CORP FORT WORTH DIV P O BOX 748 FORT WORTH TX 76101	T M ALLEN SMALL BUSINESS OFFICER 817-777-5913	F16 MULTIROLE FIGHTER AIRCRAFT
HERCULES INC AEROSPACE DIVISION P O BOX 548 MCGREGOR TX 76657	JAMES E DAMON SENIOR BUYER 817-840-2811	ROCKET MOTORS CHEMICALS
HUTSON AEROSPACE INC 3500 SOUTH COOPER STREET ARLINGTON TX 76015	PAUL M STEINBERG CONTROLLER 817-467-4927	MANUFACTURE OF PRECISION AEROSPACE MACHINED PARTS
HYDROSCIENCE INC 2659 NOVA DRIVE DALLAS TX 75229	PAUL NUGENT SBLO 214-247-9052	TOWED ARRAY EQUIPMENT
INTERCONTINENTAL MFG CO INC 1200 N GLENBROOK GARLAND TX 75040	JACK W LITTLE SBLO 214-276-5131	BOMB BODIES
JET RESEARCH CENTER INC P O BOX 246 ARLINGTON TX 76017	GAYLE MORITZ PURCHASING SUPERVISOR 817-572-2321	PYROTECHNICAL DEVICES
KENTRON INTERNATIONAL INC 2345 WEST MOCKINGBIRD LANE DALLAS TX 75235	P. M. GILL SMALL BUSINESS ADMINISTRATOR 214/353-6704	SYSTEMS IMPLEMENTATION (EF&I) OPERATIONS & MAINTENANCE SVC ENGINEERING & TECHNICAL SVC

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
L T V AEROSPACE AND DEFENSE 9314 W. JEFFERSON, PO BOX 225907 DALLAS TX 75266	JOHN J RYAN VICE PRESIDENT MATERIAL 214-266-2345	AIRCRAFT MISSILES SYSTEMS
LORAM CONSTRUCTION INC 2080 N HWY 360 SUITE 300 GRAND PRAIRIE TX 75050	D A KUEHN PROJECT MANAGER 505/885-0655	CONSTRUCTION
MARATHON BATTERY COMPANY 8301 IMPERIAL DRIVE WACO TX 76710	WILLIAM A SPINK CONTRACT ADMINISTRATOR 817-776-0650	VENTED AND SEALED NICKEL- CADMIUM BATTERIES BATTERY CHARGER-ANALYZERS
MARMON MOTOR CO SPACE CORP DIVISION P O BOX 402009 GARLAND TX 75040	J K GRACY MANAGER PURCHASING 214-494-2441	JET ENGINE TEST STANDS & SPARE PARTS
MCCARTY CORPORATION THE P O BOX 1239 CEDAR PARK TX 78613	STEVEN C COX VICE PRESIDENT 512/258-6611	GENERAL CONSTRUCTION MECHANICAL CONSTRUCTION
MCKEE ROBERT E INC P O BOX 35848 DALLAS TX 75235	J F HILL SPECIAL PROJECTS ENGINEER 214-357-4381	CONSTRUCTION
MENASCO INC TEXAS DIVISION P O BOX 7656 EULESS TX 76039	JAMES F LANDTROOP SMALL BUSINESS LIAISON OFFICER 817-267-3551	AIRCRAFT LANDING GEARS
MURDOCK MACHINE & ENGINEERING CO OF TEX P O BOX 2278 5100 AIRPORT FRWY WEST IRVING TX 75061	MELVIN D JONES DIRECTOR OF MATERIEL 214-255-0511	AIRCRAFT COMPONENTS
NORTHROP SERVICES INC 16915 EL CAMINO REAL SUITE A HOUSTON TX 77058	C L PRYOR SMALL BUSINESS COORDINATOR 713-488-2500	SUPPORT SERVICES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
OPTIC-ELECTRONIC CORPORATION 11477 PAGEMILL ROAD DALLAS TX 75243	DENNIS LEE PURCHASING AGENT 214-349-0190	OPTICAL SYSTEMS
PAGE ARJET CORPORATION P O DRAWER Z SAN ANTONIO TX 78211	WALT STEVENSON CHIEF PURCHASING 512-924-6427	AIR FORCE GROUND SUPPORT EQUIPMENT
PRICES CREAMERIES 600 NORTH PIEDRAS EL PASO TX 79903	R J PICTOR GENERAL SALES MANAGER 915/565-2711	DAIRY PRODUCTS
PYRAMID MANUFACTURING COMPANY 7503 CHIPPEWA HOUSTON TX 77086	ARTHUR P MINIER JR DIRECTOR OF PURCHASING 713/445-8000	CONSTRUCTION EQUIPMENT SUBCONTRACTING
RAYMOND-BROWN & ROOT-MOWLEM JV 11111 RICHMOND AVENUE SUITE 300 HOUSTON TX 77082	JOHN PAUL ERDELJAC ASSISTANT PROCUREMENT MANAGER 713-780-6460	CONSTRUCTION AND CONSTRUCTION SUPPORT FOR DIEGO GARCIA PROJECT
REDIFFUSION SIMULATION INC 2200 ARLINGTON DOWNS RD ARLINGTON TX 76011	MIKE FREAR SENIOR BUYER 817/460-1722	FLIGHT SIMULATORS ONLY
RIGHT AWAY FOODS CORP FREEZE DRY OPER P O BOX 184 EDINBURG TX 78539	CYNTHIA L DIAZ MATERIAL CONTROL MANAGER 512-383-3877	FREEZE DRIED MEATS FREEZE DRIED VEGETABLES
RIGHT AWAY FOODS CORP M R E DIVISION 200 NORTH 1ST STREET MCALLEN TX 78501	BONNIE H. BIGNER SBLO 512-687-9401	MRE PROGRAM
RIVIANA FOODS INC P O BOX 2636 HOUSTON TX 77001	ROGER E. SANDE DIRECTOR, INDUSTRIAL SALES 713-529-3251	MILLED RICE PRODUCTS PET PRODUCTS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ROCKWELL INTL CORP P O BOX 10462 DALLAS TX 75207	ED HARDIN SMALL BUSINESS LIAISON OFFICER 214-996-6365	MICROWAVE EQUIPMENT
ROCKWELL INTL CORP COLLINS COMM SYSTEMS 3200 E RENNER ROAD RICHARDSON TX 75081	D L ROBINSON MANAGER MATERIAL OPERATIONS 214/996-0765	ELECTRONICS
SHELL OIL COMPANY P O BOX 2463 HOUSTON TX 77001	W V JACKS MANAGER MINORITY VENDOR COORDINATION 713-241-3276	JP5 JET FUEL
SOUTHWEST FOUNDATION FOR BIOMEDICAL RSCH 7620 N W LOOP 410 SAN ANTONIO TX 78284	JOHN T SPECK JR CONTROLLER 512/674-1410	MEDICAL RESEARCH
SOUTHWEST RESEARCH INSTITUTE 6220 CULEBRA RD P O BOX 28510 SAN ANTONIO TX 78284	HENRY F GARCIA DIRECTOR OF MATERIALS MGMT 512-684-5111	RESEARCH & DEVELOPMENT
STARSTONE CONSTRUCTION COMPANY 11767 KATY FREEWAY SUITE 1100 HOUSTON TX 77079	SUSAN D T HAASS ADMINISTRATIVE ASSISTANT 713/556-0695	GENERAL CONSTRUCTION
STEWART & STEVENSON SERVICES 1719 PRESTON STREET HOUSTON TX 77001	JAMES HARTMAN DIRECTOR OF PURCHASING 713-923-2161	TOW TRACTORS ENGINES
TELEDYNE GEOTECH 4301 SHILOH ROAD GARLAND TX 75041	GENE SIMMONS PURCHASING AGENT 214-271-2561	GEOPHYSICAL RESEARCH OIL & GAS AUTOMATED CONTROL & MONITORING SYSTEMS
TEXAS INSTRUMENTS INC EQUIPMENT GROUP 8505 FOREST LANE DALLAS TX 75266	DOLORES L CONNOR SMALL BUSINESS LIAISON OFFICER 214-340-2617	ELECTRO OPTICS DEVICES MISSILES AND ORDNANCE RADARS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
TEXSTAR CORP TEXSTAR PLASTIC DIVISION P O BOX 1530 GRAND PRAIRIE TX 75050	J MINNERLY VICE PRESIDENT INDUSTRIAL REL 214-647-1366	CUSTOM INJECTION AND BLOW MOLDING PLASTICS VACUUM FORMED PLASTIC SHEETS
TEXTRON INC BELL HELICOPTER TEXTRON DIV P O BOX 31100 AMARILLO TX 79120	CECIL B BURKE S B A LIAISON OFFICER 806-355-1551	REPAIR AND MOD WORK ON HELICOPTERS
TEXTRON INC BELL HELICOPTER TEXTRON DIV P O BOX 482 FORT WORTH TX 76101	ROBERT E MILES SMALL&MINORITY BUSINESS 817-280-8515	HELICOPTERS SPARES SERVICES
THIOKOL CORPORATION LONGHORN DIVISION P O BOX 1149 MARSHALL TX 75670	M D SURRATT SMALL BUSINESS ADMINISTRATOR 214-679-2523	M206 FLARES SIMULATORS
TRACOR INC APPLIED SCIENCES 6500 TRACOR LANE AUSTIN TX 78721	TOMMY MARTIN DIRECTOR OF PROCUREMENT 512/929-2057	RESEARCH, DEVELOPMENT, AND ENGINEERING SERVICES ACQUISITION MANAGEMENT STUDIES
TRACOR INC TRACOR AEROSPACE 6500 TRACOR LANE AUSTIN TX 78721	H B ROBERSON SMALL BUSINESS LIAISON OFFICER 512-929-2155	COUNTERMEASURE SYSTEMS TELECOMMUNICATIONS SYSTEMS AIRBORNE NAGIVATION SYSTEMS
UNCLE BENS INC INTERNATIONAL DIVISION P O BOX 1752 HOUSTON TX 77001	R D MARTIN TAX/RISK MANAGER 713-497-1970	PARBOILED RICE FOOD PRODUCTS
VARO INC ELECTRON DEVICES DIVISION 2203 WALNUT P O BOX 401146 GARLAND TX 75040	DREW J JERINA MATERIAL SERVICES MANAGER 214-272-3561	IMAGE INTENSIFIER TUBES IMAGE CONVERTER TUBES
VARO INC INTEGRATED SYSTEMS DIVISION 2201 WALNUT STREET GARLAND TX 75040	LEE DEWEY SMALL BUSINESS LIAISON OFFICER 214-272-6511	NIGHT VISION EQUIPMENT LAUNCHERS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
VARO INC POWER SYSTEMS DIVISION 555 NORTH 5TH STREET P O BOX 401267 GARLAND TX 75040	R G CALVERT PURCHASING MANAGER 214-276-6141	INVERTERS & FREQUENCY CHANGERS HIGH VOLTAGE POWER SUPPLIES GRATED ZOOM UNINTERRUPTIBLE PW
WESTINGHOUSE ELECTRIC CO HEAVY IND MOTOR P O BOX 277 ROUND ROCK TX 78680	T A SHANNON PURCHASING MANAGER 512/255-4141	AC & DC MOTORS
WILLIAMS BROTHERS CONSTRUCTION CO INC P O BOX 66428 HOUSTON TX 77266	JAMES D PITCOCK JR PRESIDENT 713/522-9891	HEAVY CONSTRUCTION
WILMAC CONSTRUCTORS INC 3605 DATY FREEWAY P O BOX 3647 HOUSTON TX 77001	MELVIN E. HOPPER PRESIDENT 713-869-8501	GENERAL CONSTRUCTION
E-SYSTEMS INC MONTEK DIVISION 2268 SOUTH 3270 WEST SALT LAKE CITY UT 84119	D. C. GEDDES SBLO 801-973-7210	NAVIGATIONAL AIDS AIRCRAFT FLIGHT CONTROLS NUCLEAR SHOCK SUPPRESSOR
EDO CORPORATION FIBER SCIENCE DIVISION 506 BILLY MITCHELL ROAD SALT LAKE CITY UT 84116	VAL MORRIS PURCHASING MANAGER 801-539-0747	COMPOSITE TECHNOLOGY FILAMENT WINDING INJECTION MOLDING
EDO CORPORATION WESTERN 2645 SOUTH 300 WEST SALT LAKE CITY UT 84115	BOB BRINTON SMALL BUSINESS ADMINISTRATOR 801-486-7481	OCEANOGRAPHIC INSTRUMENTATION CLOSED CIRCUIT T V CAMERAS PIEZOELECTRIC CERAMICS
HERCULES INC AEROSPACE DIVISION P O BOX 98 MAGNA UT 84044	M MAGATELLI SM BUSINESS ADMINISTRATOR 801-250-5911	SOLID PROPELLANT MISSILES
THIOKOL CORPORATION UTAH DIVISION 3350 AIRPORT ROAD OGDEN UT 84403	C E JONES MANAGER, MATERIEL 801-626-1307	ORDNANCE(PARACHUTE AND ROCKET FLARES)

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
THIOKOL CORPORATION WASATCH DIVISION P O BOX 524 BRIGHAM CITY UT 84302	B E OLSON SUPERVISOR, MAJOR SUBCONTRACTS 801-626-1324	MEDIUM TO LARGE SOLID PROPEL- LANT ROCKET MOTORS AND MISSILE PROPULSION SYSTEMS
VARIAN ASSOCIATES EIMAC DIVISION 1678 SOUTH PIONEER ROAD SALT LAKE CITY UT 84104	E A GALL PURCHASING MANAGER 801-972-5000	ELECTRONIC GRID TUBES X-RAY TUBES
ADVANCED TECHNOLOGY INC 7923 JONES BRANCH DRIVE MCCLEAN VA 22102	M. FAIRCHILD SMALL BUSINESS OFFICER 703/442-4720	PROFESSIONAL SERVICES
AMERICAN MANAGEMENT SYSTEMS INC 1777 NORTH KENT STREET ARLINGTON VA 22209	JANENE BRANDERBURG CONTRACTS MANAGER 703/841-6847	MANAGEMENT ANALYSIS PROGRAM & POLICY ANALYSIS INFORMATION SYSTEMS ANALYSIS
ANALYTIC SERVICES INC 400 ARMY NAVY DRIVE ARLINGTON VA 22202	J. MURTAUGH SBLO 703-797-0700	RESEARCH & DEVELOPMENT
ATLANTIC RESEARCH CORPORATION 5390 CHEROKEE AVENUE ALEXANDRIA VA 22314	B C WEBLEY PROCUREMENT MANAGER 703-642-4200	SOLID PROPNT PROP & GAS GENS TELECOMM & TELEPRODUCTS R&D SVCS CHEMISTRY, PHYSICS
B D M INTERNATIONAL INC 7915 JONES BRANCH DRIVE MCLEAN VA 22102	BAILEY G WALSH VICE PRES, CONTRACTS ADMIN 703-821-4205	PROFESSIONAL SERVICES
BRUNSWICK CORPORATION DEFENSE DIVISION 150 JOHNSTON ROAD MARION VA 24354	M M CAMPBELL MATERIALS MANAGER 703-783-3121	RADOMES PORTABLE SHELTERS
BURLINGTON INDUSTRIES INC MENSWEAR DIV P O BOX 788 CLARKSVILLE VA 23927	RAY MYRICK SMALL BUSINESS ADMINISTRATOR 919/379-2919	TEXTILES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
CENTEX CONSTRUCTION COMPANY INC P O BOX 427 MERRIFIELD VA 22116	DAVID E LEE VICE PRESIDENT 703-698-6886	GENERAL CONTRACTOR
COMPUTER SCIENCES CORP SYSTEMS DIVISION 6565 ARLINGTON BOULEVARD FALLS CHURCH VA 22046	ROY G ELLIS PURCHASING MANAGER 703-237-2000	TECHNICAL SUPPORT SYSTEMS DESIGN SOFTWARE IMPLEMENTATION
CONTINENTAL PAGE ENGINEERS INC 801 FOLLIN LANE VIENNA VA 22180	H M WILSON DIRECTOR OF MATERIEL 703-938-4000	ENGINEER FURNISH AND INSTALL TELECOMMUNICATIONS SYSTEMS
CRADDOCK-TERRY SHOE CORPORATION 3100 ALBERT LANKFORD DRIVE LYNCHBURG VA 24506	ARTHUR W CASE PURCHASING AGENT 804-845-3411	FOOTWEAR MANUFACTURING
DYNALECTRON CORP SYSTEM SERVICES DIV 6862 ELM STREET SUITE 500 MCLEAN VA 22101	WANDA L BORN ADMINISTRATION MANAGER 703/556-4455	TECHNICAL SERVICES
DYNALECTRON CORPORATION 6862 ELM STREET MCLEAN VA 22101	WANDA BORN SBLO 703/556-4455	TECHNICAL SERVICES
E-SYSTEMS INC MELPAR DIVISION 7700 ARLINGTON BOULEVARD FALLS CHURCH VA 22046	LESLIE A HICKMAN MATERIEL BUSINESS ADMIN 703-849-1524	ELECTRONIC SYSTEMS RESEARCH AND DEVELOPMENT
ELECTRONIC DATA SYSTEMS FEDERAL CORP 1600 NORTH BEAUREGARD ST ALEXANDRIA VA 22311	LINDA MCLAUGHLIN CONTRACT ADMINISTRATOR 703/820-0200	ADP HARDWARE & SOFTWARE SUPP LIGHT MANUFACTURING FACILITIES MANAGEMENT
GENERAL ELECTRIC CO INFORMATION SYSTEMS 1755 JEFFERSON DAVIS HIGHWAY, SUITE 200 ARLINGTON VA 22202	ALBERT A GAYUSKI SUBCONTRACTS AND PURCHASING 703-979-6000	CONSUMER PRODUCTS AND SERVICES INDUSTRIAL PRODUCTS&COMPONENTS POWER SYSTEMS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GENERAL INDICATOR CORP VEGA PRECISION 800 FOLLIN LANE VIENNA VA 22180	DENIS W. ANDERSON MANAGER - PROCUREMENT 703-938-6300	TARGET & RADAR CONTROL TARGET GROUP SETS TRANSPONDERS
GENERAL RESEARCH CORPORATION 7655 OLD SPRINGHOUSE ROAD MCLEAN VA 22102	D E GUNTHER CONTRACTS ADMINISTRATOR 703-893-5900	OPERATIONS RESEARCH STUDIES & ANALYSIS
H B H COMPANY P O BOX 1268 1555 WILSON BLVD ARLINGTON VA 22210	F M ELLIOTT MATERIAL ADMINISTRATION MGR 703-247-2363	SAUDI NAVAL EXPANSION PROGRAM OPERATIONS AND MAINTENANCE
HALIFAX ENGINEERING INC 5390 CHEROKEE AVENUE ALEXANDRIA VA 22312	E H BARNES III MANAGER COMPUTER ENGINEERING 703-750-2202	ENGINEERING SERVICE
HENNINGSON DURHAM & RICHARDSON INC 103 ORONOCO STREET ALEXANDRIA VA 22314	STEVEN SURPRENANT MANAGER PROJECT DEVELOPMENT 703-683-3400	ARCHITECTURE & ENGINEERING SERVICES
HERCULES INC RADFORD ARMY AMMO PLANT RADFORD VA 24141	JOHN F DOWNIE SMALL&SMALL DISADV LIAISON OFC 703-639-8392	PROPELLANTS EXPLOSIVES
HUDSON INSTITUTE CENTER FOR NAVAL ANALYS 2000 N BEAUREGARD STREET ALEXANDRIA VA 22311	MARY ANN PIANKA PURCHASING AGENT 703/998-3590	STUDIES & ANALYSES FLEET SUPPORT
HYDROTRONICS INC 7926 JONES BRANCH DRIVE, SUITE 500 MCLEAN VA 22102	CLAUDE A VARELA MANAGER OF ADMINISTRATION 703-790-5270	ENGINEERING SERVICES
I T T CORP ELECTRO-OPTICAL PRODUCTS DIV P O BOX 7065 ROANOKE VA 24019	A E MORRIS DIRECTOR OF PURCHASING 703-563-0371	NIGHT VISION TUBES FIBER OPTICS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
INTERNATIONAL BUSINESS MACHINES CORP 9500 GODWIN DRIVE MANASSAS VA 22110	P M LAMBERT SB SDBC ADMINISTRATOR 703-367-2839	MILITARY ELECTRONIC SYSTEMS
MANTECH INC 2121 EISENHOWER AVENUE ALEXANDRIA VA 22314	S REGAL SUPERVISOR PURCHASING & INV 703/838-5872	PROFESSIONAL SERVICES
MECHANICAL CONSTRUCTORS INC P O BOX 2786 SPRINGFIELD VA 22153	PEGGY BUCHNER SECRETARY 217/892-8130	CONTRACTOR
NEWPORT NEWS SHIPBUILDING & DRY DOCK CO 4101 WASHINGTON AVENUE NEWPORT NEWS VA 23605	MYRTLE BROWN SMALL & MINORITY BUSINESS ADM 804-380-2961	NAVAL & MERCHANT SHIPS CONSTRUCTION & REPAIR
NORFOLK DREDGING COMPANY P O BOX 539 NORFOLK VA 23501	OSCAR F SMITH SECRETARY 804/547-9391	DREDGING
NORFOLK SHIPBUILDING & DRY DOCK CORP P O BOX 2100 NORFOLK VA 23501	D H KNIGHT SUPERVISOR OF PURCHASING 804-545-3551	SHIP REPAIR CONVERSION NEW CONSTRUCTION
NORTHROP WORLDWIDE ACFT SVCS INC FT EUST P O BOX U FT EUSTIS VA 23604	W H CARDEN DIRECTOR ADMINISTRATION 804/878-4666	INDUSTRIAL OPERATION SERVICES
P R C DATA SERVICES COMPANY 1500 PLANNING RESEARCH DRIVE MCLEAN VA 22102	L. LITT SBLO 703-893-1440	COMPUTER FACILITY MANAGEMENT DATA PROCESSING SERVICES
P R C SYSTEMS SERVICES CO SYS ENG & ANAL 1500 PLANNING RESEARCH DRIVE MCLEAN VA 22102	RONNIE LEA WELCH SENIOR CONTRACTS ADMINISTRATOR 703/556-2034	ENGINEERING ANALYSIS SUPPORT SERVICES COST ANALYSIS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
PLANNING RESEARCH CORP GOVT INFORMATION 1500 PLANNING RESEARCH DRIVE MCLEAN VA 22102	PHYLLIS A WEAVER SUBCONTRACTS ADMINISTRATOR 703-556-1383	COMPUTER FACILITY MANAGEMENT PROFESSIONAL SERVICES COMPUTER SOFTWARE
PRESEARCH INCORPORATED 2361 S JEFFERSON DAVIS HIGHWAY ARLINGTON VA 22202	CHRISTINE K FASCHINI DIRECTOR OF CONTRACTS 703/553-2860	ENGINEERING ANALYSIS COMPUTER SYSTEMS
ROCHESTER CORPORATION THE P O BOX 312 CULPEPER VA 22701	P J LIPPIELLO MANAGER PURCHASING & TRAFFIC 703/825-2111	ELECTRO MECHANICAL CABLE WIRE ROPE
SPERRY CORP MARINE SYSTEMS DIVISION ROUTE 29 NORTH CHARLOTTESVILLE VA 22906	ROBERT M HAMMER MANAGER, SUBCONTRACTS 804-973-0367	SHIPS NAVAGATIONAL EQUIPMENT PERISCOPES SHIPS STABILIZATION EQUIPMENT
SPERRY CORP SPERRY SYSTEMS MANAGEMENT 12010 SUNRISE VALLEY RESTON VA 22091	C MISCIO PURCHASING SUPERVISOR 703-620-7422	SIMULATORS
T R W INC DEFENSE & SPACE SYSTEMS GROUP 7600 COLSHIRE DRIVE MCLEAN VA 22102	R W RANDOLPH MANAGER SUBCONTRACTS 703-734-6350	SYSTEMS ENGINEERING SYSTEMS APPLICATIONS
UNIVERSITY OF VIRGINIA ENVIRONMENTAL SCI CLARK HALL ROOM 101 CHARLOTTESVILLE VA 22903	STEPHEN MAUPIN ASSISTANT DIRECTOR 804/924-4212	RESEARCH AND DEVELOPMENT
V S E CORPORATION 2550 HUNTINGTON AVENUE ALEXANDRIA VA 22303	A G HAYES CONTRACT ADMINISTRATOR 703-960-4600	ENGINEERING, LOGISTICS, AND DATA INFORMATION TECHNICAL SUPPORT SERVICES
WEYHER LIVSEY CONSTRUCTORS INC P O BOX 250 PORTSMOUTH VA 23705	GEORGE OSSMAN PROJECT ENGINEER 804/397-5252	GENERAL CONTRACTOR

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
PIZZAGALLI CONSTRUCTION COMPANY 50 JOY DRIVE BURLINGTON VT 05401	GARY B WARNER VICE PRESIDENT 802-658-4100	CONSTRUCTION OF OPERATIONS BUILDING
SIMMONDS PRECISION PRODUCTS INC INST SYS PANTON RD VERGENNES VT 05491	JOHN QUESNEL SUPERVISORY BUYER 802-877-2911	FUEL QUANTITY GAGING SYSTEMS FLIGHT MANAGEMENT SYSTEMS ENGINE INSTRUMENT SYSTEMS
ALASKA HYDRO-TRAIN CORPORATION POST OFFICE BOX 2287 SEATTLE WA 98111	ERROL D ANDERSON MANAGER OF PRICING 206-583-8100	TRANSPORTATION
BATTELLE PACIFIC NORTHWEST LABS P O BOX 999 RICHLAND WA 99352	M L GRAGG SMALL BUSINESS OFFICER 509-375-3966	RESEARCH & DEVELOPMENT
BLUE CROSS OF WASHINGTON & ALASKA 15700 DAYTON AVE SEATTLE WA 98133	CHARLES F ERICKSEN DIRECTOR CHAMPUS CLAIMS 206-771-0350	MEDICAL CLAIMS PROCESSING HEALTH CARE COVERAGE
BOEING COMPANY P O BOX 3707 SEATTLE WA 98124	R DARYLL SEYMOUR CORPORATE LIAISON OFFICER 206-655-8492	COMMERCIAL AIRCRAFT MILITARY WEAPONS AND SURVEILLANCE SYSTEMS
CORSAIR PARTNERSHIP 110 110TH AVENUE NORTHEAST SUITE 509 BELLEVUE WA 98004	MAHAMMED ABDELBARI CONTRACTS ADMINISTRATOR 206/455-0952	AIRCRAFT LEASE
DECOTO AIRCRAFT INC P O BOX 9907 YAKIMA WA 98909	TOM PERKINS SENIOR BUYER 509-248-5000	HYDRAULIC ACTUATORS HYDRAULIC VALVES REPEATABLE RELEASE HOLDBACK BR
E L D E C CORPORATION 16700 13TH AVENUE WEST LYNNWOOD WA 98036	STEPHEN T GOVE CPM MANAGER PURCHASING 206-743-8380	PROXIMITY SWITCHES POWER SUPPLIES FUELD FLOW METERS & INDICATORS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
FLUKE JOHN MFG COMPANY INC POST OFFICE BOX C9090 MS 116A EVERETT WA 98206	HAROLD J LANGSETH NEW PRODUCTS PURCHASING MGR 206-356-5185	ELECTRONIC TESTING EQUIPMENT
HONEYWELL INC MARINE SYSTEMS DIVISION 6303 SHILSHOLE AVENUE NW SEATTLE WA 98107	ELI HAMBLET JR PROCUREMENT ADMINISTRATOR 206-789-2000	NAVAL ACOUSTIC ENGINEERING AND ELECTRONICS MANUFACTURE MARINE ELECTRONIC MANUFACTURE
KIEWIT PETER SONS COMPANY P O BOX 859 BREMERTON WA 98310	NINA EDSALL JOB OFFICE MANAGER 206-479-7222	BUILDING CONSTRUCTION
LOCKHEED SHIPBUILDING & CONSTRUCTION CO 2929 16TH AVENUE SW SEATTLE WA 98134	JAMES S MILLET PROCUREMENT MANAGER 206/292-5593	SHIPBUILDING SHIP REPAIR
MANSON OSBERG COMPANY BOX 33368 SEATTLE WA 98133	ALLAN F OSBERG PRESIDENT 206-364-3562	DREDGING
MASSART COMPANY THE P O BOX 12788 SEATTLE WA 98111	NIK QUESNELL PROJECT MANAGER 206-783-6850	CONSTRUCTION
ORVCO INC CENTURY CONSTRUCTION COMPANY 1617 S JACKSON BOX 3085 SEATTLE WA 98114	DAN SCHOTTLANDER PROJECT ADMINISTRATOR 206/329-5656	CONSTRUCTION GENERAL CONTRACTR
PACIFIC CAR & FOUNDRY COMPANY 1400 NORTH 4TH STREET RENTON WA 98055	J R DAVIS DIRECTOR OF PURCHASING 206-251-7588	MILITARY VEHICLES RESEARCH AND DEVELOPMENT MILITARY WINCHES
PAN AMERICAN WORLD SVCS INC TRIDENT SUPP NAVAL SUBMARINE BASE BANGOR BREMERTON WA 98315	W D ADAMS CONTRACT ADMINISTRATION MGR 206-396-6692	BASE SUPPORT SERVICES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
PHYSIO-CONTROL CORPORATION 11811 WILLOWS ROAD REDMOND WA 98052	KENNETH M BREBNER DIRECTOR OF MATERIAL 206/881-4000	65 II D MEDICAL EQUIPMENT & SUPPLIES
ROCKET RESEARCH COMPANY 11441 WILLOWS ROAD REDMOND WA 98052	ROGER J DONNELLY SR PROCUREMENT SPECIALIST 206/885-5000	ROCKET ENGINES/THRUSTERS GAS GENERATORS ENERGY CONVERSATION EQUIPMENT
SEGALE M A INC 18010 SOUTH CENTER PARKWAY TUKWILA WA 98188	ORVILLE FREDERICKSON JOB COORDINATOR 206-575-3200	CONSTRUCTION
TACOMA BOATBUILDING CO 1840 MARINE VIEW DRIVE TACOMA WA 98422	CARY D POSTON MANAGER PURCHASING 206-572-0545	SHIPBUILDING SHIP REPAIR
WATKINS ELECTRIC INC P O BOX 4352 VANCOUVER WA 98662	MARY ANN WATKINS PRESIDENT 206/256-9616	CONSTRUCTION ELECTRICAL WORK
WESTERN GEAR CORP HEAVY MACHINERY DIV 2100 NORTON AVENUE EVERETT WA 98201	M D MCCULLOUGH PURCHASING MANAGER 206-259-0922	PIPE HANDLING & STOWAGE MOTION COMPENSATOR DRILL RIGS
WESTERN GEAR MACHINERY CO 2100 WEST MARINE VIEW DRIVE SEATTLE WA 98201	D MCCULLOUGH PURCHASING MANAGER 206/259-0922	PIPE HANDLING & STOWAGE MOTION COMPENSATOR DRILL RIGS & SUB MARINE PIPE
ABEX CORPORATION WAUKESHA FOUNDRY DIV 1300 LINCOLN AVENUE WAUKESHA WI 53186	KAREN VAN ZEVENBERGEN PURCHASING ADMINISTRATOR 414-542-0741	CASTINGS
AMRON CORPORATION 525 PROGRESS AVENUE P O BOX 47 WAUKESHA WI 53187	LAURA L MELESKI BUYER 414-547-1661	ORDNANCE HARDWARE CARTRIDGE CASES PROJECTILES AND SUBMUNITIONS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
AQUA-CHEM INC WATER TECHNOLOGIES 240 WEST CAPITOL DRIVE MILWAUKEE WI 53212	PATRICK M MCCAFFERY MANAGER OF PURCHASING 414-961-2784	SEAWATER DESALTING UNITS POLLUTION CONTROL SYSTEMS
ASTRONAUTICS CORPORATION OF AMERICA 907 FIRST STREET MILWAUKEE WI 53204	WILLIAM J LAPLANT MANAGER OF PURCHASING 414/447-8200	AIRCRAFT NAVIGATIONAL INSTRUMENTATION COMPUTER SYSTEMS
BORDEN INC WEST ALLIS DAIRY OPERATION 1540 SOUTH 108TH STREET WEST ALLIS WI 53214	TIMOTHY B FAULKS PERSONNEL AND SAFETY DIRECTOR 414-771-1860	FLUID MILK PRODUCTS ICE CREAM PRODUCTS NOVELTY DAIRY ITEMS
CASE J I COMPANY 700 STATE STREET RACINE WI 53404	P J PIEHLER MANAGER ADMIN & ANALYSIS 414-636-6226	CONSTRUCTION EQUIPMENT AGRICULTURAL EQUIPMENT
COLT INDUSTRIES INC FAIRBANKS MORSE ENG 701 LAWTON AVENUE BELOIT WI 53511	A WILMOTH PROCUREMENT ANALYST 608-364-4411	ENGINE MANUFACTURE
DRESSER INDUSTRIES INC WAUKESHA ENGINE 1000 WEST SAINT PAUL AVENUE WAUKESHA WI 53186	J C VIDER PURCHASING MANAGER 414/549-2845	INTERNAL COMBUSTION ENGINES
EATON CORP SICD 4265 N. 30TH STREET MILWAUKEE WI 53216	R.A. DESJARDIN SENIOR BUYER 414/449-6100	ELECTRONIC CONTROL
EVANS PRODUCTS CO RACINE STEEL CASTINGS 1442 N MEMORIAL DRIVE RACINE WI 53404	M J BROWNE MANAGER OF PURCHASING 414-634-3341	STEEL CASTINGS
GENERAL ELECTRIC CO MEDICAL SYSTEMS P O BOX 414 MILWAUKEE WI 53201	P. J. MURPHY, MANAGER MRO PURCHASING 414-647-4065	MEDICAL DIAGNOSTIC X-RAY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GENERAL MOTORS CORP DELCO ELECTRONICS 7929 S HOWELL AVENUE OAK CREEK WI 53154	V R MARSH SUPERVISOR-PURCHASING 414-768-2055	INERTIAL NAVIGATION SYSTEMS AIRBORNE COMPUTERS
HARNISCHFEGER CORPORATION P O BOX 554 MILWAUKEE WI 53201	JUDITH M KROETEN PURCHASING COORDINATOR 414-671-4400	MINING SHOVEL MANUFACTURE CONSTRUCTION EQUIPMENT MFG INDUSTRIAL EQUIPMENT MFG
HEIL COMPANY BULK TRAILER DIVISION 3000 W MONTANA STREET MILWAUKEE WI 53215	RAYMOND M METSCHER SMALL BUSINESS LIAISON OFFICER 414-647-3048	FUEL TRAILERS DRY BULK HAULERS CHEMICAL TRAILERS
KEARNEY & TRECKER CORPORATION 11000 THEODORE TRECKER WAY MILWAUKEE WI 53214	E R ZENTZ SALES OFFICE MANAGER 414-476-8300	METALWORKING MACHINE TOOLS
MACHINE PRODUCTS COMPANY INC 525 NORTH 2ND STREET LA CROSSE WI 54601	KEN R HAUSER PURCHASING MANAGER 608-782-2678	TORSION BARS JET ENGINE COMPONENTS PRECISION MACHINING SERVICES
MAGNETEK INC LOUIS ALLIS DRIVES & SYS DV 16555 W RYERSON ROAD NEW BERLIN WI 53151	THOMAS B CZAJKOWSKI PURCHASING AGENT 414-782-0200	AUXILIARY PROPULSION SYSTEMS SONAR & DEGAUSSING POWER SUPPLIES
MILLER ELECTRIC MANUFACTURING COMPANY 718 SOUTH BOUNDS STREET APPLETON WI 54911	T.A. MARTIN VICE-PRESIDENT -- MATERIALS 414-735-4244	WELDING EQUIPMENT
NATIONAL DEFENSE CORPORATION 3925 NORTH HASTINGS WAY EAU CLAIRE WI 54701	D K DICKSON CONTRACT ADMINISTRATOR 715-839-2014	PRACTICE PROJECTILES STORAGE & MAINTENANCE CONTRACT
OSCAR MAYER & COMPANY 910 MAYER AVENUE MADISON WI 53704	R H WILSON CORPORATE PURCHASING MANAGER 608/241-6722	PROCESSED MEATS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
OSHKOSH TRUCK CORPORATION 2307 OREGON STREET OSHKOSH WI 54903	JOHN R KUNCE PURCHASING MANAGER 414/235-9150	HEAVY TRUCKS C/F/R MULTI-PURPOSE
PAGE AVJET CORP NORTHWESTERN MOTOR CO 1125 STARR AVENUE EAU CLAIRE WI 54702	JAMES R JACKSON PURCHASING AGENT 715-835-3151	TOW TRACTORS SKID STEER LOADERS
RAY-O-VAC CORPORATION 101 E WASHINGTON AVENUE MADISON WI 53703	DARWIN R PETERSON DIR OF MATERIALS MANAGEMENT 608-252-7620	MAGNESIUM BATTERIES CADMIUM MERCURIC OXIDE BATTERIES
TRANE COMPANY THE 3600 PAMMEL CREEK ROAD LA CROSSE WI 54601	MARGIE SCHMIDT MGR AFFIRMATIVE ACTION PROGS 608/787-2637	MANUFACTURER HEATING VENTILATING AIR CONDITIONING
TWIN DISC INC 1328 RACINE STREET RACINE WI 53403	D S OLSTINSKE PURCHASING MANAGER 414/634-1981	POWER TRANSMISSIONS
WEINBRENNER SHOE COMPANY 108 SOUTH POLK STREET MERRILL WI 54452	LANCE NIENOW PURCHASING MANAGER 715-536-5520	MANUFACTURE OF FOOTWEAR
WORMALD U S INC ANSUL FIRE PROTECTION ONE STANTON STREET MARINETTE WI 54143	W B SCHAHCZENSKI SENIOR PURCHASING AGENT 715-735-7411	FIRE PROTECTION PRODUCTS
YOUNG RADIATOR COMPANY 2825 FOUR MILE ROAD RACINE WI 53404	GOVERNOR L JOHNSON SALARIED PERSONNEL MANAGER 414-639-1010	RADIATORS - OIL COOLERS HEAT EXCHANGERS -CHARGE OIL COOLERS
COMBUSTION ENGINEERING SPECIAL MFG CTR P O DRAWER 831 LEWISBURG WV 24901	EDNA LEWIS SMALL BUSINESS LIAISON OFFICER 304/647-4358	AMPLIFIER ANTENNAS CHOPPER ASSY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
A M F WYOTT INC P O BOX 1188 CHEYENNE WY 82001	DARRYL STEVENS PURCHASING MANAGER 307-634-5801	FOOD SERVICE EQUIPMENT
TYGER CONSTRUCTION COMPANY INC P O BOX 9726 WARREN AFB WY 82003	G M KRISTOF BUSINESS MANAGER 307/632-1838	CONSTRUCTION

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